

# FINAL BILL REPORT

## EHB 1049

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Synopsis as Enacted

**Brief Description:** Concerning the off-site delivery of a vehicle by a vehicle dealer licensed under chapter 46.70 RCW.

**Sponsors:** Representatives Kirby, Vick, Kloba, Leavitt, Ryu, Morgan, Ramel, Springer and Stokesbary.

**House Committee on Consumer Protection & Business**  
**Senate Committee on Business, Financial Services & Trade**  
**Senate Committee on Transportation**

### **Background:**

#### Motor Vehicle Dealer Obligations.

Motor vehicle dealers must conduct business at an established place of business, which is a permanent, enclosed commercial building located within Washington that is easily accessible at all reasonable times.

Motor vehicle dealers must also provide consumers at the time of purchase with a written statement of consumer rights under the Motor Vehicle Warranty Act. The written statement is prepared by the Attorney General.

#### Retail Installment Transactions.

Consumers have a statutory right to cancel retail installment transactions by sending timely notice to the seller if the transaction is entered into and solicited, in person or by telephone, at a place other than the seller's address shown on the contract.

A retail installment transaction is any transaction in which a retail buyer purchases goods or services from a retail seller pursuant to a retail installment contract, a retail charge agreement, or a lender credit card agreement that: (a) provides for a service charge and under which the buyer agrees to pay the unpaid principal balance in one or more installments; or (b) provides for no service charge and under which the buyer agrees to pay

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*This analysis was prepared by non-partisan legislative staff for the use of legislative members in their deliberations. This analysis is not part of the legislation nor does it constitute a statement of legislative intent.*

the unpaid balance in more than four installments.

Retail installment contracts must contain a notice regarding the consumer's right to timely cancel contracts that are solicited in person and signed at a place other than the seller's business address shown on the contract. Notice of this right needs to be included in the contract only if the contract is solicited in person by the seller or the seller's representative, and the buyer signs it, at a place other than the seller's business address shown on the contract.

**Summary:**

Motor Vehicle Dealer Obligations.

The requirement that motor vehicle dealers conduct business at an established place of business is modified to permit dealers to deliver vehicles for inspection, a test drive, lease, or purchase and to have a customer sign agreements over the Internet or at a location other than the dealer's established place of business or licensed or temporary subagency.

The requirement that motor vehicle dealers provide consumers with a written statement of their rights under the Motor Vehicle Warranty Act at the time of purchase is modified to permit dealers to provide this information in paper or electronic form.

When a motor vehicle dealer sells a vehicle through a retail installment sales contract at a place other than the dealer's address, the dealer must disclose to the purchaser or lessee in writing that there is no statutory right to cancel the contract under.

Retail Installment Transactions.

The consumer's right to timely cancel certain retail installment transactions is modified to exclude off-site retail installment transactions for the purchase of a motor vehicle. The requirement to include a right-to-cancel notice in certain retail installment contracts is modified to exclude retail installment contracts for the off-site sale of a motor vehicle by a licensed vehicle dealer.

A right-to-cancel notice in certain retail installment contracts is clarified to be effective only if the contract is solicited in person by the seller or the seller's representative, and the buyer signs it, at a place other than the seller's business address shown on the contract.

**Votes on Final Passage:**

House	96	0	
Senate	49	0	(Senate amended)
House	98	0	(House concurred)

**Effective:** July 25, 2021