S-1719.1

SUBSTITUTE SENATE BILL 5387

State of Washington 60th Legislature 2007 Regular Session

By Senate Committee on Ways & Means (originally sponsored by Senators Kastama, Kilmer, Kauffman and Shin)

READ FIRST TIME 02/21/07.

1 AN ACT Relating to promoting economic development through 2 commercialization of technologies; and amending RCW 28B.20.297.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

4 Sec. 1. RCW 28B.20.297 and 2005 c 357 s 1 are each amended to read 5 as follows:

6 (1) The legislature finds that small technology-based firms are the 7 source of approximately one-half of the economy's major innovations 8 ((and that)). The legislature further finds that economic development 9 in the state is increasingly driven by innovative firms and that it is 10 in the interest of the state to:

11 (a) Increase participation by Washington state small businesses in 12 the federal small business innovation research program by assisting 13 them in becoming small business innovation research program grant 14 recipients((-

The legislature further finds that many small business innovators lack the grant-writing skills necessary to prepare a successful small business innovation research program proposal, and the federal program that funded grant-writing assistance has stopped operations. Nearly 1 fifty percent of small businesses trained under the federal program won
2 grants compared to less than ten percent of those that did not receive

3 training));

4 (b) Increase the number of innovative firms that understand and 5 engage in the technology commercialization process by providing 6 information resources and technical assistance in accessing new 7 technologies; and

8 (c) Increase funding for product development and production by 9 providing information on available finance options and facilitating the 10 matching of investors with innovative entrepreneurs.

11 (2) As used in this section:

(a) "Small business innovation research program" means the program,
enacted pursuant to the small business innovation development act of
1982, P.L. 97-219, that provided funds to small businesses to conduct
innovative research having commercial application.

16 (b) "Small business" means a corporation, partnership, sole 17 proprietorship, or individual, operating a business for profit, with 18 two hundred fifty employees or fewer, including employees employed in 19 a subsidiary or affiliated corporation, that otherwise meets the 20 requirements of the federal small business innovation research program.

21 (3) <u>To the extent funds are appropriated for these purposes, the</u>
22 Washington technology center shall:

23 (a) Establish a small business innovation research assistance 24 program, including a proposal review process, to train and assist 25 Washington small businesses to win phase I small business innovation 26 research program awards. (((a))) In operating the program the 27 Washington technology center shall give priority to first-time small 28 business innovation research program applicants, new businesses, and 29 firms with fewer than ten employees((-));

(b) In conjunction with public universities and colleges and 30 private and federal research laboratories in the state: (i) Develop 31 and disseminate a quide to the technology commercialization process in 32 general and the particular commercialization assistance available from 33 research and academic institutions in the state; (ii) develop, 34 maintain, and provide access to a database of technologies and 35 36 inventions developed in the state available for commercialization and licensing; and (iii) offer training on the provision of 37 commercialization assistance to technical assistance providers at the 38

1 state's small business development centers, economic development 2 councils, chambers of commerce, industry associations, the Washington 3 manufacturing service, and private consulting firms;

(c) Develop a funding resource guide, offer workshops on how to 4 access financing for commercializing new technologies, provide 5 opportunities for novice investors to learn about investing in б technology-based companies, host events to connect entrepreneurs and 7 investors, and maintain an interactive web site accessible by both 8 9 entrepreneurs and investors; and (d) Report on the impact of commercialization activities at 10 <u>Washington research institutions on an annual basis.</u> 11

12 (4) The Washington technology center may charge a fee for ((this service)) its services.

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