

# Chapter 490-105 WAC

## REGULATION OF PRIVATE VOCATIONAL SCHOOLS

### WAC

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### DISPOSITION OF SECTIONS FORMERLY CODIFIED IN THIS CHAPTER

490-105-020	Who administers these rules? [Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-020, filed 10/29/98, effective 11/29/98.] Repealed by WSR 15-24-088, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28.10.040 [28C.10.040].
490-105-090	How often must a license be renewed? [Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-090, filed 10/29/98, effective 11/29/98.] Repealed by WSR 15-24-088, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28.10.040 [28C.10.040].

**WAC 490-105-010 Purpose.** These regulations are adopted under chapter 28C.10 RCW in order to establish procedures for the licensing and regulation of private vocational schools. (See RCW 28C.10.060.) Unless otherwise indicated, the workforce training and education coordinating board (agency), delegates authority for administering and interpreting the act and these rules to the executive director, who may further delegate as necessary and appropriate.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-010, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-010, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-030 Definitions.** In addition to the definitions in chapter 28C.10 RCW, the following definitions also apply in interpreting the act and the rules and regulations:

"Accreditation" is a status granted to a school by one or more of the accrediting organizations recognized and approved by the U.S. Secretary of Education. Accreditation is

voluntary and does not imply automatic transfer of credits from one institution to another.

"Admission requirements" means the specific minimum criteria a school must use when accepting a student into the school.

"Auxiliary location" means a physical location where training occurs that is located at a reasonable distance from the main school address, for off-campus activities as part of a program. See WAC 490-105-060.

"Distance education" means education provided by written correspondence or any electronic medium for a student, who is enrolled in a private vocational school in pursuit of an occupational objective, does not include education provided primarily at an approved physical site or training establishment.

"Externship/internship" means an educational course which is offered as part of an educational program that includes on-the-job training.

"Fees" except when used in the context of fees assessed by the agency, means a charge assessed to students which are intended to cover noninstructional expenses. All fees as defined herein must be itemized.

"Just cause" means a reasonable and lawful basis for an agency action, supported by substantial evidence. Just cause requires a consideration of the following factors, with no single factor being determinative:

(a) Whether the school's conduct violated the Private Vocational Schools Act (chapter 28C.10 RCW), agency regulations (chapter 490-105 WAC), or other applicable legal requirements;

(b) Whether the school's conduct was consistent with its own policies, the terms of its catalogs or enrollment agreements, and other representations made by the school;

(c) Whether a violation was committed willfully, or with serious disregard for known risks;

(d) Whether the school has a history of substantiated violations;

(e) Whether the school's conduct was reasonable;

(f) Whether the school's conduct jeopardized the health, safety, or welfare of students or the public;

(g) Whether the school's conduct resulted in harm to persons or property;

(h) Whether there is an imminent risk of future harm to persons or property;

(i) Whether a complete investigation has been performed;

(j) Whether the agency's action is proportional to the school's conduct.

For the purpose of licensing, an "out-of-state" school is a school located outside of Washington that offers education solely outside of Washington or via distance education which solicits, recruits, and enrolls students in the state of Washington.

"Ownership" of a school means:

(a) In the case of a school owned by an individual, that individual sole proprietor;

(b) In the case of a school owned by a partnership, all full, silent, and limited partners having a ten percent or more ownership interest;

(c) In the case of a school owned by a corporation, the corporation, each corporate director, officer, and each shareholder owning shares of issued and outstanding stock aggregating at least ten percent of the total of the issued and outstanding shares;

"Physical presence" includes, but is not limited to, maintaining a mailing address within the state of Washington, the presence of a facility or equipment; the presence of electronic, paper, and other types of records; the presence of a speaking agent, manager, resident director, or similar administrator; the presence of direct advertising and marketing to Washington residents or field placements, including externships, clinicals, or practica as part of an educational program and taking place within the state of Washington.

"Private vocational school" is further defined to include instruction at the postsecondary level that is intended for use by individuals who have either completed high school or beyond the age of compulsory school attendance. Instruction or training offered to prekindergarten, kindergarten, elementary, or secondary school students is not encompassed by the act.

"Provisional license" means a short-term license issued with contingencies. The agency may issue a provisional license for good cause including, but not limited to:

(a) Satisfying the conditions of a corrective action plan after an "at-risk" determination;

(b) Protecting the health, safety, and welfare of students;

(c) Remediating a hardship for the school or students.

"Revoke" as used in RCW 28C.10.050(3) means an agency action that terminates a school's license. The agency's executive director or designee may revoke a school's license for just cause.

"Sponsored student" means a student whose tuition and fees are being paid, in whole or in part, by a sponsoring agency or business.

"Sponsoring agency" any federal, state, or local government agency is a sponsoring agency when it contracts with a private vocational school in order to enroll an individual student in an educational program. An agency is not a sponsoring agency when it enters into a written arrangement with a private vocational school solely to: (a) Enroll a cohort of students; or (b) provide funding as a single sum for an undesignated number of students, whose eligibility for financial awards is determined by the private vocational school.

"Suspend" as used in RCW 28C.10.050(3) means an action by which the agency interrupts the school's authority to make offers of training. The agency's executive director or designee may suspend a school's license for just cause. An order of suspension prohibits the school from beginning instruction of new students for a maximum of thirty days. The school may remain in operation to continue training students in regular attendance on the date the suspension takes effect.

"Tuition" means the amount of money charged by schools to an individual student or their sponsor for an educa-

tional program. Monies paid pursuant to a written contract, negotiated between business organizations, to provide instruction exclusively to a cohort of an organization are not considered tuition, provided that costs are not charged to individuals.

"Washington resident" means an individual who has resided in Washington state for at least thirty days as determined by a driver's license, identification card, utility bill, or other documentation acceptable to the agency.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-030, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-030, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-030, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-040 Initial school licensure requirements.** (See RCW 28C.10.050 and 28C.10.060.) An entity wishing to operate a private vocational school must apply for a license according to instructions provided by the agency. If the agency determines an application is deficient, the applicant will be notified. The applicant must correct the deficiencies within thirty days of notification. If that fails to occur, the application may be returned to the applicant. The license application fee will not be refunded. The agency's executive director or designee may deny a license application for just cause.

The application must include, along with the licensing fees, the following information attested to by the school's chief administrative officer:

(1) An identification of owners, shareholders, and directors:

(a) Complete legal name, personal telephone number, and home mailing address of the owner, shareholders, and directors;

(b) The form of ownership; e.g., sole proprietorship, partnership, limited partnership, or corporation;

(c) Names, addresses, personal phone numbers, email addresses, and prior school affiliations if any, of all individuals with ten percent or more ownership interest;

(d) A school that is a corporation or a subsidiary of another corporation must submit:

(i) Current evidence that the corporation is registered with the Washington secretary of state's office; and

(ii) The name, address, and telephone number of the corporation's registered agent.

(2) A proposed operating budget for the initial twelve months of operation. The proposed operating budget must be completed in a format supplied by the agency. If the applicant operated another business within the last year it must submit, in addition to the proposed operating budget:

(a) A financial statement for that business. The financial statement must cover the existing business' most recently completed fiscal year and be prepared by a certified public accountant or be certified by the business' chief administrative officer.

(b) A Dunn and Bradstreet (or similar entity) identification number.

(3) The school must furnish the names of at least one bank or other financial institution and two other entities that the agency may consult as financial references. A statement

must be included authorizing the agency to obtain those financial information from the references.

(4) A scored credit report from TransUnion, Experian, Equifax, or other nationally recognized credit bureau for each person owning ten percent of the business or more.

(5) A school that is a corporation or a subsidiary of another corporation must submit:

(a) Current evidence that the corporation is registered with the Washington secretary of state's office;

(b) The name, address, and telephone number of the corporation's registered agent.

(6) Schools under common ownership:

(a) May designate a single location as the principal facility for recordkeeping via written notice to the agency.

(b) Will be assigned the same licensing year for renewal purposes.

(7) If leasing a space, a copy of the rental agreement with the name, address, telephone number of the leasing firm or owner, and the name of contact person.

(8) A catalog in accordance with WAC 490-105-042.

(9) An enrollment agreement/contract in accordance with WAC 490-105-043.

(10) A list of instructional and administration staff in accordance with WAC 490-105-044.

(11) A list of registered sales agent(s) in accordance with WAC 490-105-050.

(12) Requirements for student refund and cancellation policy in accordance with WAC 490-105-130.

(13) A description of programs and course offerings in accordance with WAC 490-105-150.

(14) The school must furnish proof that they provide adequate liability coverage for students.

(15) Any other information that the agency deems necessary.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-040, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-040, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.-040. WSR 00-21-037, § 490-105-040, filed 10/12/00, effective 11/12/00. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-040, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-041 Annual license renewal requirements.** (See RCW 28C.10.050 and 28C.10.060.) An entity operating under a private vocational school license must apply for an annual license renewal according to instructions provided by the agency. The renewal application must include, along with the renewal fees, the following information attested to by the school's chief administrative officer:

(1) An identification of owners, shareholders, and directors.

(a) The complete legal name, current personal telephone number, email address, and current mailing address of the owner;

(b) The form of ownership; e.g., sole proprietorship, partnership, limited partnership, or corporation;

(c) Names, addresses, phone numbers, email addresses, and prior school affiliations, if any, of all individuals with ten percent or more ownership interest;

(d) A school that is a corporation or a subsidiary of another corporation must submit:

(i) Current evidence that the corporation is registered with the Washington secretary of state's office; and

(ii) The name, address, and telephone number of the corporation's registered agent.

(2) A catalog in accordance with WAC 490-105-042.

(3) An enrollment agreement/contract in accordance with WAC 490-105-043.

(4) A financial statement.

(a) The school must submit information reflecting its financial condition at the close of its most recent fiscal year to demonstrate that it has sufficient financial resources to fulfill its commitments to students.

(i) Each accredited school must submit a reviewed or audited financial statement, whichever is required by its accrediting body.

(ii) Each nonaccredited school must submit a financial statement in a format supplied by the agency.

(b) If inadequate time exists to produce a financial statement in the interval between the ending date of the school's fiscal year and the due date of an application, the agency will adjust the school's license period to provide a reasonable interval.

(5) Owners of multiple schools may file financial information that consists of a single, consolidated financial statement and balance sheet for the corporation. The consolidated financial statement must be accompanied by data that documents total tuition earnings for each separate school under the corporation's ownership at the close of its most recent fiscal year.

(6) Schools under common ownership may designate a single location as the principle facility for recordkeeping via written notice to the agency and will be assigned the same licensing year for renewal purposes.

(7) A list of instructional and administration staff in accordance with WAC 490-105-044.

(8) A list of registered sales agent(s) in accordance with WAC 490-105-050.

(9) Requirements for student refund and cancellation policy in accordance with WAC 490-105-130.

(10) A description of programs and course offerings in accordance with WAC 490-105-150.

(11) Any other information the agency deems necessary.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-041, filed 11/30/15, effective 12/31/15.]

**WAC 490-105-042 Catalog requirements.** (See RCW 28C.10.050 (1)(c).) The school must publish a catalog that explains its operations and requirements. The catalog must be current, comprehensive, and accurate. The school must disclose the following, in some combination of a catalog, brochure, or other written material and furnish that information to each prospective student prior to completing an enrollment agreement. The catalog must include at least the following:

(1) Date of publication;

(2) Names of owners having a ten percent or more equity ownership and officers, including any governing boards, and the name and address of its parent corporation, if a subsidiary;

(3) Names, addresses, and telephone numbers of the school's administrative offices and all auxiliary facilities;

(4) Names and qualifications of faculty. The list must be accurate as of the date of catalog publication. Any changes of faculty must be noted on a catalog errata sheet;

(5) The school calendar, including hours of operation, holidays, enrollment periods, and the beginning and ending dates of terms, courses, or programs as may be appropriate;

(6) Admission procedures, including policies describing all prerequisites needed by entering students to:

(a) Successfully complete the programs of study in which they are enrolled; and

(b) Qualify for the fields of employment for which their education is designed.

(7) A description of the job placement assistance offered, if any. If no assistance is offered, the school must make that fact known;

(8) The school's policy regarding student conduct, including causes for dismissal and conditions for readmission;

(9) The school's grievance procedure. The policy must be preceded by "Nothing in this policy prevents the student from contacting the Workforce Board (the state licensing agency) at 360-709-4600 at any time with a concern or a complaint, [workforce@wtb.wa.gov](mailto:workforce@wtb.wa.gov)";

(10) The school's policy regarding leave, absences, class cuts, makeup work, tardiness, and interruptions for unsatisfactory attendance;

(11) The school's policy regarding standards of progress required for the student. This policy must define the grading system, the minimum grades considered satisfactory, conditions for interruption for unsatisfactory progress, a description of the probationary period, if any, allowed by the school, conditions for reentrance for those students dismissed for unsatisfactory progress, and information that a statement will be furnished to the student regarding satisfactory or unsatisfactory progress;

(12) An accurate description of the school's facilities and equipment available for student use, the maximum or usual class size, and the average student/teacher ratio;

(13) The total cost of training including registration fee if any, tuition, books, supplies, equipment, laboratory usage, special clothing, student activities, insurance, and all other charges and expenses necessary for completion of the program;

(14) A description of each program of instruction, including:

(a) Specific program objectives including the job titles for which the program purports to train;

(b) The number of clock or credit hours of instruction, the method of instruction (e.g., correspondence, classroom, lab, computer assisted), and the average length of time required for successful completion;

(c) If instruction is calculated in credit hours, the catalog must contain at least one prominent statement describing the contact hour conversion formula applied by the school; i.e., the number of contact hours applicable to each quarter or semester credit hour of lecture, laboratory/practicum, and/or externship/internship;

(d) For distance education schools, instructional sequences must be described in numbers of lessons.

(15) The scope and sequence of courses or programs required to achieve the educational objective;

(16) A statement indicating the type of educational credential that is awarded upon successful completion;

(17) The school's cancellation and refund policy;

(18) The following statement must appear prominently on either the first or last printed page or inside the front or back cover: "This school is licensed under chapter 28C.10 RCW. Inquiries, concerns, or complaints regarding this school can be made to the Workforce Board, 128 10th Avenue S.W., Olympia, Washington, 98501, 360-709-4600, web: [www.wtb.wa.gov](http://www.wtb.wa.gov), email: [workforce@wtb.wa.gov](mailto:workforce@wtb.wa.gov)";

(19) The availability of financial aid, if any. If no financial assistance is available, the school must make that fact known;

(20) Supplements or errata sheets for the catalog and other written materials related to enrollment must be filed with the agency prior to being used. (See RCW 28C.10.110 (2)):

(a) Supplements or errata sheets must be made an integral part of that publication;

(b) The supplement or errata sheet must include its publication date;

(c) In the event information on a supplement or errata sheet supplants information contained in the catalog, the insert must identify the information it replaces, including at the least an appropriate page reference;

(21) The school must furnish proof that they provide adequate liability coverage for students;

(22) The school must provide a statement that it does not "discriminate against students or potential students on the basis of race, creed, color, national origin, sex, veteran or military status, sexual orientation, or the presence of any sensory, mental, or physical disability or the use of a trained guide dog or service animal by a person with a disability";

(23) The school must provide a statement explaining the procedure to be used by a student with a disability to request a reasonable accommodation; and

(24) Any other information that the agency deems appropriate.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-042, filed 11/30/15, effective 12/31/15.]

**WAC 490-105-043 Enrollment agreement requirements.** (See RCW 28C.10.050 (1)(d).) An enrollment agreement is any agreement that creates a binding obligation to purchase a course of instruction from a school. Each school must use an enrollment contract or agreement that includes:

(1) The school's cancellation and refund policy, in accordance with WAC 490-105-130, displayed in a type font size no smaller than that used to meet any other requirements of this section.

(2) The following statement: This school is licensed under chapter 28C.10 RCW. Inquiries, concerns, or complaints regarding this school can be made to the Workforce Board, 128 10th Avenue S.W., Olympia, Washington, 98501, 360-709-4600, web: [www.wtb.wa.gov](http://www.wtb.wa.gov), email: [workforce@wtb.wa.gov](mailto:workforce@wtb.wa.gov).

(3) Information that will clearly and completely define the terms of the agreement between the student, the school, and the student's sponsor, if applicable. The enrollment agreement must include at least the following:

(a) The name and address of the school and the student;

(b) The name and address of the sponsoring agency or business, if applicable;

(c) The program or course title as it appears in the school's catalog, date training is to begin, and the number of hours or units of instruction or lessons for which the student is enrolled;

(d) An itemization of all charges, fees, and required purchases being incurred by the student or his/her sponsor in order to complete the training. The student enrollment agreement must also contain the sources and methods of payment and/or payment schedule being established;

(e) Language explaining that the agreement will be binding only when it has been fully completed, signed and dated by the student and an authorized representative of the school prior to the time instruction begins; and

(f) A statement that any changes in the agreement will not be binding on either the student or the school unless such changes have been acknowledged in writing by an authorized representative of the school and by the student or the student's parent or guardian if he/she is a minor.

(4) A "NOTICE TO THE BUYER" section which includes the following required statements in a position above the space reserved for the student's signature:

(a) Do not sign this contract before you READ IT or if it contains any blank spaces. This is a legal document.

(b) All pages of the contract are binding. READ both sides of all pages before signing. You are entitled to an exact copy of the contract, school catalog, and any papers that you sign and are required to sign a statement acknowledging receipt of those.

(c) If you have not started training, you may cancel this contract by providing written notice of cancellation to the school at its address shown on the contract. The notice must be postmarked no later than midnight of the fifth business day (excluding Saturdays and Sundays) following the signing of this contract or the written statement may be personally or otherwise delivered to the school. If there is a dispute over timely notice, the burden to prove service rests on the student.

(d) It is an unfair business practice for the school to sell, discount, or otherwise transfer this contract without the informed written consent by handwritten signature of the student or his/her financial sponsors and a written statement notifying all parties that the cancellation and refund policy still applies.

(5) For education or training sponsored (in whole or in part) by a business or agency, a separate addendum must be signed by the student, the school, and the sponsoring agency or business. The addendum will be provided by the workforce board and contain statements detailing the responsibilities of each party.

(6) Attached to each contract must be a form provided by the agency that contains statements relating to the student's rights and loan repayment obligations; and the school's responsibility to counsel the student against incurring excessive debt; the addendum must be signed by the school and the student.

(7) Attached to each contract must be a form provided by the agency that contains statements relating to student's rights to file a complaint and the process and procedures to follow; the addendum must be signed by the school and the student.

(8) The school must provide all students with a copy of the signed enrollment agreement, and any other papers they sign.

(9) Any other information the agency deems appropriate.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-043, filed 11/30/15, effective 12/31/15.]

**WAC 490-105-044 Instructor and administrator qualifications.** (See RCW 28C.10.050 and 28C.10.060.) The education and experience of administrators, faculty, and other staff must be adequate to ensure that students will receive educational services consistent with the stated program objectives.

(1) The school must file with the agency the qualifications of all instructional staff and other administration or personnel that interact with students within thirty calendar days of their employment.

(2) The school must establish and enforce written policies for the qualification, supervision, continuing education, and periodic evaluation of administrators, faculty, and staff.

(3) School directors must have at least two years of experience in a school or business administration, teaching, or other experience related to their duties within the organization.

(4) Faculty must be qualified to provide instruction in their areas of specialization as demonstrated by possession of the following:

(a) Industry recognized certification when available; and

(b) Two years of relevant education or work experience or relevant, current teaching experience that particularly qualifies them to provide instruction in their areas of specialization; or

(c) Current evidence of being qualified to teach that has been issued by a regulatory agency of this or another state.

(5) Faculty who teach a course related to an occupation for which the student must subsequently be licensed or certificated must hold or be qualified to hold such a license or certificate.

(6) If the school uses teacher assistants, aides, or trainees, it must maintain policies governing their duties and functions. Such personnel may provide services to students only under the direct supervision of a qualified instructor. They may not act as substitutes for the instructor.

(7) Owners, administrators, faculty, agents, and other staff must be of good moral character and reputation. The agency may find that a person is not of good moral character and reputation if the person:

(a) Has been convicted of any felony within the prior seven years, a misdemeanor which involved the illegal manufacturing, use, possession, or sale of a controlled substance, or a misdemeanor that involved any sexual offense; or

(b) Is found to have made any false or misleading statements in the application for a private vocational school license or in the activities or conduct of its program;

(c) If the person has been convicted of a felony, or is found to have made false statements in the private vocational school application, the agency will consider the relationship of the facts supporting the charge or conviction to the performance of his or her occupational responsibilities with the licensed school and to that school's students; and

(d) In making such determinations the agency may request a letter of recommendation from the employing school and may consider any other related materials submitted by the school and/or affected individual prior to making a finding under this section.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-044, filed 11/30/15, effective 12/31/15.]

**WAC 490-105-050 Sales agent registration.** (See RCW 28C.10.060.)

(1) Each school shall be responsible for conduct of its admission/sales agents in the performance of their duties and shall provide them with adequate training to ensure compliance with training standards specified in subsection (6) of this section.

(2) Each school must register its sales agents with the agency within thirty calendar days of their hire. An application to register a sales agent must be in a format supplied by the agency.

(3) Each individual applying to be registered as an agent is considered to be acting as an agent of the school designated on the application. No person can be independently registered to perform the functions of an agent.

(4) If an individual is applying to represent a private vocational school that is located in another state and does not operate a training facility within Washington state, the application must be accompanied by the fee in WAC 490-105-070(2).

(5) Each school to which the agent is registered must inactivate the agent within thirty calendar days following the date that the registered agent ceases to perform those services.

(6) Each school shall ensure proper training to sales agents prior to their representing the school. The training shall include at a minimum:

(a) An applicant for sales agent must receive a copy of the Private Vocational School Act (chapter 28C.10 RCW) and the regulations contained in this chapter; all applicants must acknowledge that they have read the statutes and regulations concerning the Private Vocational School Act, by signing an attestation statement to be included in the personnel file;

(b) An applicant for sales agent shall be of good moral character and reputation as referenced in WAC 490-105-044(7); and

(c) The school shall ensure that each applicant is knowledgeable of the school's catalog, enrollment agreement and their policies and procedures.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-050, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-050, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-060 Licensing of off-campus activities.** Schools under common ownership that offer educational services and maintain ongoing individual facilities, faculty, or students shall be considered as independent entities. Schools that offer educational services as part of an educational program conducted at a location other than the licensed school location approved by the agency must obtain

approval from the agency prior to conducting educational services at an auxiliary location.

(1) An auxiliary facility license is required if a school meets the following criteria:

(a) The educational program includes an externship/internship, clinical/practicum or lab/field component conducted at a location other than the school's approved licensed location that is offered as part of a program and required for completion of a program;

(b) The instructional program, site administration, and training are significantly integrated with the school's primary facility;

(c) The facility will not be represented as a school location and its address will not be advertised;

(d) No exterior or interior school emblem/logo is displayed at times other than during the training session; and

(e) No enrollment will be solicited or executed at the auxiliary facility.

(2) The agency may grant exemptions from licensing for off-campus instruction or activities that either:

(a) Absorb a temporary overload that the licensed facility cannot accommodate;

(b) Provide a single, specialized kind of training activity, generally on a short-term basis, under circumstances that cannot readily be accommodated at the licensed facility;

(c) Serve the public interest through off-campus instruction/activity offered in a rural or otherwise underserved location, to accommodate demonstrated community demand for a particular field or industry.

(3) The school must obtain approval from the agency before conducting operations at an auxiliary facility. To obtain approval, the school must document that the facility meets one or more of the above criteria in subsection (2) of this section.

(4) Activities occurring at an auxiliary facility must be incorporated into operational and financial data the school reports to the agency.

(5) The authorization period for an auxiliary facility cannot exceed the time stated on the school's license. Continued approval of an auxiliary facility must be made annually at the time of license renewal.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-060, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-060, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.-040(2). WSR 98-22-033, § 490-105-060, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-070 Fees.** (See RCW 28C.10.060(3).)

(1) Initial/new school licensing fees and annual licensing/renewal fees:

(a) A school located within the state of Washington must pay an annual license/renewal application fee based on total annual tuition income.

(b) A school located outside the state of Washington must pay an annual license/renewal application fee based on the total annual tuition income received from or on behalf of Washington state residents.

(c) A new school that has not been in operation prior to the date of initial licensing must base its application fee on estimated total annual tuition income.

If the school's total annual tuition income is:	Its Annual License Fee is:
\$0 - \$25,000	\$250
\$25,001 - \$50,000	\$500
\$50,001 - \$100,000	\$600
\$100,001 - \$250,000	\$750
\$250,001 - \$500,000	\$1,000
\$500,001 - \$1,000,000	\$1,500
\$1,000,001 - \$2,500,000	\$2,000
\$2,500,001+	\$2,500

(2) Other fees:

Sales Agents representing out-of-state schools	\$120 annually per agent
Late filing of renewal application	\$25 per day to a maximum of 30 calendar days
Auxiliary location certificate, reissuance of license/auxiliary certificate, change of school name or location	\$25

(3) All fees related to licensing, except for the initial deposit to the tuition recovery trust fund, are nonrefundable. No right to a license or registration is established or implied through the payment of fees. (See RCW 28C.10.060.) Private vocational school licenses must be renewed annually. The renewal application must include a financial statement attested to by the chief administrative officer; amendments to any statement or materials on file that are no longer accurate; and the required fees.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-070, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-070, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-080 Tuition recovery trust fund fees.** (See RCW 28C.10.082 and 28C.10.084.)

(1) Establishment of fund liability. The amount of liability that can be satisfied by this fund on behalf of each individual school licensed under this chapter is the amount of unearned prepaid tuition in the possession of the owner.

(a) If the school is located within the state of Washington, the amount of liability that can be satisfied by this fund is the amount of unearned, prepaid tuition from or on behalf of all students.

(b) If the school is located outside the state of Washington, the amount of liability that can be satisfied by this fund is

the amount of unearned prepaid tuition from or on behalf of Washington state residents.

(c) If the agency and the student determine that the student should have additional evaluation and assessment, these must be completed before further education/training or to secure teach out opportunities.

(d) If the agency and the student determine that the student is unable to secure available teach out opportunities, a student may be entitled to a full refund of tuition and other expenses.

(2) Matrices for calculating initial deposits and any assessments necessary under subsection (7) of this section:

Annual Tuition Revenue:	Prorated Share:
\$0 - \$50,000	0.15%
\$50,001 - \$75,000	0.23%
\$75,001 - \$100,000	0.30%
\$100,001 - \$150,000	0.46%
\$150,001 - \$200,000	0.61%
\$200,001 - \$250,000	0.76%
\$250,001 - \$350,000	1.07%
\$350,001 - \$500,000	1.52%
\$500,001 - \$750,000	2.28%
\$750,001 - \$1,000,000	3.05%
\$1,000,001 - \$1,250,000	3.81%
\$1,250,001 - \$1,500,000	4.57%
\$1,500,001 - \$1,750,000	5.33%
\$1,750,001 - \$2,000,000	6.10%
\$2,000,001 - \$2,250,000	6.86%
\$2,250,001 - \$2,500,000	7.62%
>\$2,500,000	8.38%

(3) When a new school submits its initial license application, it must include for deposit into the tuition recovery trust fund, the amount identified in the second column of the table below.

(4) In order to remain licensed under this chapter, the school must remit to the agency a TRTF payment at six months after initial licensure and annual payments thereafter, payable at the same time the renewal application is due. The amount of the deposits into the fund for the first five years is calculated by applying the percentages displayed under subsection (2) of this section, to an amount totaling one million dollars as required by RCW 28C.10.084. In the second five years, contributions for amounts between zero and one hundred fifty thousand dollars will be reduced by fifty percent.

If the school's total annual tuition income is:	A new school will make an initial deposit to the fund of:	The school will make the following annual payments for the first five years it is licensed:	The school will make the following annual payments for the second five years it is licensed:
\$0 - \$50,000	\$305	\$244	\$122
\$50,001 - \$75,000	\$457	\$366	\$183

If the school's total annual tuition income is:	A new school will make an initial deposit to the fund of:	The school will make the following annual payments for the first five years it is licensed:	The school will make the following annual payments for the second five years it is licensed:
\$75,001 - \$100,000	\$609	\$488	\$244
\$100,001 - \$150,000	\$914	\$732	\$366
\$150,001 - \$200,000	\$1,219	\$974	\$974
\$200,001 - \$250,000	\$1,523	\$1,318	\$1,318
\$250,001 - \$350,000	\$2,133	\$1,706	\$1,706
\$350,001 - \$500,000	\$3,046	\$2,438	\$2,438
\$500,001 - \$750,000	\$4,570	\$3,656	\$3,656
\$750,001 - \$1,000,000	\$6,093	\$4,874	\$4,874
\$1,000,001 - \$1,250,000	\$7,616	\$6,092	\$6,092
\$1,250,001 - \$1,500,000	\$9,139	\$7,312	\$7,312
\$1,500,001 - \$1,750,000	\$10,663	\$8,530	\$8,530
\$1,750,001 - \$2,000,000	\$12,186	\$9,748	\$9,748
\$2,000,001 - \$2,250,000	\$13,710	\$10,966	\$10,966
\$2,250,001 - \$2,500,000	\$15,233	\$12,184	\$12,184
> \$2,500,000 -	\$16,757	\$13,404	\$13,404

(5) The agency will send, to the address of record, annual notices of the due date and amount of deposit required under subsection (4) of this section. The burden of keeping current contact information with the agency falls to the school. The fee for late filings under WAC 490-105-070(2) of this chapter applies to late payments of deposits into the fund for a period cumulating to thirty calendar days. Failure to make a deposit within thirty calendar days is a violation of RCW 28C.10.050 (1)(f).

(6) If an annual tuition recovery trust fund payment is a hardship for the school, the agency may grant an alternate payment schedule.

(7) If disbursements made to settle claims reduce the operating balance below one million dollars and recovery of such funds has not been ensured under the provisions of RCW 28C.10.084 (10)(d), the agency will assess each school a pro rata share of the amount required to restore the deficiency. The assessment will be made within thirty calendar days of the date deficiency is created. Each school's share of the assessment will be calculated using the percentages established under subsection (2) of this section. If the school's assessment equals or is less than the semiannual amount of deposit established for the school under subsection (4) of this section, the assessment must be paid within thirty calendar days of notice. If the assessment exceeds the amount of the school's semiannual deposit, it may apply to the agency for a schedule of deferred payments. The agency will grant deferrals on application, but in no case will the extension exceed one year beyond the date of the assessment.

(8) Funds disbursed to settle claims against a currently licensed school will be recovered by the agency under a schedule to be negotiated with the affected school on a case-by-case basis. To secure deferral of payment more than thirty calendar days after demand for recovery is made, the burden to prove manifest hardship rests on the school but in no case

will the time extended exceed one year beyond the date of the initial demand notice.

(9) Claimant, as referenced under RCW 28C.10.084 (10)(a), is further defined to mean an enrolled student in regular attendance or on an authorized leave of absence at the time of closure.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-080, filed 11/30/15, effective 12/31/15; WSR 01-23-078, § 490-105-080, filed 11/21/01, effective 12/22/01. Statutory Authority: RCW 28C.10.040. WSR 01-01-141, § 490-105-080, filed 12/20/00, effective 1/20/01. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-080, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-100 Exemption from licensing requirements.** RCW 28C.10.030 provides exemption for some entities for certain types of education or training. These exemptions are further interpreted or defined as follows:

(1) "Conducting educational programs" includes instructional or training programs or courses taught by a third party pursuant to a written contract with a trade, business, professional, or fraternal organization, primarily for the training of that business' employees or organizations members, and for which no tuition fee is charged to the employee or member. Organizations that incentivize membership during the enrollment process cannot qualify for the exemption found in RCW 28C.10.030(1).

(2) "Avocational" or "recreational" means instruction that is primarily intended for leisure and is not offered to provide a student with employable skills or competencies. Instruction offered as a prerequisite for a vocational program does not qualify for this exemption.

(3) "Entities not otherwise exempt offering only workshops or seminars lasting no longer than three calendar days" means instruction that can be completed within three scheduled class days. A class day shall be defined by the school's

class schedule, but must allow reasonable breaks and may not exceed fourteen hours. A vocational education program divided into a series of supplementary seminars does not qualify for this exemption.

(4) "Programs of continuing professional education" include:

(a) Review programs offered solely as preparation for tests leading to certification in specific disciplines but not offered to provide occupational competencies. For example, this exemption applies to test preparation programs that lead to: Certification by a state board of accountancy (CPA); certification by the institute of certified management accounting (CMA); admission to practice before a state bar; certification in health occupations initiated by the American Medical Association, American Dental Association, and their respective professional auxiliaries; and, acquisition of other public certificates of convenience and necessity; and

(b) Programs offered to conform with rules adopted by state agencies that require practitioners to undergo continuing professional education as a condition to renewing certification or licensure.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-100, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-100, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-100, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-110 Display of licenses and notice of status change.** (See RCW 28C.10.060.) The school must display its license or auxiliary facility certificate prominently in the licensed premises.

(1) If the license or auxiliary facility certificate is lost or destroyed, the school must apply for a duplicate and pay the reissuance fee described in WAC 490-105-070(2) (Other fees).

(2) If the school plans to change its name, it must notify the agency in advance and pay the certificate reissuance fee described in WAC 490-105-070(2) (Other fees).

(3) If the school plans to change its location or that of an auxiliary facility it must notify the agency in advance and pay the certificate reissuance fee described in WAC 490-105-070(2) (Other fees).

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-110, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-110, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-120 Ownership changes.** (See RCW 28C.10.060.) Private vocational school licenses are not transferable. When a sale takes place, the school's license expires. The new owner must secure a new license.

(1) The following are considered changes of ownership:

(a) A sale by the sole proprietor of a school, unless the seller becomes the majority stockholder of the buying corporation;

(b) A change in the majority interest of general partners of a partnership; or

(c) A sale or transfer of stock that creates a change in the majority interest in the issued and outstanding shares of a corporation.

(2) To assure there is no disruption in students' training the agency may extend the existing license for up to sixty cal-

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endar days beyond the date the ownership changes. To obtain this extension, the new owner must:

(a) Apply for a new license no less than fifteen calendar days prior to the sale; and

(b) Furnish a written statement that the school will continue to meet all conditions in the act and regulations during the time the new license is pending and to respond to student complaints and comply with agency orders pursuant to those complaints, pursuant to WAC 490-105-130.

(3) If the new owner fails to become licensed within sixty calendar days of the date of sale the school may not continue to operate unless the agency has granted an extension of time. Continued operation without an extension is a violation of RCW 28C.10.090.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-120, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-120, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-130 Minimum requirements for student refunds.** (See RCW 28C.10.050 (1)(b).)

(1) At a minimum, schools must use the following applicable refund and cancellation policies; however, the agency may approve refund policies whose terms are more favorable to students than the following established minimums.

(2) The official date of termination or withdrawal of a student shall be determined in the following manner:

(a) The date on which the school recorded the student's last day of attendance;

(b) The date on which the student is terminated for a violation of a published school policy which provides for termination;

(c) No student shall be continued on an inactive status in violation of school policy without written consent of the student. Inactive students must be terminated within thirty days of the next available start date and refunded appropriate pre-paid tuition and fees at that time.

(3) Refunds must be calculated using the official date of termination or withdrawal and the date designated on the current enrollment agreement executed with the student. Refunds must be paid within thirty calendar days of the student's official date of withdrawal or termination.

(4) Application/registration fees may be collected in advance of a student signing an enrollment agreement; however, all monies paid by the student shall be refunded if the student does not sign an enrollment agreement and does not commence participation in the program.

(5) For resident programs:

(a) The school must refund all money paid if the applicant is not accepted. This includes instances where a starting class is canceled by the school;

(b) The school must refund all money paid if the applicant cancels within five business days (excluding Sundays and holidays) after the day the contract is signed or an initial payment is made, as long as the applicant has not begun training; the applicant may request cancellation in any manner, in the event of a dispute over timely notice. The burden of proof rests on the applicant;

(c) The school may retain an established registration fee equal to ten percent of the total tuition cost, or one hundred dollars, whichever is less, if the applicant cancels after the

fifth business day after signing the contract or making an initial payment. A "registration fee" is any fee charged by a school to process student applications and establish a student records system;

(d) If training is terminated after the student enters classes, the school may retain the registration fee established under (c) of this subsection, plus a percentage of the total tuition as described in the following table:

If the student completes this amount of training:	The school may keep this percentage of the tuition cost:
One week or up to 10%, whichever is less	10%
More than one week or 10% whichever is less but less than 25%	25%
25% through 50%	50%
More than 50%	100%

(6) For discontinued programs:

(a) If instruction in any program is discontinued after training has begun or if the school moves from one location to another, it must either:

(i) Provide students pro rata refunds of all tuition and fees paid; or

(ii) Arrange for comparable training at another public or private vocational school. Students must have the opportunity to accept or reject comparable training in writing.

(b) If the school plans to discontinue a program it must notify the agency and affected students in advance. The notification must be in writing and must include at a minimum, the data required under WAC 490-105-210(3);

(c) Students affected by a discontinuation must request a refund within ninety days.

(7) For distance education programs:

(a) A student may request cancellation in any manner and upon such request for cancellation being received and recorded by the school demonstrating the last date of attendance and/or completion of a lesson.

(b) The following is a minimum refund policy for distance education courses without mandatory resident training:

(i) An applicant may cancel up to five business days after signing the enrollment agreement. In the event of a dispute over timely notice, the burden to prove service rests on the student.

(ii) If a student cancels after the fifth calendar day (excluding Sundays and holidays) but before the school receives the first completed lesson, the school may keep only a registration fee of either fifty dollars or an amount equal to fifteen percent of the tuition, but no greater than a registration fee of one hundred fifty dollars.

(iii) After the school receives the student's first completed lesson and until the student completes half the total number of lessons in the program, the school is entitled to keep the registration fee and a percentage of the total tuition as described in the following table:

If the student completes this percentage of lessons:	The school may keep this percentage of the tuition cost:
0% through 10%	10%
11% through 25%	25%
26% through 50%	50%
More than 50%	100%

(iv) Calculate the amount of the course completed by dividing the number of lesson assignments contained in the program by the number of completed lessons received from the student.

(8) Combination distance education/resident training programs:

(a) The following is a minimum refund policy for a distance education program that includes mandatory resident training courses.

(i) Tuition for the distance education and resident portions of the program must be stated separately on the enrollment agreement. The total of the two is the price of the program.

(ii) For settlement of the distance education portion of the combination program, the provisions of the table in subsection (2)(b)(iii) of this section apply.

(iii) For the resident portion of the program, beginning with the first resident class session if the student requests a cancellation, the provisions of the table in subsection (1)(d) of this section apply.

(iv) Calculate the amount of resident training completed by dividing the total number of training days provided in the resident training program by the number of instructional days the student attends resident training.

(b) A distance education student who cancels after paying full tuition is entitled to receive all course materials, including kits and equipment.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-130, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-130, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.-040(2). WSR 98-22-033, § 490-105-130, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-140 Student admission standards.** (See RCW 28C.10.050 (1)(g).) Prior to enrolling applicants the school must assess the applicants' basic skills and relevant aptitudes to determine that he or she has the ability to complete and benefit from the training they are considering.

(1) When a school applies for initial licensing under chapter 28C.10 RCW, it must submit a description of the method it will use to comply with the requirements under this section. Any subsequent change in that method must be reported to the agency no more than fifteen calendar days after the change is adopted.

(2) The school must measure all applicants' ability to benefit against current prerequisites for employment in the job objective established for the program, e.g., prior work and health history, English language proficiency, driving and arrest records, and evaluations of any applicable physiological factors such as vision acuity, color perception, lifting and weight bearing capabilities, and manual dexterity.

(3) Schools may consider that applicants have adequate academic abilities if they have earned a high school diploma, high school equivalency, or General Educational Development (GED) certificate.

(4) Schools may consider that applicants have adequate English language proficiency if they have received:

(a) A high school diploma from a high school where English is the primary language; or

(b) A high school equivalency or General Educational Development (GED) certificate in English; or

(c) A passing score on the Test of English as a Foreign Language, or the International English Language Testing System or a similar language proficiency exam; or

(d) A satisfactory evaluation of the applicant's foreign course work that has been produced by a reputable organization specializing in such evaluations.

(5) The school must test all other applicants. Any academic or English language proficiency test must have the capability of:

(a) Validating that applicants possess skills, competencies, and knowledge that correlate with grades, course or program completion or other measures of success in the program of study; or

(b) Validating that applicants' academic skills, competencies, and knowledge are at a level equivalent to that of persons completing a high school education;

(c) Comparing success ratios of accepted students with test cut-off scores and incorporating appropriate cut-off adjustments.

(6) Any ability to benefit (ATB) test that has been published by the American College Testing Service (ACT) or reviewed and approved by the American Council on Education (ACE) is acceptable evidence of meeting the criteria in subsection (5) of this section.

(7) The following must be part of the methodology developed for assessment:

(a) In the event tests are administered by school officials, evidence the tests are being administered as intended;

(b) Information about the test security procedures employed, evidencing that students have no advance information about the exact questions or tasks and that answers cannot be supplied by a third party while completing the test(s);

(c) Information about test scoring procedures employed, evidencing that if tests are scored by school officials the tests are being evaluated as intended;

(d) Information that the tests are free from information that is offensive with regard to gender, age, native language, ethnic origin, or handicapping conditions.

(8) Records resulting from the ability to benefit assessment must be included as a regular part of all students' records.

[Statutory Authority: RCW 28.10.040 [28C.10.040], WSR 15-24-088, § 490-105-140, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-140, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.-040(2), WSR 98-22-033, § 490-105-140, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-150 Program, facility, and equipment standards.** (See RCW 28C.10.050 and 28C.10.060.)

(1) Schools must design and implement programs of quality, content, and duration, and with appropriate entrance

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criteria, instructional materials, staff, equipment and facilities to prepare students for the program's occupational objectives.

(2) The school must have an exact physical location which:

(a) Is adequate to meet the needs of its students and the objectives of the program;

(b) Provides a modern and effective learning environment with enough classroom, laboratory, and shop space for the number of students to be trained;

(c) Is maintained in compliance with state laws and local ordinances related to safety and health; and

(d) The school's physical facilities as well as instructional and programmatic elements are accessible to students with disabilities, and that reasonable accommodations for students with disabilities will be provided.

(3) The school must have equipment, furniture, instructional devices and aids, machinery, and other physical features that are:

(a) Adequate in number and condition to achieve the stated educational objectives of the course;

(b) Comparable in number and quality with those used by comparable schools with similar programs;

(c) Comparable to those in current use by the appropriate trade, business or profession; and

(d) Of sufficient quantity for the number of enrolled students.

(4) Schools shall only offer educational services that have been approved by the agency:

(a) All new program or course approval and program revisions shall be submitted to the agency in a format prescribed by the agency for review and approval prior to the proposed date of implementation;

(b) Programs or courses regulated by another agency must have and maintain continuous approval by that agency before the program or course can be submitted to the agency for action;

(c) The withdrawal of approval of a program or course by the other regulatory agency will result in automatic withdrawal of approval of the program or course by the agency.

(5) Schools that have an externship/internship, clinical/practicum, or similar requirement designed as a part of a program shall be approved as part of the program provided the externship/internship. Those programs must comply with the following:

(a) Be part of the approved curriculum of the school and described in the school catalog and directly relate to the intended area of employment.

(b) Be under the coordination of a qualified instructor or faculty member and designate for the direct on-site supervision of the student to ensure that all hours are completed and program requirements are met.

(c) The location of the externship/internship may be at the school's primary licensed location, at an approved on-site auxiliary location, or another location so long as an affiliation agreement or contract is in place and shall be made available to the agency upon request.

(d) Ensure positions are available for all enrolled students as they progress to the externship/internship portion of the program and that students are timely placed so that the educational instruction is continuous.

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[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-150, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-150, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10-040(2). WSR 98-22-033, § 490-105-150, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-160 Annual student data reporting.** (See RCW 28C.10.050 and 28C.10.060.) In addition to the minimum licensing standards described in RCW 28C.10.050, each school must submit the following information annually for each student who participated in training during the reporting period:

- (1) Student name, address, telephone number and Social Security number if provided by the student;
- (2) Start date of training and date of completion or drop-out;
- (3) Enrollment status as of the end of the reporting period;
- (4) Previous education before starting the current training program;
- (5) Race;
- (6) Date of birth;
- (7) Gender;
- (8) Disability status;
- (9) Hispanic/non-Hispanic;
- (10) Program title and duration (in months);
- (11) Veteran status;
- (12) Grade point average (GPA) or pass/fail;
- (13) If complete, what credential earned;
- (14) Any other information that the agency deems appropriate.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-160, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-160, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10-040(2). WSR 98-22-033, § 490-105-160, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-170 Unfair business practices.** (1) The term "unfair business practice" under RCW 28C.10.110(11) is further defined to mean those practices described as prohibited under RCW 28C.10.090.

(2) In addition to the actions described in RCW 28C.10-110 it is an unfair business practice for a private vocational school or its agent to:

- (a) Advertise, offer, sell, or award any educational credential without requiring the consumer to enroll in and successfully complete a prescribed program of study, as outlined in the school's catalog or brochure;
- (b) Represent, directly or by implication, that there is a substantial demand for persons completing any programs offered by the school unless the school has reasonable basis for the representation, documented by objective and statistically valid data;
- (c) Make, or perpetuate any false or deceptive statements in regard to any other postsecondary school, whether private or public;
- (d) Fail to follow the Private Vocational School Act or its supporting regulations;
- (e) Sell, discount, or transfer contracts or promissory notes for tuition to third parties without the signed consent of the student or the student's financial sponsors, and a statement notifying all parties that the cancellation and refund policy continues to apply;

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(f) Use the availability of financial aid as an inducement to recruitment or enrollment;

(g) Misrepresent to students the potential amount of federal financial aid available;

(h) Employ the term "accredited" in advertising unless:

(i) The school holds a current grant of accreditation; and  
 (ii) The term "accredited" is accompanied with equal prominence by the full name and/or seal of the agency from whom the school holds a current grant of accreditation.

(iii) If the accrediting agency is not recognized by the United States Secretary of Education under the provisions of the Higher Education Act (Chapter 34 C.F.R.), as amended, the school must provide the agency with documentation of its grant of accreditation and other related information required by the agency to establish the nature and scope of the accrediting agency. The agency will approve or disapprove its use in advertising after reviewing submitted documentation. Upon approval, the agency may ask for additional language in the catalog to notify the students that the school does not qualify for federal financial aid.

(i) Discriminate against students or potential students on the basis of race, creed, color, national origin, sex, veteran or military status, sexual orientation, or the presence of any sensory, mental or physical disability or the use of a trained dog guide or service animal by a person with a disability.

(3) Schools are prohibited under RCW 28C.10.110(3) from advertising educational programs under the "help wanted" section of publications. Schools may, however, advertise under a help wanted classification for the purposes of:

- (a) Recruiting for bona fide job openings; or
- (b) Soliciting job opportunities for available graduates.

(4) To establish consistency in the implementation of this section, the following definitions will apply:

(a) "Advertise" means the publishing by a school of information that establishes its identity, location, and nature of its training programs. It may or may not contain an offer of training.

(b) "Help wanted" section means any classified advertising section in a publication that contains job listings. The particular wording the publication uses to identify such a section is not material.

(c) "Newspaper" means a printed publication containing news, editorials, advertisements, etc. The definition extends to tabloids such as "nickel-savers" that contain primarily or exclusively advertising. It is not material whether the publication is sold or given away.

(d) For purposes of this section, it is not considered "advertising" if a school inserts a notice in a "help wanted" section referring the reader to a different classified heading in the same issue of the same publication, as long as:

(i) An offer of training is being made by the school under an appropriate other section in the same issue of the same publication; and

(ii) The referral notice contains only the name of the school and not its address, telephone number, or description of program(s); and

(iii) The overall size and general appearance of what appears as a notice is consistent with its purpose only to refer readers elsewhere.

(e) A school shall not advertise as an employment agency or its equivalent.

(f) A school shall not deceptively advertise in conjunction with any other business or establishment.

(5) Schools are prohibited from advertising and making offers of training without including the full name under which the school is licensed by the agency. Permutations of the name and/or d/b/a such as initials or nicknames can be used only with prior written permission of the agency.

(6) The agency is authorized to deny, revoke, or suspend the license of any school found to have engaged in a "substantial number" of unfair business practices or "significant" unfair business practices. Those two quoted terms are further defined as follows:

(a) The agency may conclude that a substantial number of unfair business practices have occurred when a pattern of persistent violations exists and there are multiple complaints alleging various unfair business practices.

(b) The agency may conclude that unfair business practices are significant when it determines that their egregious nature threaten the operation of the school and/or jeopardize the ability of students to secure contracted services. An abrupt school closure which fails to comply with WAC 490-105-210 provisions may also be considered as significant.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-170, filed 11/30/15, effective 12/31/15; WSR 01-23-078, § 490-105-170, filed 11/21/01, effective 12/22/01. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-170, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-175 Conditions for placing a school in an "at-risk" status.** A licensed school must demonstrate to the agency that it is financially viable under the requirements established by this section.

(1) The agency considers a school to be financially viable only if it:

(a) Is able to provide the services described in its official publications and statements;

(b) Is able to provide the administrative resources necessary to comply with the requirements of this subsection;

(c) Is able to meet all of its financial obligations including, but not limited to, refunds that it is required to make;

(d) Demonstrates at the end of its latest fiscal year, a ratio of current assets to current liabilities of at or near 1:1;

(e) Had, for its latest fiscal year, a positive net worth. For the purposes of this subsection, a positive net worth occurs when the school's assets exceed its liabilities;

(f) Has not had operating losses over both of its two latest fiscal years. In applying this standard, the agency may consider the effect of unusual events;

(g) Has not had, for its latest fiscal year, an operating deficit exceeding ten percent of the institution's net worth. For purposes of this subsection, an operating deficit occurs when operating expenses exceed revenues from current business activities.

(2) The agency may determine a school is at-risk if it fails to meet the financial viability conditions described in the definition of at-risk. "At-risk" means the school demonstrates a pattern or history of one or more of the following conditions that the agency determines raise doubts for the continued successful and profitable operation of the organization:

(a) Failure to meet the standards of financial responsibility;

(b) Misrepresentation;

(c) A decrease in enrollment from the previous reporting period of fifty percent or more or twenty-five students, whichever is greater;

(d) Frequent substantiated complaints filed with the agency;

(e) Staff turnover from the previous year of fifty percent or more or three staff, whichever is greater; and

(f) Conditions listed in (c) and (e) of this subsection, caused by unusual circumstances, shall be evaluated by the agency and exceptions may be granted.

(3) A school determined to be at-risk may petition the agency to reconsider that designation if the school believes it is unreasonable, unfair, or not in keeping with the intent and purpose of the act. The agency will consider the school's petition and may rescind the at risk designation.

(4) The school's owner and/or director will be required to meet with agency staff to discuss the conditions that lead to being designated at-risk.

(5) A school determined to be at-risk will be placed on probation and will be required to provide:

(a) A school improvement plan acceptable to the agency within thirty days after meeting with agency staff;

(b) A line of credit if appropriate; and

(c) Monthly progress reports for up to twelve months that include at a minimum:

(i) Steps taken to correct identified deficiencies; and

(ii) Current student directory information.

(6) During the probation period the school must demonstrate improvement or the agency will take action to suspend or revoke its license.

(7) The agency may publish, on its web site, a list of schools whose licenses have been either suspended or revoked.

(8) A school previously deemed "at-risk," but has met its corrective action plan, will be given a provisional license; if, at the next renewal, the school fails to meet the fiscal requirements, the agency may take action but not limited to, placing the school on at-risk status again.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-175, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-175, filed 2/6/08, effective 3/8/08.]

**WAC 490-105-180 Student complaints.** (See RCW 28C.10.084(10) and 28C.10.120.)

(1) A complaint must be filed no more than:

(a) One calendar year following:

(i) A resident student's last recorded date of attendance; or

(ii) The date a distance education school received a student's last completed lesson; or

(b) Sixty calendar days from the date a school ceases to provide educational services.

(2) The agency may extend the time a student has to file a complaint if the student can establish that good faith efforts to obtain satisfaction from the school were being made during the time elapsed.

(3) The term "a person" used to reference a complainant under RCW 28C.10.120(1) is further defined to mean only

individuals who established a contractual relationship through their enrollment in a school or, in the case of a minor, the minor's parent or guardian.

(a) Private or public agencies, employers, or others who contract with a private vocational school to provide training services to a particular individual or individuals do not have access to the complaint process.

However, a student enrolled in a licensed private vocational school who has his or her tuition and fees paid by a state agency or business may file a complaint alleging an unfair business practice against a private vocational school. In the event of a determination that the student suffered a loss as a result of an unfair business practice, the agency may require restitution of any amount of tuition and fees the agency or business paid on behalf of the student. In the event of a determination that the student suffered a loss of other costs, such as transportation and child care, that portion of the restitution may be considered for reimbursement.

(b) When a person establishes a financial obligation for only a portion of the contracted costs and is subsidized for the remainder as described under (a) of this subsection, that student's claim will be prorated to recognize only the unsubsidized amount.

(4) The agency may consider the following costs when determining losses suffered by a complainant:

- (a) Tuition and fees;
- (b) Transportation costs;
- (c) Books, supplies, equipment, uniforms and protective clothing, rental charges; and
- (d) Insurance required by the school.

(5) In estimating a student's attendance related expenses other than tuition, the agency may use standards developed under Title IV of the Higher Education Act or those of the Washington state departments of employment security and social and health services.

(6) When the agency receives a complaint, it will:

(a) Evaluate the complaint for completeness and to determine eligibility within ten working days after receipt;

(b) Accept or reject the complaint and so notify the complainant within an additional five working days;

(c) Forward a copy of a bona fide complaint and related attachments to the school by certified mail.

(7) The school has fifteen working days after receipt to respond to the student's complaint. If a school fails to submit a timely response the agency will conclude the school has no defense to offer.

(8) Based on all information then available, the agency will:

- (a) Investigate the facts;
- (b) Secure additional information if so indicated;
- (c) Attempt to bring about a negotiated solution;
- (d) Adjudicate the complaint by making findings, conclusions, and determinations; and

(e) Notify all parties of the determinations and remedies.

(9) If a student can document that the procedures used by the agency to resolve a complaint were either unreasonable, unfair, or not in keeping with the intent of the law, the student may request a review of the decision.

(a) The student must request the review in writing within twenty days following receipt of the complaint determina-

tion. A timely request stays the agency's determination during the review process.

(b) When the agency receives a request for review it will:

(i) Notify the school that the student has requested a review and that the complaint determination will not take effect until the review has been completed;

(ii) May schedule an informal hearing to be conducted by agency staff; and

(iii) Make a final determination regarding the complaint within fifteen working days following the hearing.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-180, filed 11/30/15, effective 12/31/15; WSR 08-04-110, § 490-105-180, filed 2/6/08, effective 3/8/08. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-180, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-190 Actions a school can appeal.** (1) In addition to the action described under RCW 28C.10.120(5), a school may appeal the following:

(a) A denial of an exemption under RCW 28C.10.030(6).

(b) A denial, suspension or revocation of licensing under RCW 28C.10.050.

(2) An appeal filed by a school will result in an administrative hearing conducted by a designated hearings officer in accordance with the Administrative Procedure Act, chapter 34.05 RCW (see RCW 28C.10.120):

(a) The hearings officer will make findings and conclusions in accordance with the Administrative Procedure Act, chapter 34.05 RCW. The findings, conclusions, and any recommendations for action will be submitted to the executive director for final action pursuant to RCW 34.05.464.

(b) The executive director may accept or reject, in whole or in part, any recommendations made by the hearings officer, may remand for further findings, or take any other action deemed appropriate under the circumstances, pursuant to the provisions of the act and these rules.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-190, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-190, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-200 Minimum requirements for record retention.** (See RCW 28C.10.160.) The school must keep student educational records for a minimum of fifty years from the date of each student's enrollment or until the school ceases to be licensed under this chapter, whichever comes first.

(1) At a minimum, a student's "educational records" shall include single page transcripts for each student, indicating:

- (a) School name, address and telephone number;
- (b) Student name, address, telephone number, and Social Security number;
- (c) Dates of attendance;
- (d) Course of instruction or subjects attempted;
- (e) Amount of credit, if any, awarded for each subject;
- (f) Grade for each subject completed;
- (g) Date of completion or termination along with notation of the document issued signifying satisfactory completion, if achieved (degree, diploma, certificate);
- (h) If terminated, the reason(s) for termination;
- (i) Signature and title of the certifying officer; and
- (j) Date that transcript is prepared.

(2) On request, the school must provide, without charge, a transcript, described under subsection (1) of this section, to students who have satisfied financial obligations currently due and payable directly to the school. The school may establish and collect a fee for subsequent copies requested.

(3) Transcripts must be retained in paper or an electronic format and ensure proper retention and security by having an additional form of backup.

(4) The school shall maintain as part of the student's educational record "financial records" for a minimum of three years from the student's final date of enrollment and include at least the following records:

(a) Signed and completed enrollment agreements and other training related contracts; and

(b) The student's payment record.

(5) Financial aid records related to Title IV student financial assistance are not under state jurisdiction, and should be kept in accordance with appropriate federal regulations.

(6) Catalogs, and catalog addenda shall be maintained for one year from their respective dates of publication.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-200, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-200, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-210 School closure.** (See RCW 28C.10.060(4); 28C.10.084(9) and 28C.10.160.)

(1) "Ceases to provide educational services" means that a stoppage of training has occurred because:

(a) Facilities are rendered continuously unusable for a period of thirty calendar days or more; or

(b) Faculty or qualified substitutes assigned to a specific class are not available or otherwise fail to perform instructional duties for five or more successive days of scheduled instruction; or

(c) Bankruptcy proceedings or other financial conditions exist that result in the school interrupting scheduled instruction for five or more successive days; or

(d) Adverse action has been taken by a federal, state, or local jurisdiction which result in the school interrupting scheduled instruction for five or more successive days.

(2) The school must take measures to protect the contractual rights of present and former students if it ceases to provide educational services. The school must return its license certificate to the agency within ten calendar days of ceasing to provide educational services or expiration of the school's license, whichever occurs first.

(3) If the school ceases to provide educational services, either voluntarily or involuntarily, it must:

(a) Inform the agency promptly by the most expeditious means available and send confirmation by certified mail within three business days;

(b) Provide the name, address, and telephone number of the person(s) designated to be responsible for fulfilling the requirements of this section;

(c) Provide the agency with the following information for each student who has not completed a course or program:

(i) Name;

(ii) Social Security number;

(iii) Address and telephone number of record;

(iv) Program name and amount of tuition and fees charged;

(v) Amount of tuition and fees paid to date;

(vi) Amount of class time left to complete the course or program; and

(vii) If the tuition and fees were paid through federal student aid, the amount and type of aid.

(d) A written notice must be distributed to all enrolled students at least three business days prior to a planned cessation. The notice must explain the procedures students are to follow to secure refunds or continue their education. A copy of the notice must also be submitted to the agency within three business days;

(e) File with the agency procedures for disbursement of refunds to students and set a date no longer than thirty calendar days from the last day of instruction to issue refund checks in the full amount for which students are entitled.

(4) File with the agency its plans if any, for teach-out; ensuring that all affected students will continue to receive training at another institution of the same quality and content as that for which they contracted:

(a) Arrangements for teaching out students must be filed with the agency;

(b) The agency will verify that students will receive the same kind of program and instructional services as those for which they contracted.

(5) Make pro rata refunds to any student who does not agree, in writing, to comparable training. Refunds must be paid to either the student or his/her parent, guardian or sponsor based on a day-by-day proportion of the services provided compared to the total length of the program.

(6) Make specific arrangements to transfer transcripts and other student records described under WAC 490-105-210 to the agency's custody.

(7) Remove or shutdown the school's web site and cease advertising.

(8) File with the agency any information needed to complete the student data report.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-210, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-210, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-220 Notice of adverse actions—Change of circumstances.** (See RCW 28C.10.060.)

When a school applies for an initial license or license renewal, it must advise the agency of any consent orders with the Federal Trade Commission or any adverse actions that have been taken by a federal or state agency, the courts, or accrediting commissions. The school must inform the agency in writing of actions being taken to correct deficiencies cited. Any change of circumstance, including bankruptcy, which would amend information reported in the application for initial license or license renewal must be filed with the agency within ten calendar days of the change.

[Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-220, filed 10/29/98, effective 11/29/98.]

**WAC 490-105-230 Application of rules to degree-granting private vocational schools.** (See RCW 28C.10.-040(4).) Nondegree programs offered by degree-granting pri-

vate vocational schools are regulated pursuant to the terms of an interagency agreement executed between the Washington student achievement council and the workforce training and education coordinating board. Copies of the agreement are available from either agency on request.

[Statutory Authority: RCW 28.10.040 [28C.10.040]. WSR 15-24-088, § 490-105-230, filed 11/30/15, effective 12/31/15. Statutory Authority: RCW 28C.10.040(2). WSR 98-22-033, § 490-105-230, filed 10/29/98, effective 11/29/98.]