CERTIFICATION OF ENROLLMENT

ENGROSSED SECOND SUBSTITUTE SENATE BILL 5549

Chapter 238, Laws of 2020

66th Legislature 2020 Regular Session

DISTILLERIES--MARKETING AND SALES

EFFECTIVE DATE: June 11, 2020—Except for sections 3, 5, 6, 7, and 10, which become effective January 1, 2021.

Passed by the Senate March 10, 2020 Yeas 48 Nays 1	CERTIFICATE
CYRUS HABIB President of the Senate Passed by the House March 5, 2020 Yeas 89 Nays 8	I, Brad Hendrickson, Secretary of the Senate of the State of Washington, do hereby certify that the attached is ENGROSSED SECOND SUBSTITUTE SENATE BILL 5549 as passed by the Senate and the House of Representatives on the dates hereon set forth.
LAURIE JINKINS Speaker of the House of	BRAD HENDRICKSON Secretary
Representatives Approved March 31, 2020 11:00 AM	FILED March 31, 2020

JAY INSLEE

Governor of the State of Washington

Secretary of State

State of Washington

ENGROSSED SECOND SUBSTITUTE SENATE BILL 5549

AS AMENDED BY THE HOUSE

Passed Legislature - 2020 Regular Session

State of Washington 66th Legislature 2019 Regular Session

By Senate Ways & Means (originally sponsored by Senators Liias, King, Hunt, and Braun)

READ FIRST TIME 03/25/19.

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- AN ACT Relating to modernizing resident distillery marketing and 1 2 sales restrictions; amending RCW 66.24.140, 66.24.145, 66.28.040, 3 66.24.630, and 66.28.310; reenacting and amending RCW 42.56.270; adding new sections to chapter 66.24 RCW; and providing an effective 4 5 date.
- 6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 7 RCW 66.24.140 and 2017 c 260 s 1 are each amended to Sec. 1. read as follows: 8
- 9 There is a license to distillers, including blending, rectifying, and bottling; fee two thousand dollars per annum, unless provided otherwise as follows:
 - (a) For distillers producing one hundred fifty thousand gallons or less of spirits with at least half of the raw materials used in the production grown in Washington, the license fee must be reduced to one hundred dollars per annum;
 - (b) The board must license stills used and to be used solely and only by a commercial chemist for laboratory purposes, and not for the manufacture of liquor for sale, at a fee of twenty dollars per annum;
- (c) The board must license stills used and to be used solely and 19 20 only for laboratory purposes in any school, college, or educational 21 institution in the state, without fee; and

- (d) The board must license stills that have been duly licensed as fruit and/or wine distilleries by the federal government, used and to be used solely as fruit and/or wine distilleries in the production of fruit brandy and wine spirits, at a fee of two hundred dollars per annum.
 - (2) Any distillery licensed under this section may:

- (a) Sell, for off-premises consumption, spirits of ((its)) the distillery's own production ((for consumption off the premises)), spirits produced by another distillery or craft distillery licensed in this state, or vermouth or sparkling wine products produced by a licensee in this state. A distillery selling spirits or other alcohol authorized under this subsection must comply with the applicable laws and rules relating to retailers for those products;
- (b) Contract distilled spirits for, and sell contract distilled spirits to, holders of distillers' or manufacturers' licenses, including licenses issued under RCW 66.24.520, or for export; and
 - (c) ((Provide samples subject to the following conditions:
- (i) For the purposes of this subsection, the maximum amount of alcohol per person per day is two ounces;
- (ii) Provide free or for a charge one-half ounce or less samples of spirits of its own production to persons on the premises of the distillery. Spirits samples may be adulterated with nonalcoholic mixers, mixers with alcohol of the distiller's own production, water, and/or ice;
- (iii) Sell adulterated samples of spirits of their own production, water, and/or ice to persons on the premises at the distillery; and
- (iv) Every person who participates in any manner in the service of these samples must obtain a class 12 alcohol server permit)) Serve samples of spirits for free or for a charge, and sell servings of spirits, vermouth, and sparkling wine to customers for on-premises consumption, at the premises of the distillery indoors, outdoors, or in any combination thereof, and at the distillery's off-site tasting rooms in accordance with this chapter, subject to the following conditions:
- (i) A distillery may provide to customers, for free or for a charge, for on-premises consumption, spirits samples that are one-half ounce or less per sample of spirits, and that may be adulterated with water, ice, other alcohol entitled to be served or sold on the licensed premises under this section, or nonalcoholic mixers;

(ii) A distillery may sell, for on-premises consumption, servings of spirits of the distillery's own production or spirits produced by another distillery or craft distillery licensed in this state, which must be adulterated with water, ice, other alcohol entitled to be sold or served on the licensed premises, or nonalcoholic mixers if the revenue derived from the sale of spirits for on-premises consumption under this subsection (2)(c)(ii) does not comprise more than thirty percent of the overall gross revenue earned in the tasting room during the calendar year. Any distiller who sells adulterated products under this subsection, must file an annual report with the board that summarizes the distiller's revenue sources; and

- (iii) A distillery may sell, for on-premises consumption,
 servings of vermouth or sparkling wine products produced by a
 licensee in this state.
 - (3) (a) If a distillery provides or sells spirits or other alcohol products authorized to be sold or provided to customers for onpremises or off-premises consumption that are produced by another distillery, craft distillery, or licensee in this state, then at any one time no more than twenty-five percent of the alcohol stock-keeping units offered or sold by the distillery at its distillery premises and at any off-site tasting rooms licensed under section 3 of this act may be vermouth, sparkling wine, or spirits made by another distillery, craft distillery, or licensee in this state. If a distillery sells fewer than twenty alcohol stock-keeping units of products of its own production, it may sell up to five alcohol stock-keeping units of vermouth, sparkling wine, or spirits produced by another distillery, craft distillery, or licensee in this state.
 - (b) A person is limited to receiving or purchasing, for onpremises consumption, no more than two ounces total of spirits that are unadulterated. Any additional spirits purchased for on-premises consumption must be adulterated as authorized in this section.
 - (c) (i) No person under twenty-one years of age may be on the premises of a distillery tasting room, including an off-site tasting room licensed under section 3 of this act, unless they are accompanied by their parent or legal guardian.
 - (ii) Every distillery tasting room, including the off-site tasting rooms licensed under section 3 of this act, where alcohol is sampled, sold, or served, must include a designated area where persons under twenty-one years of age are allowed to enter. Such

location may be in a separate room or a designated area within the tasting room separated from the remainder of the tasting room space as authorized by the board.

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- (iii) Except for (c) (iv) of this subsection, or an event where a private party has secured a private banquet permit, no person under twenty-one years of age may be on the distillery premises, or the off-site tasting rooms licensed under section 3 of this act, past 9:00 p.m.
- (iv) Notwithstanding the limitations of (c) (iii) of this subsection, persons under twenty-one years of age who are children of owners, operators, or managers of a distillery or an off-site tasting room licensed under section 3 of this act, may be in any area of a distillery, tasting room, or an off-site tasting room licensed under section 3 of this act, provided they must be under the direct supervision of their parent or legal guardian while on the premises.
- (d) Any person serving or selling spirits or other alcohol authorized to be served or sold by a distillery must obtain a class 18 12 alcohol server permit.
- (e) A distillery may sell nonalcoholic products at retail.
- 20 **Sec. 2.** RCW 66.24.145 and 2015 c 194 s 2 are each amended to 21 read as follows:
 - (1) (a) Any craft distillery may sell, for off-premises consumption, spirits of its own production ((for consumption off the premises)), spirits produced by another craft distillery or distillery licensed in this state, and vermouth and sparkling wine products produced by a licensee in this state.
 - (b) A craft distillery selling spirits or other alcohol authorized under this subsection must comply with the applicable laws and rules relating to retailers for those products.
- 30 (2) Any craft distillery may contract distilled spirits for, and sell contract distilled spirits to, holders of distillers' or manufacturers' licenses, including licenses issued under RCW 66.24.520, or for export.
 - (3) Any craft distillery licensed under this section may ((provide, free or for a charge, one-half ounce or less samples of spirits of its own production to persons on the premises of the distillery. The maximum total per person per day is two ounces. Every person who participates in any manner in the service of samples must

obtain a class 12 alcohol server permit. Spirits samples may be adulterated with nonalcoholic mixers, water, and/or ice.

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(4) (a) A distillery or craft distillery licensee may apply to the board for an endorsement to sell spirits of its own production at retail for off-premises consumption at a qualifying farmers market. The annual fee for this endorsement is seventy-five dollars.

- (b) For each month during which a distillery or craft distillery will sell spirits at a qualifying farmers market, the distillery or craft distillery must provide the board or its designee a list of the dates, times, and locations at which bottled spirits may be offered for sale. This list must be received by the board before the spirits may be offered for sale at a qualifying farmers market.
- (c) Each approved location in a qualifying farmers market is deemed to be part of the distillery or craft distillery license for the purpose of this title. The approved locations under an endorsement granted under this subsection do not include tasting or sampling privileges. The distillery or craft distillery may not store spirits at a farmers market beyond the hours that the bottled spirits are offered for sale. The distillery or craft distillery may not act as a distributor from a farmers market location.
- (d) Before a distillery or craft distillery may sell bottled spirits at a qualifying farmers market, the farmers market must apply to the board for authorization for any distillery or craft distillery with an endorsement approved under this subsection to sell bottled spirits at retail at the farmers market. This application must include, at a minimum: (i) A map of the farmers market showing all booths, stalls, or other designated locations at which an approved distillery or craft distillery may sell bottled spirits; and (ii) the name and contact information for the on-site market managers who may be contacted by the board or its designee to verify the locations at which bottled spirits may be sold. Before authorizing a qualifying farmers market to allow an approved distillery or craft distillery to sell bottled spirits at retail at its farmers market location, the board must notify the persons or entities of such application for authorization pursuant to RCW 66.24.010 (8) and (9). An authorization granted under this subsection (4)(d) may be withdrawn by the board for any violation of this title or any rules adopted under this title.
- (e) For the purposes of this subsection (4), "qualifying farmers market" has the same meaning as defined in RCW 66.24.170.)) serve

samples of spirits for free or for a charge, and sell servings of spirits, vermouth, and sparkling wine products to customers for on-premises consumption, at the premises of the distillery indoors, outdoors, or in any combination thereof, and at the distillery's offsite tasting rooms, in accordance with this chapter, subject to the following conditions:

- (a) A craft distillery may provide to customers, for free or for a charge, for on-premises consumption, spirits samples that are one-half ounce or less per sample of spirits, and that may be adulterated with water, ice, other alcohol entitled to be sold or served on the licensed premises, or nonalcoholic mixers;
- (b) A craft distillery may sell, for on-premises consumption, servings of spirits of the craft distillery's own production and spirits produced by another distillery, craft distillery, or licensee in this state, which must be adulterated with water, ice, other alcohol entitled to be sold or served on the licensed premises, or nonalcoholic mixers if the revenue derived from the sale of spirits for on-premises consumption under this subsection (3) (b) does not comprise more than thirty percent of the overall gross revenue earned in the tasting room during the calendar year. Any distiller who sells adulterated products under this subsection, must file an annual report with the board that summarizes the distiller's revenue sources; and
- (c) A distillery may sell, for on-premises consumption, servings of vermouth or sparkling wine products produced by a licensee in this state.
- (4) (a) If a craft distillery provides or sells spirits or other alcohol products authorized to be sold or provided to customers for on-premises or off-premises consumption that are produced by another distillery, craft distillery, or licensee in this state, then at any one time no more than twenty-five percent of the alcohol stock-keeping units offered or sold by the craft distillery at its craft distillery premises and at any off-site tasting rooms licensed under section 3 of this act may be vermouth, sparkling wine, or spirits produced by another distillery, craft distillery, or licensee in this state. If a distillery sells fewer than twenty alcohol stock-keeping units of products of its own production, it may sell up to five alcohol stock-keeping units of vermouth, sparkling wine, or spirits produced by another distillery, craft distillery, or licensee in this state.

- (b) A person is limited to receiving or purchasing, for onpremises consumption, no more than two ounces total of spirits that are unadulterated. Any additional spirits purchased for on-premises consumption must be adulterated.
 - (c) Any person serving or selling spirits or other alcohol authorized to be served or sold by a craft distillery must obtain a class 12 alcohol server permit.
- 8 (5) The board must adopt rules to implement the alcohol server 9 permit requirement and may adopt additional rules to implement this 10 section.
 - (6) Distilling is an agricultural practice.

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- 12 (7) (a) No person under twenty-one years of age may be on the 13 premises of a craft distillery tasting room, including an off-site 14 tasting room licensed under section 3 of this act, unless they are 15 accompanied by their parent or quardian.
 - (b) Every craft distillery tasting room, including the off-site tasting rooms licensed under section 3 of this act, where alcohol is sampled, sold, or served, must include a designated area where persons under twenty-one years of age are allowed to enter. Such location may be in a separate room or a designated area within the tasting room separated from the remainder of the tasting room space as authorized by the board.
- 23 (c) Except for (d) of this subsection, or an event where a
 24 private party has secured a private banquet permit, no person under
 25 twenty-one years of age may be on the distillery premises, or the
 26 off-site tasting rooms licensed under section 3 of this act, past
 27 9:00 p.m.
 - (d) Notwithstanding the limitations in (c) of this subsection, persons under twenty-one years of age who are children of owners, operators, or managers of a craft distillery or an off-site tasting room licensed under section 3 of this act, may be in any area of a licensed craft distillery, tasting room, or an off-site tasting room licensed under section 3 of this act, provided they must be under the direct supervision of their parent or quardian while on the premises.
- 35 (8) A craft distillery may sell nonalcoholic products at retail.
- NEW SECTION. Sec. 3. A new section is added to chapter 66.24 RCW to read as follows:
- 38 (1) There is a tasting room license available to distillery and 39 craft distillery licensees. A tasting room license authorizes the

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- operation of an off-site tasting room, in addition to a tasting room attached to the distillery's or craft distillery's production facility, at which the licensee may sample, serve, and sell spirits and alcohol products authorized to be sampled, served, and sold under RCW 66.24.140 and 66.24.145, for on-premises and off-premises consumption, subject to the same limitations as provided in RCW 66.24.140 and 66.24.145.
- (2) A distillery or craft distillery licensed production facility 8 is eligible for no more than two off-site tasting room licenses 9 located in this state, which may be indoors, or outdoors or a 10 combination thereof, and which shall be administratively tied to a 11 12 licensed production facility. A separate license is required for the operation of each off-site tasting room. The fee for each off-site 13 tasting room license is two thousand dollars per annum. No additional 14 license is required for a distillery or craft distillery to sample, 15 16 serve, and sell spirits and alcohol to customers in a tasting room on 17 the distillery or craft distillery premises as authorized under this section, section 5 of this act, RCW 66.24.140, 66.24.145, 66.28.040, 18 66.24.630, and 66.28.310. Off-site tasting rooms may have a section 19 identified and segregated as federally bonded spaces for the storage 20 of bulk or packaged spirits. Product of the licensee's production may 21 22 be bottled or packaged in the space.
- NEW SECTION. Sec. 4. A new section is added to chapter 66.24 RCW to read as follows:

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- (1) A distillery licensed under RCW 66.24.140 or 66.24.145, or an off-site tasting room authorized under section 3 of this act, must provide, for free or for a charge, food offerings to customers during public service hours. For the purposes of this section, "food offerings" means a combination of small serving food items to include a mix of hors d'oeuvre type foods, cheeses, fruits, vegetables, delistyle meats, chips, pretzels, nuts, popcorn, crackers, or similar items.
- (2) A distillery providing food offerings under this section must comply with the local city or county health requirements for such level of service.
- 36 (3) In addition to the food offerings requirement in subsection 37 (1) of this section, distillers and craft distillers shall post, in a 38 conspicuous place within any tasting room, a list of at least five 39 local restaurants or food trucks where customers can purchase food

- 1 for consumption in the tasting room. The list shall include names, addresses, contact information, and hours of operation for each 2 restaurant or food truck named. 3
- (4) Distilleries that have secured spirits, beer, and wine retail 4 license privileges under RCW 66.24.400 shall not allow customers to 5 6 bring in food from outside restaurants or food trucks and are not subject to the provision of subsections (1) and (3) of this section. 7
- (5) Requirements for food offerings shall be determined by the 8 board in rule. The rules for food offerings shall: 9
- (a) Include the ability for such food to be prepackaged for 10 11 individual sale and consumption;
- 12 (b) Allow food offerings to be preprepared off-site for plating for the customer; 13
- (c) Not require any warming, cooking, or heating off-site or on-14 site prior to service; and 15
- 16 (d) Not require the installation, maintenance, or use of any food 17 heating device or apparatus to prepare any food offerings.
- 18 (6) A distillery licensed under RCW 66.24.140 or 66.24.145, or an off-site tasting room authorized under section 3 of this act, may 19 install and use any type of commercial heating device or element to 20 heat food offerings under this section without impacting their 21 22 privileges under this act.
- 23 NEW SECTION. Sec. 5. A new section is added to chapter 66.24 24 RCW to read as follows:
- (1) Of the off-site tasting rooms allowed in this chapter, any 25 distillery, craft distillery, domestic winery, or any combination of 26 27 licensees thereof, licensed under this chapter may jointly occupy and 28 co-operate up to two off-site locations, which may be indoors, outdoors, or a combination thereof, at which they may sample, serve, 29 30 and sell products of their own production and products authorized to 31 be sampled, served, and sold under the terms of their license. The 32 licensees must maintain separate storage of products and separate financials. The distillery or craft distillery tasting rooms 33 referenced in this section shall be the off-site tasting rooms 34 allowed, and have the privileges and limitations provided in this 35 chapter. This section does not create additional numbers of 36 authorized tasting rooms beyond what is authorized by this section, 37 38 section 3 of this act, and in RCW 66.24.140, 66.24.145, 66.28.040, 66.24.630, and 66.28.310.

- 1 Any domestic brewery, microbrewery, domestic winery, distillery, or craft distillery licensed under this chapter, or any 2 combination of licensees thereof, whose property parcels or buildings 3 are located in direct physical proximity to one another may share a 4 standing or seated tasting area for patrons to use, which may be 5 indoors, outdoors, or a combination thereof. Each licensee may 6 sample, serve, and sell products the licensee is authorized to 7 sample, serve, and sell under the terms of its license, for on-8 premises consumption in the jointly operated consumption area. Each 9 licensee must use distinctly marked glassware or serving containers 10 11 to identify the source of any product being consumed. The distillery 12 or craft distillery tasting rooms shall be the on-site or off-site tasting rooms allowed, and have the privileges and limitations 13 14 provided in this chapter.
- 15 (3) Licensees operating under this section must comply with the 16 applicable laws and rules relating to retailers.
 - (4) Licensees operating under this section must comply with all applicable laws and rules relating to sampling and serving, as may be allowed by their license type.
 - (5) All licensees who participate in:

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- 21 (a) A jointly operated off-premises location allowed under 22 subsection (1) of this section, or
 - (b) A conjoined consumption area allowed under subsection (2) of this section must share staffing resources. All participating licensees shall be jointly responsible for any violation or enforcement issues unless it can be demonstrated that the violation or enforcement issue was due to one or more licensee's specific conduct or action, in which case the violation or enforcement applies only to those identified licensees.
- 30 (6) Every person who participates in any manner in the sale or 31 service of samples or servings of spirits must obtain a class 12 32 alcohol server permit. Every person who participates in any manner in 33 the sale or service of samples or servings of beer and wine must 34 obtain a class 12 or class 13 alcohol server permit.
- 35 <u>NEW SECTION.</u> **Sec. 6.** A new section is added to chapter 66.24 36 RCW to read as follows:
- 37 (1) The number of licenses allowed to be issued for off-site 38 tasting rooms authorized under section 3 of this act shall not exceed 39 one hundred fifty.

- 1 (2) The limitations in subsection (1) of this section do not 2 apply to an off-site tasting room authorized under section 3 of this 3 act that has been granted a license under RCW 66.24.400.
- 4 <u>NEW SECTION.</u> **Sec. 7.** A new section is added to chapter 66.24 5 RCW to read as follows:
- Nothing in this chapter prohibits a distillery licensed under RCW 66.24.140 or 66.24.145, or an off-site tasting room licensed under section 3 of this act, from obtaining a license under RCW 66.24.400 for the same premises.
- **Sec. 8.** RCW 66.28.040 and 2016 c 235 s 15 are each amended to 11 read as follows:

- (1) Except as permitted by the board under RCW 66.20.010, or as allowed under this title, no domestic brewery, microbrewery, distributor, distiller, domestic winery, importer, rectifier, certificate of approval holder, or other manufacturer of liquor may, within the state of Washington, give to any person any liquor((; but)) without charge.
- (2) Nothing in this section nor in RCW 66.28.305 prevents a domestic brewery, microbrewery, distributor, domestic winery, distiller, certificate of approval holder, or importer from furnishing samples of beer, wine, or spirituous liquor to authorized licensees for the purpose of negotiating a sale, in accordance with regulations adopted by the liquor and cannabis board, provided that the samples are subject to taxes imposed by RCW 66.24.290 and $66.24.210((\dot{\tau}))$.
- (3) Nothing in this section prevents a domestic brewery, microbrewery, domestic winery, distillery, certificate of approval holder, or distributor from furnishing beer, wine, or spirituous liquor for instructional purposes under RCW $66.28.150((\div))$.
- (4) Nothing in this section prevents a domestic winery, certificate of approval holder, or distributor from furnishing wine without charge, subject to the taxes imposed by RCW 66.24.210, to a not-for-profit group organized and operated solely for the purpose of enology or the study of viticulture which has been in existence for at least six months and that uses wine so furnished solely for such educational purposes or a domestic winery, or an out-of-state certificate of approval holder, from furnishing wine without charge or a domestic brewery, or an out-of-state certificate of approval

- 1 holder, from furnishing beer without charge, subject to the taxes
- 2 imposed by RCW 66.24.210 or 66.24.290, or a domestic distiller
- 3 licensed under RCW 66.24.140 or an accredited representative of a
- 4 distiller, manufacturer, importer, or distributor of spirituous
- 5 liquor licensed under RCW 66.24.310, from furnishing spirits without
- 6 charge, to a nonprofit charitable corporation or association exempt
- 7 from taxation under 26 U.S.C. Sec. 501(c)(3) or (6) of the internal
- 8 revenue code of 1986 for use consistent with the purpose or purposes
- 9 entitling it to such exemption $((\div))$.
- 10 <u>(5)</u> Nothing in this section prevents a domestic brewery or 11 microbrewery from serving beer without charge, on the brewery 12 premises $((\div))$.
- 13 (6) Nothing in this section prevents donations of wine for the purposes of RCW 66.12.180((\div)).
- 15 <u>(7) Nothing in this section prevents a domestic winery from</u>
 16 serving wine without charge, on the winery premises((; and)).
- 17 <u>(8) N</u>othing in this section prevents a ((craft distillery from)
 18 serving spirits, on the distillery premises subject to RCW
- 20 <u>an off-site tasting room authorized under section 3 of this act, from</u>
- 21 providing, without charge, samples of spirits, including spirits
- 22 <u>adulterated with other alcohol entitled to be served to customers on</u>
- 23 the distillery premises or at an off-site tasting room.
- 24 **Sec. 9.** RCW 66.24.630 and 2017 c 96 s 4 are each amended to read 25 as follows:
- (1) There is a spirits retail license to: Sell spirits in 26 27 original containers to consumers for consumption off the licensed premises and to permit holders; sell spirits in original containers 28 to retailers licensed to sell spirits for consumption on the 29 30 premises, for resale at their licensed premises according to the 31 terms of their licenses, although no single sale may exceed twentyfour liters, unless the sale is by a licensee that was a contract 32 liquor store manager of a contract liquor store at the location of 33 its spirits retail licensed premises from which it makes such sales; 34 35 and export spirits.
- 36 (2) For the purposes of this title, a spirits retail license is a 37 retail license, and a sale by a spirits retailer is a retail sale 38 only if not for resale. Nothing in this title authorizes sales by on-

sale licensees to other retail licensees. The board must establish by rule an obligation of on-sale spirits retailers to:

- (a) Maintain a schedule by stock-keeping unit of all their purchases of spirits from spirits retail licensees, including combination spirits, beer, and wine licensees holding a license issued pursuant to RCW 66.24.035, indicating the identity of the seller and the quantities purchased; and
- (b) Provide, not more frequently than quarterly, a report for each scheduled item containing the identity of the purchasing on-premises licensee and the quantities of that scheduled item purchased since any preceding report to:
- (i) A distributor authorized by the distiller to distribute a scheduled item in the on-sale licensee's geographic area; or
- 14 (ii) A distiller acting as distributor of the scheduled item in the area.
 - (3) (a) Except as otherwise provided in (c) of this subsection, the board may issue spirits retail licenses only for premises comprising at least ten thousand square feet of fully enclosed retail space within a single structure, including storerooms and other interior auxiliary areas but excluding covered or fenced exterior areas, whether or not attached to the structure, and only to applicants that the board determines will maintain systems for inventory management, employee training, employee supervision, and physical security of the product substantially as effective as those of stores currently operated by the board with respect to preventing sales to or pilferage by underage or inebriated persons.
 - (b) License issuances and renewals are subject to RCW 66.24.010 and the regulations adopted thereunder, including without limitation rights of cities, towns, county legislative authorities, the public, churches, schools, and public institutions to object to or prevent issuance of local liquor licenses. However, existing grocery premises licensed to sell beer and/or wine are deemed to be premises "now licensed" under RCW 66.24.010(9)(a) for the purpose of processing applications for spirits retail licenses.
 - (c) The board may not deny a spirits retail license to an otherwise qualified contract liquor store at its contract location or to the holder of former state liquor store operating rights sold at auction under RCW 66.24.620 on the grounds of location, nature, or size of the premises to be licensed. The board may not deny a spirits retail license to applicants that are not contract liquor stores or

- operating rights holders on the grounds of the size of the premises to be licensed, if such applicant is otherwise qualified and the board determines that:
 - (i) There is no spirits retail license holder in the trade area that the applicant proposes to serve;
 - (ii) The applicant meets, or upon licensure will meet, the operational requirements established by the board by rule; and
- 8 (iii) The licensee has not committed more than one public safety 9 violation within the three years preceding application.
 - (d) A retailer authorized to sell spirits for consumption on or off the licensed premises may accept delivery of spirits at its licensed premises, at another licensed premises as designated by the retailer, or at one or more warehouse facilities registered with the board, which facilities may also warehouse and distribute nonliquor items, and from which the retailer may deliver to its own licensed premises and, pursuant to sales permitted under subsection (1) of this section:
 - (i) To other retailer premises licensed to sell spirits for consumption on the licensed premises;
 - (ii) To other registered facilities; or

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- (iii) To lawful purchasers outside the state. The facilities may be registered and utilized by associations, cooperatives, or comparable groups of retailers, including at least one retailer licensed to sell spirits.
- (e) For purposes of negotiating volume discounts, a group of individual retailers authorized to sell spirits for consumption off the licensed premises may accept delivery of spirits at their individual licensed premises or at any one of the individual licensee's premises, or at a warehouse facility registered with the board.
- 31 (4) (a) Except as otherwise provided in RCW 66.24.632, or in (b) of this subsection, each spirits retail licensee must pay to the 32 board, for deposit into the liquor revolving fund, a license issuance 33 fee equivalent to seventeen percent of all spirits sales revenues 34 under the license, exclusive of taxes collected by the licensee and 35 of sales of items on which a license fee payable under this section 36 has otherwise been incurred. The board must establish rules setting 37 forth the timing of such payments and reporting of sales dollar 38 volume by the licensee, with payments required quarterly in arrears. 39
- 40 The first payment is due October 1, 2012.

(b) This subsection (4) does not apply to craft distilleries <u>for</u> sales of spirits of the craft distillery's own production.

- (5) In addition to the payment required under subsection (4) of this section, each licensee must pay an annual license renewal fee of one hundred sixty-six dollars. The board must periodically review and adjust the renewal fee as may be required to maintain it as comparable to annual license renewal fees for licenses to sell beer and wine not for consumption on the licensed premises. If required by law at the time, any increase of the annual renewal fee becomes effective only upon ratification by the legislature.
- (6) As a condition to receiving and renewing a spirits retail license the licensee must provide training as prescribed by the board by rule for individuals who sell spirits or who manage others who sell spirits regarding compliance with laws and regulations regarding sale of spirits, including without limitation the prohibitions against sale of spirits to individuals who are underage or visibly intoxicated. The training must be provided before the individual first engages in the sale of spirits and must be renewed at least every five years. The licensee must maintain records documenting the nature and frequency of the training provided. An employee training program is presumptively sufficient if it incorporates a "responsible vendor program" adopted by the board.
- (7) The maximum penalties prescribed by the board in WAC 314-29-020 through 314-29-040 relating to fines and suspensions are doubled for violations relating to the sale of spirits by spirits retail licensees.
- (8) (a) The board must adopt regulations concerning the adoption and administration of a compliance training program for spirits retail licensees, to be known as a "responsible vendor program," to reduce underage drinking, encourage licensees to adopt specific best practices to prevent sales to minors, and provide licensees with an incentive to give their employees ongoing training in responsible alcohol sales and service.
- (b) Licensees who join the responsible vendor program under this section and maintain all of the program's requirements are not subject to the doubling of penalties provided in this section for a single violation in any period of twelve calendar months.
- 38 (c) The responsible vendor program must be free, voluntary, and 39 self-monitoring.

- 1 (d) To participate in the responsible vendor program, licensees 2 must submit an application form to the board. If the application 3 establishes that the licensee meets the qualifications to join the 4 program, the board must send the licensee a membership certificate.
- 5 (e) A licensee participating in the responsible vendor program 6 must at a minimum:
 - (i) Provide ongoing training to employees;

- 8 (ii) Accept only certain forms of identification for alcohol 9 sales;
- 10 (iii) Adopt policies on alcohol sales and checking 11 identification;
 - (iv) Post specific signs in the business; and
- 13 (v) Keep records verifying compliance with the program's 14 requirements.
- (f) (i) A spirits retail licensee that also holds a grocery store license under RCW 66.24.360 or a beer and/or wine specialty shop license under RCW 66.24.371 may, upon board approval and pursuant to board rules, transition to a combination spirits, beer, and wine license pursuant to RCW 66.24.035.
- (ii) An applicant that would qualify for a spirits retail license under this section and that qualifies for a combination spirits, beer, and wine license pursuant to RCW 66.24.035 may apply for a license pursuant to RCW 66.24.035 instead of applying for a spirits retail license under this section.
- 25 **Sec. 10.** RCW 66.28.310 and 2019 c 149 s 1 are each amended to 26 read as follows:
- (1) (a) Nothing in RCW 66.28.305 prohibits an industry member from providing retailers branded promotional items which are of nominal value, singly or in the aggregate. Such items include but are not limited to: Trays, lighters, blotters, postcards, pencils, coasters, menu cards, meal checks, napkins, clocks, mugs, glasses, bottles or can openers, corkscrews, matches, printed recipes, shirts, hats, visors, and other similar items. Branded promotional items:
- 34 (i) Must be used exclusively by the retailer or its employees in 35 a manner consistent with its license;
- 36 (ii) Must bear imprinted advertising matter of the industry 37 member only, except imprinted advertising matter of the industry 38 member can include the logo of a professional sports team which the 39 industry member is licensed to use;

(iii) May be provided by industry members only to retailers and their employees and may not be provided by or through retailers or their employees to retail customers; and

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- (iv) May not be targeted to or appeal principally to youth.
- (b) An industry member is not obligated to provide any such branded promotional items, and a retailer may not require an industry member to provide such branded promotional items as a condition for selling any alcohol to the retailer.
- (c) Any industry member or retailer or any other person asserting that the provision of branded promotional items as allowed in (a) of this subsection has resulted or is more likely than not to result in undue influence or an adverse impact on public health and safety, or is otherwise inconsistent with the criteria in (a) of this subsection may file a complaint with the board. Upon receipt of a complaint the board may conduct such investigation as it deems appropriate in the circumstances. If the investigation reveals the provision of branded promotional items has resulted in or is more likely than not to result in undue influence or has resulted or is more likely than not to result in an adverse impact on public health and safety or is otherwise inconsistent with (a) of this subsection the board may issue an administrative violation notice to the industry member, to the retailer, or both. The recipient of the administrative violation notice may request a hearing under chapter 34.05 RCW.
 - (2) Nothing in RCW 66.28.305 prohibits:
- (a) An industry member from providing to a special occasion licensee and a special occasion licensee from receiving services for:
- (i) Installation of draft beer dispensing equipment or advertising;
- 29 (ii) Advertising, pouring, or dispensing of beer or wine at a 30 beer or wine tasting exhibition or judging event; or
- 31 (iii) Pouring or dispensing of spirits by a licensed domestic 32 distiller or the accredited representative of a distiller, 33 manufacturer, importer, or distributor of spirituous liquor licensed 34 under RCW 66.24.310; or
- 35 (b) Special occasion licensees from paying for beer, wine, or 36 spirits immediately following the end of the special occasion event; 37 or
- 38 (c) Wineries, breweries, or distilleries that are participating 39 in a special occasion event from paying reasonable booth fees to the 40 special occasion licensee.

- (3) Nothing in RCW 66.28.305 prohibits industry members from performing, and retailers from accepting the service of building, rotating, and restocking displays and stockroom inventories; rotating and rearranging can and bottle displays of their own products; providing point of sale material and brand signs; pricing case goods of their own brands; and performing such similar business services consistent with board rules, or personal services as described in subsection (5) of this section.
 - (4) Nothing in RCW 66.28.305 prohibits:

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- (a) Industry members from listing on their internet web sites information related to retailers who sell or promote their products, including direct links to the retailers' internet web sites;
- (b) Retailers from listing on their internet web sites information related to industry members whose products those retailers sell or promote, including direct links to the industry members' web sites;
- (C) Manufacturers, distributors, or their licensed representatives from using web sites or social media accounts in their name to post, repost, or share promotional information or images about events featuring a product of the manufacturer's own production or a product sold by the distributor, held at an onpremises licensed liquor retailer's location or a licensed special occasion event. The promotional information may include links to purchase event tickets. Manufacturers, distributors, or their licensed representatives may not pay a third party to enhance viewership of a specific post. Industry members, or their licensed representatives, are not obligated to post, repost, or share information or images on a web site or on social media. A licensed liquor retailer may not require an industry member or their licensed representative to post, repost, or share information or images on a web site or on social media as a condition for selling any alcohol to the retailer or participating in a retailer's event; or
- (d) Industry members and retailers from producing, jointly or together with regional, state, or local industry associations, brochures and materials promoting tourism in Washington state which contain information regarding retail licensees, industry members, and their products.
- (5) Nothing in RCW 66.28.305 prohibits the performance of personal services offered from time to time by a domestic winery or certificate of approval holder to retailers when the personal

1 services are (a) conducted at a licensed premises, and (b) intended to inform, educate, or enhance customers' knowledge or experience of 2 the manufacturer's products. The performance of personal services may 3 include participation and pouring, bottle signing events, and other 4 similar informational or educational activities at the premises of a 5 6 retailer holding a spirits, beer, and wine restaurant license, a wine 7 and/or beer restaurant license, a specialty wine shop license, a special occasion license, a grocery store license with a tasting 8 endorsement, or a private club license. A domestic winery or 9 certificate of approval holder is not obligated to perform any such 10 11 personal services, and a retail licensee may not require a domestic 12 winery or certificate of approval holder to conduct any personal service as a condition for selling any alcohol to the retail 13 licensee, or as a condition for including any product of the domestic 14 winery or certificate of approval holder in any tasting conducted by 15 16 the licensee. Except as provided in RCW 66.28.150, the cost of 17 sampling may not be borne, directly or indirectly, by any domestic winery or certificate of approval holder or any distributor. Nothing 18 19 in this section prohibits wineries, breweries, microbreweries, certificate of approval holders, and retail licensees 20 21 identifying the producers on private labels authorized under RCW 66.24.400, 66.24.425, 66.24.450, 66.24.360, and 66.24.371. 22

(6) Nothing in RCW 66.28.305 prohibits an industry member from entering into an arrangement with any holder of a sports entertainment facility license or an affiliated business for brand advertising at the licensed facility or promoting events held at the sports entertainment facility as authorized under RCW 66.24.570.

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(7) Nothing in RCW 66.28.305 prohibits the performance of personal services offered from time to time by a domestic brewery, microbrewery, or beer certificate of approval holder to grocery store licensees with a tasting endorsement when the personal services are (a) conducted at a licensed premises in conjunction with a tasting event, and (b) intended to inform, educate, or enhance customers' knowledge or experience of the manufacturer's products. The performance of personal services may include participation and pouring, bottle signing events, and other similar informational or educational activities. A domestic brewery, microbrewery, or beer certificate of approval holder is not obligated to perform any such personal services, and a grocery store licensee may not require the

performance of any personal service as a condition for including any product in any tasting conducted by the licensee.

- (8) Nothing in RCW 66.28.305 prohibits an arrangement between a domestic winery and a restaurant licensed under RCW 66.24.320 or 66.24.400 to waive a corkage fee.
- (9) Nothing in this section prohibits professional sports teams who hold a retail liquor license or their agents from accepting bona fide liquor advertising from manufacturers, importers, distributors, or their agents for use in the sporting arena. Professional sports teams who hold a retail liquor license or their agents may license the manufacturer, importer, distributor, or their agents to use the name and trademarks of the professional sports team in their advertising and promotions, under the following conditions:
- (a) Such advertising must be paid for by said manufacturer, importer, distributor, or their agent at the published advertising rate or at a reasonable fair market value.
- (b) Such advertising may carry with it no express or implied offer on the part of the manufacturer, importer, distributor, or their agent, or promise on the part of the retail licensee whose operation is directly or indirectly part of the sporting arena, to stock or list any particular brand of liquor to the total or partial exclusion of any other brand.
- (10) Nothing in RCW 66.28.305 prohibits a licensed domestic brewery or microbrewery from providing branded promotional items which are of nominal value, singly or in the aggregate, to a nonprofit charitable corporation or association exempt from taxation under 26 U.S.C. Sec. 501(c)(3) of the internal revenue code as it existed on July 24, 2015, for use consistent with the purpose or purposes entitling it to such exemption.
- (11) Nothing in RCW 66.28.305 prohibits a distillery, craft distillery, or spirits certificate of approval holder from providing branded promotional items of nominal value, singly or in the aggregate, to a nonprofit charitable corporation or association exempt from taxation under Title 26 U.S.C. Sec. 501(c)(3) of the federal internal revenue code of 1986, as amended, as of the effective date of this section, for use consistent with the purpose or purposes entitling it to such exemption.
- **Sec. 11.** RCW 42.56.270 and 2019 c 394 s 10, 2019 c 344 s 14, and 39 2019 c 212 s 12 are each reenacted and amended to read as follows:

The following financial, commercial, and proprietary information is exempt from disclosure under this chapter:

- (1) Valuable formulae, designs, drawings, computer source code or object code, and research data obtained by any agency within five years of the request for disclosure when disclosure would produce private gain and public loss;
- (2) Financial information supplied by or on behalf of a person, firm, or corporation for the purpose of qualifying to submit a bid or proposal for (a) a ferry system construction or repair contract as required by RCW 47.60.680 through 47.60.750; (b) highway construction or improvement as required by RCW 47.28.070; or (c) alternative public works contracting procedures as required by RCW 39.10.200 through 39.10.905;
- (3) Financial and commercial information and records supplied by private persons pertaining to export services provided under chapters 43.163 and 53.31 RCW, and by persons pertaining to export projects under RCW 43.23.035;
- (4) Financial and commercial information and records supplied by businesses or individuals during application for loans or program services provided by chapters 43.325, 43.163, 43.160, 43.330, and 43.168 RCW, or during application for economic development loans or program services provided by any local agency;
- (5) Financial information, business plans, examination reports, and any information produced or obtained in evaluating or examining a business and industrial development corporation organized or seeking certification under chapter 31.24 RCW;
- (6) Financial and commercial information supplied to the state investment board by any person when the information relates to the investment of public trust or retirement funds and when disclosure would result in loss to such funds or in private loss to the providers of this information;
 - (7) Financial and valuable trade information under RCW 51.36.120;
- (8) Financial, commercial, operations, and technical and research information and data submitted to or obtained by the clean Washington center in applications for, or delivery of, program services under chapter 70.95H RCW;
- 37 (9) Financial and commercial information requested by the public 38 stadium authority from any person or organization that leases or uses 39 the stadium and exhibition center as defined in RCW 36.102.010;

(10) (a) Financial information, including but not limited to account numbers and values, and other identification numbers supplied by or on behalf of a person, firm, corporation, limited liability company, partnership, or other entity related to an application for a horse racing license submitted pursuant to RCW 67.16.260(1)(b), marijuana producer, processor, or retailer license, liquor license, gambling license, or lottery retail license;

- (b) Internal control documents, independent auditors' reports and financial statements, and supporting documents: (i) Of house-banked social card game licensees required by the gambling commission pursuant to rules adopted under chapter 9.46 RCW; or (ii) submitted by tribes with an approved tribal/state compact for class III gaming;
- (c) Valuable formulae or financial or proprietary commercial information records received during a consultative visit or while providing consultative services to a licensed marijuana business in accordance with RCW 69.50.561;
- (11) Proprietary data, trade secrets, or other information that relates to: (a) A vendor's unique methods of conducting business; (b) data unique to the product or services of the vendor; or (c) determining prices or rates to be charged for services, submitted by any vendor to the department of social and health services or the health care authority for purposes of the development, acquisition, or implementation of state purchased health care as defined in RCW 41.05.011;
- (12)(a) When supplied to and in the records of the department of commerce:
- (i) Financial and proprietary information collected from any person and provided to the department of commerce pursuant to RCW 43.330.050(8); and
- (ii) Financial or proprietary information collected from any person and provided to the department of commerce or the office of the governor in connection with the siting, recruitment, expansion, retention, or relocation of that person's business and until a siting decision is made, identifying information of any person supplying information under this subsection and the locations being considered for siting, relocation, or expansion of a business;
- 37 (b) When developed by the department of commerce based on 38 information as described in (a)(i) of this subsection, any work 39 product is not exempt from disclosure;

1 (c) For the purposes of this subsection, "siting decision" means 2 the decision to acquire or not to acquire a site;

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- (d) If there is no written contact for a period of sixty days to the department of commerce from a person connected with siting, recruitment, expansion, retention, or relocation of that person's business, information described in (a)(ii) of this subsection will be available to the public under this chapter;
- (13) Financial and proprietary information submitted to or obtained by the department of ecology or the authority created under chapter 70.95N RCW to implement chapter 70.95N RCW;
 - (14) Financial, commercial, operations, and technical and research information and data submitted to or obtained by the life sciences discovery fund authority in applications for, or delivery of, grants under ((chapter 43.350)) RCW 43.330.502, to the extent that such information, if revealed, would reasonably be expected to result in private loss to the providers of this information;
- 17 (15) Financial and commercial information provided as evidence to 18 the department of licensing as required by RCW 19.112.110 or 19.112.120, except information disclosed in aggregate form that does 20 not permit the identification of information related to individual 21 fuel licensees;
- 22 (16) Any production records, mineral assessments, and trade 23 secrets submitted by a permit holder, mine operator, or landowner to 24 the department of natural resources under RCW 78.44.085;
 - (17)(a) Farm plans developed by conservation districts, unless permission to release the farm plan is granted by the landowner or operator who requested the plan, or the farm plan is used for the application or issuance of a permit;
 - (b) Farm plans developed under chapter 90.48 RCW and not under the federal clean water act, 33 U.S.C. Sec. 1251 et seq., are subject to RCW 42.56.610 and 90.64.190;
 - (18) Financial, commercial, operations, and technical and research information and data submitted to or obtained by a health sciences and services authority in applications for, or delivery of, grants under RCW 35.104.010 through 35.104.060, to the extent that such information, if revealed, would reasonably be expected to result in private loss to providers of this information;
- 38 (19) Information gathered under chapter 19.85 RCW or RCW 39 34.05.328 that can be identified to a particular business;

(20) Financial and commercial information submitted to or obtained by the University of Washington, other than information the university is required to disclose under RCW 28B.20.150, when the information relates to investments in private funds, to the extent that such information, if revealed, would reasonably be expected to result in loss to the University of Washington consolidated endowment fund or to result in private loss to the providers of this information;

- 9 (21) Market share data submitted by a manufacturer under RCW 10 70.95N.190(4);
 - (22) Financial information supplied to the department of financial institutions, when filed by or on behalf of an issuer of securities for the purpose of obtaining the exemption from state securities registration for small securities offerings provided under RCW 21.20.880 or when filed by or on behalf of an investor for the purpose of purchasing such securities;
 - (23) Unaggregated or individual notices of a transfer of crude oil that is financial, proprietary, or commercial information, submitted to the department of ecology pursuant to RCW 90.56.565(1)(a), and that is in the possession of the department of ecology or any entity with which the department of ecology has shared the notice pursuant to RCW 90.56.565;
 - (24) Financial institution and retirement account information, and building security plan information, supplied to the liquor and cannabis board pursuant to RCW 69.50.325, 69.50.331, 69.50.342, and 69.50.345, when filed by or on behalf of a licensee or prospective licensee for the purpose of obtaining, maintaining, or renewing a license to produce, process, transport, or sell marijuana as allowed under chapter 69.50 RCW;
 - (25) Marijuana transport information, vehicle and driver identification data, and account numbers or unique access identifiers issued to private entities for traceability system access, submitted by an individual or business to the liquor and cannabis board under the requirements of RCW 69.50.325, 69.50.331, 69.50.342, and 69.50.345 for the purpose of marijuana product traceability. Disclosure to local, state, and federal officials is not considered public disclosure for purposes of this section;
- 38 (26) Financial and commercial information submitted to or 39 obtained by the retirement board of any city that is responsible for 40 the management of an employees' retirement system pursuant to the

- 1 authority of chapter 35.39 RCW, when the information relates to investments in private funds, to the extent that such information, if 2 3 revealed, would reasonably be expected to result in loss to the retirement fund or to result in private loss to the providers of this 4 information except that (a) the names and commitment amounts of the 5 6 private funds in which retirement funds are invested and (b) the 7 aggregate quarterly performance results for a retirement fund's portfolio of investments in such funds are subject to disclosure; 8
 - (27) Proprietary financial, commercial, operations, and technical and research information and data submitted to or obtained by the liquor and cannabis board in applications for marijuana research licenses under RCW 69.50.372, or in reports submitted by marijuana research licensees in accordance with rules adopted by the liquor and cannabis board under RCW 69.50.372;
 - (28) Trade secrets, technology, proprietary information, and financial considerations contained in any agreements or contracts, entered into by a licensed marijuana business under RCW 69.50.395, which may be submitted to or obtained by the state liquor and cannabis board;
 - (29) Financial, commercial, operations, and technical and research information and data submitted to or obtained by the Andy Hill cancer research endowment program in applications for, or delivery of, grants under chapter 43.348 RCW, to the extent that such information, if revealed, would reasonably be expected to result in private loss to providers of this information;
 - (30) Proprietary information filed with the department of health under chapter 69.48 RCW; ((and))
 - (31) Records filed with the department of ecology under chapter 70.375 RCW that a court has determined are confidential valuable commercial information under RCW 70.375.130; and
- 31 (32) Unaggregated financial, proprietary, or commercial 32 information submitted to or obtained by the liquor and cannabis board 33 in applications for licenses under RCW 66.24.140 or 66.24.145, or in 34 any reports or remittances submitted by a person licensed under RCW 35 66.24.140 or 66.24.145 under rules adopted by the liquor and cannabis 36 board under chapter 66.08 RCW.
- 37 <u>NEW SECTION.</u> **Sec. 12.** A new section is added to chapter 66.24
- 38 RCW to read as follows:

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39 The board may adopt rules to implement this act.

- NEW SECTION. Sec. 13. If any provision of this act or its application to any person or circumstance is held invalid, the remainder of the act or the application of the provision to other persons or circumstances is not affected.
- 5 <u>NEW SECTION.</u> **Sec. 14**. Sections 3, 5, 6, 7, and 10 of this act 6 take effect January 1, 2021.

Passed by the Senate March 10, 2020. Passed by the House March 5, 2020. Approved by the Governor March 31, 2020. Filed in Office of Secretary of State March 31, 2020.

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