2 <u>SSB 5341</u> - H COMM AMD ADOPTED AS AMENDED 4/9/97

3 By Committee on Trade & Economic Development

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5 Strike everything after the enacting clause and insert the 6 following:

7 "Sec. 1. RCW 43.163.090 and 1989 c 279 s 10 are each amended to 8 read as follows:

9 The authority shall adopt a general plan of economic development 10 finance objectives to be implemented by the authority during the period 11 of the plan. The authority may exercise the powers authorized under 12 this chapter prior to the adoption of the initial plan. In developing 13 the plan, the authority shall consider and set objectives for:

(1) Employment generation associated with the authority's programs;
 (2) The application of funds to sectors and regions of the state
 economy evidencing need for improved access to capital markets and

17 funding resources;

(3) Geographic distribution of funds and programs available throughthe authority;

20 (4) Eligibility criteria for participants in authority programs;

(5) The use of funds and resources available from or throughfederal, state, local, and private sources and programs;

(6) Standards for economic viability and growth opportunities ofparticipants in authority programs;

(7) New programs which serve a targeted need for financingassistance within the purposes of this chapter; and

(8) Opportunities to improve capital access as evidenced by
programs existent in other states or as they are made possible by
results of private capital market circumstances.

The authority shall, as part of the finance plan required under this section, develop an outreach and marketing plan designed to increase its financial services to distressed counties. As used in this section, "distressed counties" has the same meaning as distressed area in RCW 43.168.020.

At least one public hearing shall be conducted by the authority on the plan prior to its adoption. The plan shall be adopted by

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resolution of the authority no later than November 15, 1990. The plan 1 shall be submitted to the chief clerk of the house of representatives 2 and secretary of the senate for transmittal to and review by the 3 4 appropriate standing committees no later than December 15, 1990. The 5 authority shall periodically update the plan as determined necessary by the authority, but not less than once every two years. 6 The plan or updated plan shall include a report on authority activities conducted 7 8 since the commencement of authority operation or since the last plan 9 was reported, whichever is more recent, including a statement of 10 results achieved under the purposes of this chapter and the plan. Upon 11 adoption, the authority shall conduct its programs in observance of the 12 objectives established in the plan.

13 Sec. 2. RCW 43.163.210 and 1996 c 310 s 1 are each amended to read 14 as follows:

For the purpose of facilitating economic development in the state of Washington and encouraging the employment of Washington workers at meaningful wages:

18 (1) The authority may develop and conduct a program or programs to 19 provide nonrecourse revenue bond financing for the project costs for ((no more than five)) economic development activities((, per fiscal 20 year, included under the authority's general plan of economic 21 development finance objectives. In addition, the authority may issue 22 23 tax exempt bonds to finance ten manufacturing or processing activities, 24 per fiscal year, for which the total project cost is less than one 25 million dollars per project)).

(2) The authority may ((also)) develop and conduct a program that will stimulate and encourage the development of new products within Washington state by the infusion of financial aid for invention and innovation in situations in which the financial aid would not otherwise be reasonably available from commercial sources. The authority is authorized to provide nonrecourse revenue bond financing for this program.

(a) For the purposes of this program, the authority shall have thefollowing powers and duties:

(i) To enter into financing agreements with eligible persons doing business in Washington state, upon terms and on conditions consistent with the purposes of this chapter, for the advancement of financial and other assistance to the persons for the development of specific

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1 products, procedures, and techniques, to be developed and produced in 2 this state, and to condition the agreements upon contractual assurances 3 that the benefits of increasing or maintaining employment and tax 4 revenues shall remain in this state and accrue to it;

5 (ii) Own, possess, and take license in patents, copyrights, and 6 proprietary processes and negotiate and enter into contracts and 7 establish charges for the use of the patents, copyrights, and 8 proprietary processes when the patents and licenses for products result 9 from assistance provided by the authority;

10 (iii) Negotiate royalty payments to the authority on patents and 11 licenses for products arising as a result of assistance provided by the 12 authority;

(iv) Negotiate and enter into other types of contracts with eligible persons that assure that public benefits will result from the provision of services by the authority; provided that the contracts are consistent with the state Constitution;

(v) Encourage and provide technical assistance to eligible personsin the process of developing new products;

(vi) Refer eligible persons to researchers or laboratories for the purpose of testing and evaluating new products, processes, or innovations; and

(vii) To the extent permitted under its contract with eligible persons, to consent to a termination, modification, forgiveness, or other change of a term of a contractual right, payment, royalty, contract, or agreement of any kind to which the authority is a party.

26 (b) Eligible persons seeking financial and other assistance under 27 this program shall forward an application, together with an application fee prescribed by rule, to the authority. An investigation and report 28 29 concerning the advisability of approving an application for assistance 30 shall be completed by the staff of the authority. The investigation and report may include, but is not limited to, facts about the company 31 under consideration as its history, wage standards, job opportunities, 32 33 stability of employment, past and present financial condition and structure, pro forma income statements, present and future markets and 34 35 prospects, integrity of management as well as the feasibility of the proposed product and invention to be granted financial aid, including 36 37 the state of development of the product as well as the likelihood of its commercial feasibility. After receipt and consideration of the 38 39 report set out in this subsection and after other action as is deemed

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appropriate, the application shall be approved or denied by the 1 authority. The applicant shall be promptly notified of action by the 2 authority. In making the decision as to approval or denial of an 3 4 application, priority shall be given to those persons operating or planning to operate businesses of special importance to Washington's 5 economy, including, but not limited to: (i) Existing resource-based 6 7 industries of agriculture, forestry, and fisheries; (ii) existing 8 advanced technology industries of electronics, computer and instrument 9 manufacturing, computer software, and information and design; and (iii) 10 emerging industries such as environmental technology, biotechnology, biomedical sciences, materials sciences, and optics. 11

12 (3) The authority may also develop and implement, if authorized by 13 the legislature, such other economic development financing programs 14 adopted in future general plans of economic development finance 15 objectives developed under RCW 43.163.090.

16 (4) The authority may not issue any bonds for the programs 17 authorized under this section after June 30, 2000."

18 Correct the title accordingly.

19 <u>EFFECT:</u> Requires WEDFA to develop an outreach and marketing plan 20 to increase its financial services to distressed counties.

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