CERTIFICATION OF ENROLLMENT

ENGROSSED SUBSTITUTE HOUSE BILL 2564

61st Legislature 2010 Regular Session

Passed by the House February 11, 2010 Yeas 88 Nays 8	CERTIFICATE I, Barbara Baker, Chief Clerk of the House of Representatives of the State of Washington, do hereby
Speaker of the House of Representatives Passed by the Senate March 4, 2010	certify that the attached is ENGROSSED SUBSTITUTE HOUSE BILI 2564 as passed by the House of Representatives and the Senate or the dates hereon set forth.
Yeas 44 Nays 2	Chief Cler
President of the Senate	
Approved	FILED
Governor of the State of Washington	Secretary of State State of Washington

ENGROSSED SUBSTITUTE HOUSE BILL 2564

Passed Legislature - 2010 Regular Session

State of Washington

61st Legislature

2010 Regular Session

By House Financial Institutions & Insurance (originally sponsored by Representatives Nelson, Chase, and Kirby; by request of Department of Financial Institutions)

READ FIRST TIME 01/21/10.

- AN ACT Relating to escrow agents; amending RCW 18.44.011,
- 2 18.44.021, 18.44.031, 18.44.091, 18.44.121, 18.44.201, 18.44.301,
- 3 18.44.195, and 18.44.430; and adding new sections to chapter 18.44 RCW.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 5 Sec. 1. RCW 18.44.011 and 1999 c 30 s 1 are each amended to read 6 as follows:
- 7 ((Unless a different meaning is apparent from the context, terms
- 8 used in this chapter shall have the following meanings:)) The
- 9 definitions in this section apply throughout this chapter unless the
- 10 context clearly requires otherwise.
- 11 (1) "Department" means the department of financial institutions.
- 12 (2) "Director" means the director of financial institutions, or his 13 or her duly authorized representative.
- 14 (3) "Director of licensing" means the director of the department of licensing, or his or her duly authorized representative.
- 16 (4) "Escrow" means any transaction, except the acts of a qualified 17 intermediary in facilitating an exchange under section 1031 of the
- 18 internal revenue code, wherein any person or persons, for the purpose
- 19 of effecting and closing the sale, purchase, exchange, transfer,

- 1 encumbrance, or lease of real or personal property to another person or 2 persons, delivers any written instrument, money, evidence of title to real or personal property, or other thing of value to a third person to 3 be held by such third person until the happening of a specified event 4 or the performance of a prescribed condition or conditions, when it is 5 then to be delivered by such third person, in compliance with 6 7 instructions under which he or she is to act, to a grantee, grantor, promisee, promisor, obligee, obligor, lessee, lessor, bailee, bailor, 8 9 or any agent or employee thereof.
 - (5) "Split escrow" means a transaction in which two or more escrow agents act to effect and close an escrow transaction.
 - (6) "Escrow agent" means any person engaged in the business of performing for compensation the duties of the third person referred to in subsection (4) of this section.
 - (7) "Licensed escrow agent" means any sole proprietorship, firm, association, partnership, or corporation holding a license as an escrow agent under the provisions of this chapter.
 - (8) "Person" means a natural person, firm, association, partnership, corporation, limited liability company, or the plural thereof, whether resident, nonresident, citizen, or not.
 - (9) "Licensed escrow officer" means any natural person handling escrow transactions and licensed as such by the director.
 - (10) "Designated escrow officer" means any licensed escrow officer designated by a licensed escrow agent and approved by the director as the licensed escrow officer responsible for supervising that agent's handling of escrow transactions, management of the agent's trust account, and supervision of all other licensed escrow officers employed by the agent.
- 29 (11) "Escrow commission" means the escrow commission of the state 30 of Washington created by RCW 18.44.500.
- 31 (12) "Controlling person" is any person who owns or controls ten 32 percent or more of the beneficial ownership of any escrow agent, 33 regardless of the form of business organization employed and regardless 34 of whether such interest stands in such person's true name or in the 35 name of a nominee.
- 36 **Sec. 2.** RCW 18.44.021 and 1999 c 30 s 2 are each amended to read as follows:

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It shall be unlawful for any person to engage in business as an escrow agent by performing escrows or any of the functions of an escrow agent as described in RCW 18.44.011(4) within this state or with respect to transactions that involve personal property or real property located in this state unless such person possesses a valid license issued by the director pursuant to this chapter. The licensing requirements of this chapter shall not apply to:

- (1) Any person doing business under the law of this state or the United States relating to banks, trust companies, mutual savings banks, savings and loan associations, credit unions, insurance companies, or any federally approved agency or lending institution under the national housing act (12 U.S.C. Sec. 1703).
- (2) Any person licensed to practice law in this state while engaged in the performance of his or her professional duties: PROVIDED, That no separate compensation or gain is received for escrow services, and the service is provided under the same legal entity as the law practice. Any attorney who is principally engaged as an escrow agent is required to be licensed. If an attorney holds himself or herself out publicly as being able to perform the services of an escrow agent, he or she is principally engaged as an escrow agent.
- (3) Any real estate company, broker, or agent subject to the jurisdiction of the director of licensing while performing acts in the course of or incidental to sales or purchases of real or personal property handled or negotiated by such real estate company, broker, or agent: PROVIDED, That no compensation is received for escrow services.
- (4) Any transaction in which money or other property is paid to, deposited with, or transferred to a joint control agent for disbursal or use in payment of the cost of labor, material, services, permits, fees, or other items of expense incurred in the construction of improvements upon real property.
- (5) Any receiver, trustee in bankruptcy, executor, administrator, guardian, or other person acting under the supervision or order of any superior court of this state or of any federal court.
- (6) Title insurance companies having a valid certificate of authority issued by the insurance commissioner of this state and title insurance agents having a valid license as a title insurance agent issued by the insurance commissioner of this state.

Sec. 3. RCW 18.44.031 and 2005 c 274 s 224 are each amended to 2 read as follows:

An application for an escrow agent license shall be in writing in such form as is prescribed by the director, and shall be verified on oath by the applicant. An application for an escrow agent license shall include ((fingerprints for all officers, directors, owners, partners, and controlling persons, and, unless waived by the director,)) the following:

- (1) The applicant's form of business organization and place of organization;
- (2) Information concerning the identity of the applicant, and its officers, directors, owners, partners, controlling persons, and employees, including fingerprints for submission to the Washington state patrol, the federal bureau of investigation, and any government agency or subdivision authorized to receive information for state and national criminal history background checks; personal history; experience; business record; purposes; and other pertinent facts, as the director may reasonably require. The director may also request criminal history record information, including nonconviction data, as defined by RCW 10.97.030. The department may disseminate nonconviction data obtained under this section only to criminal justice agencies. The applicant must pay the cost of fingerprinting and processing the fingerprints by the department;
- (3) If the applicant is a corporation or limited liability company, the address of its physical location, a list of officers, controlling persons, and directors of such corporation or company and their residential addresses, telephone numbers, and other identifying information as the director may determine by rule. If the applicant is a sole proprietorship or partnership, the address of its business location, a list of owners, partners, or controlling persons and their residential addresses, telephone numbers, and other identifying information as the director may determine by rule. Any information in the application regarding the personal residential address or telephone number of any officer, director, partner, owner, controlling person, or employee is exempt from the public records disclosure requirements of chapter 42.56 RCW;
- $((\frac{3}{1}))$ (4) In the event the applicant is doing business under an

assumed name, a copy of the master business license with the registered trade name shown;

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- $((\frac{4}{1}))$ (5) The qualifications and business history of the applicant and all of its officers, directors, owners, partners, and controlling persons;
- $((\frac{5}{}))$ $\underline{(6)}$ A personal credit report from a recognized credit reporting bureau satisfactory to the director on all officers, directors, owners, partners, and controlling persons of the applicant;
- 9 (((6))) (7) Whether any of the officers, directors, owners, partners, or controlling persons have been convicted of any crime 10 within the preceding ten years which relates directly to the business 11 12 or duties of escrow agents, or have suffered a judgment within the 13 preceding five years in any civil action involving 14 misrepresentation, any unfair or deceptive act or practice, conversion; 15
 - ((+7))) (8) The identity of the licensed escrow officer designated by the escrow agent as the designated escrow officer responsible for supervising the agent's escrow activity;
- 19 $((\frac{(8)}{(9)}))$ Evidence of compliance with the bonding and insurance 20 requirements of RCW 18.44.201; and
- (((9))) <u>(10)</u> Any other information the director may require by rule. The director may share any information contained within a license application, including fingerprints, with the federal bureau of investigation and other regulatory or law enforcement agencies.
- NEW SECTION. Sec. 4. A new section is added to chapter 18.44 RCW to read as follows:
 - (1) A licensed escrow agent may not directly or indirectly employ a person who will be handling escrow transactions who has been convicted of, or pled guilty or nolo contrendre to, a felony or a gross misdemeanor involving dishonesty within the last seven years.
- 31 (2) A licensed escrow agent may not directly or indirectly employ 32 a person who receives money for trust accounts, disburses funds, or 33 acts as a signatory on trust accounts if the person has shown a 34 disregard in the management of his or her financial condition in the 35 last three years.
 - (3) The director may adopt rules to implement this section.

1 **Sec. 5.** RCW 18.44.091 and 1999 c 30 s 25 are each amended to read 2 as follows:

Every escrow officer license issued under the provisions of this 3 4 chapter expires on the date one year from the date of issue which date will henceforth be the renewal date. An annual license renewal fee in 5 the same amount must be paid on or before each renewal date: PROVIDED, 6 7 That licenses issued or renewed prior to September 21, 1977, shall use 8 the existing renewal date as the date of issue. If the application for a license renewal is not received by the director on or before the 9 renewal date such license is expired and any activity conducted is 10 unlicensed activity in violation of this chapter. The license may be 11 12 reinstated at any time prior to ((the next succeeding renewal date 13 following its expiration)) sixty days after renewal upon the payment to the director of the annual renewal fee ((then in default)). Acceptance 14 by the director of an application for renewal after the renewal date 15 shall not be a waiver of the delinquency. Licenses not renewed within 16 ((one year of)) sixty days after the renewal date ((then in default)) 17 shall be canceled. A new license may be obtained by satisfying the 18 19 procedures and qualifications for initial licensing, including where applicable successful completion of examinations. 20

- 21 **Sec. 6.** RCW 18.44.121 and 2001 c 177 s 3 are each amended to read 22 as follows:
- 23 (1) The director shall charge and collect the following fees ((as established by rule by the director)):
 - ((\(\frac{(1)}{1}\)) (a) A fee for filing an original or a renewal application for an escrow agent license, a fee for each application for an additional licensed location, a fee for an application for a change of address for an escrow agent, annual fees for the first office or location and for each additional office or location, and under RCW 43.135.055 the director shall set the annual fee for an escrow agent license up to five hundred sixty-five dollars in fiscal year 2000.
 - $((\frac{(2)}{(2)}))$ (b) A fee for filing an original or a renewal application for an escrow officer license, a fee for an application for a change of address for each escrow officer license being so changed, a fee to activate an inactive escrow officer license or transfer an escrow officer license, and under RCW 43.135.055 the director shall set the

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annual fee for an escrow officer license up to two hundred thirty-five dollars in fiscal year 2000.

- ((+3)) (c) A fee for filing an application for a duplicate of an escrow agent license or of an escrow officer license lost, stolen, destroyed, or for replacement.
 - $((\frac{4}{1}))$ (d) A fee for providing license examinations.

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- (((5))) (e) An hourly audit fee. In setting this fee, the director shall ensure that every examination and audit, or any part of the examination or audit, of any person licensed or subject to licensing in this state requiring travel and services outside this state by the director or by employees designated by the director, shall be at the expense of the person examined or audited at the hourly rate established by the director, plus the per diem compensation and actual travel expenses incurred by the director or his or her employees conducting the examination or audit. When making any examination or this chapter, the director may audit under retain attorneys, appraisers, independent certified public accountants, or other professionals and specialists as examiners or auditors, the cost of which shall be borne by the person who is the subject of the examination or audit.
- 21 (2) In establishing these fees, the director shall set the fees at 22 a sufficient level to defray the costs of administering this chapter.
- 23 (3) All fees received by the director under this chapter shall be 24 paid into the state treasury to the credit of the financial services 25 regulation fund.
- 26 **Sec. 7.** RCW 18.44.201 and 1999 c 30 s 5 are each amended to read 27 as follows:
 - (1) At the time of filing an application for an escrow agent license, or any renewal or reinstatement of an escrow agent license, the applicant shall provide satisfactory evidence to the director of having obtained the following as evidence of financial responsibility:
 - (a) A fidelity bond providing coverage in the aggregate amount of two hundred thousand dollars with a deductible no greater than ten thousand dollars covering each corporate officer, partner, escrow officer, and employee of the applicant engaged in escrow transactions;
 - (b) An errors and omissions policy issued to the escrow agent providing coverage in the minimum aggregate amount of fifty thousand

dollars or, alternatively, cash or securities in the principal amount of fifty thousand dollars deposited in an approved depository on condition that they be available for payment of any claim payable under an equivalent errors and omissions policy in that amount and pursuant to rules and regulations adopted by the department for that purpose; and

- (c) A surety bond in the amount of ten thousand dollars executed by the applicant as obligor and by a surety company authorized to do a surety business in this state as surety, unless the fidelity bond obtained by the licensee to satisfy the requirement in (a) of this subsection does not have a deductible. The bond shall run to the state of Washington as obligee, and shall run to the benefit of the state and any person or persons who suffer loss by reason of the applicant's or employee's violation of this chapter. The bond shall be conditioned that the obligor as licensee will faithfully conform to and abide by this chapter and all rules adopted under this chapter, and shall reimburse all persons who suffer loss by reason of a violation of this chapter or rules adopted under this chapter. The bond shall be continuous and may be canceled by the surety upon the surety giving written notice to the director of its intent to cancel the bond. cancellation shall be effective thirty days after the notice is received by the director. Whether or not the bond is renewed, continued, reinstated, reissued, or otherwise extended, replaced, or modified, including increases or decreases in the penal sum, it shall be considered one continuous obligation, and the surety upon the bond shall not be liable in an aggregate amount exceeding the penal sum set forth on the face of the bond. In no event shall the penal sum, or any portion thereof, at two or more points in time be added together in determining the surety's liability. The bond shall not be liable for any penalties imposed on the licensee, including but not limited to, any increased damages or attorneys' fees, or both, awarded under RCW 19.86.090.
- (2) For the purposes of this section, a "fidelity bond" shall mean a primary commercial blanket bond or its equivalent satisfactory to the director and written by an insurer authorized to transact this line of business in the state of Washington. Such bond shall provide fidelity coverage for any fraudulent or dishonest acts committed by any one or more of the ((employees or officers as defined in the bond,)) corporate

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- officers, partners, sole practitioners, escrow officers, and employees 1 2 of the applicant engaged in escrow transactions acting alone or in collusion with others. This bond shall be for the sole benefit of the 3 4 escrow agent and under no circumstances whatsoever shall the bonding company be liable under the bond to any other party unless the 5 corporate officer, partner, or sole practitioner commits a fraudulent 6 or dishonest act, in which case, the bond shall be for the benefit of 7 8 the harmed consumer. The bond shall name the escrow agent as oblique and shall protect the obligee against the loss of money or other real 9 10 or personal property belonging to the obligee, or in which the obligee 11 has a pecuniary interest, or for which the obligee is legally liable or 12 held by the obligee in any capacity, whether the obligee is legally 13 liable therefor or not. An escrow agent's bond must be maintained until all accounts have been reconciled and the escrow trust account 14 balance is zero. The bond may be canceled by the insurer upon delivery 15 of thirty days' written notice to the director and to the escrow agent. 16 17 In the event that the fidelity bond required under this subsection is not reasonably available, the director may adopt rules to implement a 18 19 surety bond requirement.
 - (3) For the purposes of this section, an "errors and omissions policy" shall mean a group or individual insurance policy satisfactory to the director and issued by an insurer authorized to transact insurance business in the state of Washington. Such policy shall provide coverage for unintentional errors and omissions of the escrow agent and its employees, and may be canceled by the insurer upon delivery of thirty days' written notice to the director and to the escrow agent.

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- (4) Except as provided in RCW 18.44.221, the fidelity bond, surety bond, and the errors and omissions policy required by this section shall be kept in full force and effect as a condition precedent to the escrow agent's authority to transact escrow business in this state, and the escrow agent shall supply the director with satisfactory evidence thereof upon request.
- 34 **Sec. 8.** RCW 18.44.301 and 1999 c 30 s 9 are each amended to read as follows:
- It is a violation of this chapter for any escrow agent, controlling

- person, officer, designated escrow officer, independent contractor, 1 2 employee of an escrow business, or other person subject to this chapter 3
 - (1) Directly or indirectly employ any scheme, device, or artifice to defraud or mislead borrowers or lenders or to defraud any person;
 - (2) Directly or indirectly engage in any unfair or deceptive practice toward any person;
- indirectly obtain property by fraud (3) Directly or or 9 misrepresentation;
 - (4) Knowingly make, publish, or disseminate any false, deceptive, or misleading information in the conduct of the business of escrow, or relative to the business of escrow or relative to any person engaged therein;
 - (5) Knowingly receive or take possession for personal use of any property of any escrow business, other than in payment authorized by this chapter, and with intent to defraud, omit to make, or cause or direct to be made, a full and true entry thereof in the books and accounts of the business;
 - (6) Make or concur in making any false entry, or omit or concur in omitting to make any material entry, in its books or accounts;
 - (7) Knowingly make or publish, or concur in making or publishing any written report, exhibit, or statement of its affairs or pecuniary condition containing any material statement which is false, or omit or concur in omitting any statement required by law to be contained therein;
 - (8) Willfully fail to make any proper entry in the books of the escrow business as required by law;
 - (9) Fail to disclose in a timely manner to the other officers, directors, controlling persons, designated escrow officer, or other licensed escrow officers the receipt of service of a notice of an application for an injunction or other legal process affecting the property or business of an escrow agent, including in the case of a licensed escrow agent an order to cease and desist or other order of the director; ((or))
- 35 (10) Fail to make any report or statement lawfully required by the 36 director or other public official;
- 37 (11) Fail to comply with any requirement of any applicable federal or state act including the truth-in-lending act, 15 U.S.C. Sec. 1601 et 38

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- 1 seq. and Regulation Z, 12 C.F.R. Sec. 226; the real estate settlement
- 2 procedures act, 12 U.S.C. Sec. 2601 et seq. and Regulation X, 24 C.F.R.
- 3 Sec. 3500; the equal credit opportunity act, 15 U.S.C. Sec. 1691 et
- 4 seq. and Regulation B, Sec. 202.9, 202.11, and 202.12; Title V,
- 5 Subtitle A of the financial modernization act of 1999 (known as the
- 6 Gramm-Leach-Bliley act), 12 U.S.C. Secs. 6801-6809; the federal trade
- 7 commission's privacy rules, 16 C.F.R. Secs. 313-314, mandated by the
- 8 Gramm-Leach-Bliley act; as these acts existed on January 1, 2007, or
- 9 such subsequent date as may be provided by the department by rule, or
- 10 any other applicable escrow activities covered by the acts; or
- 11 (12) Collecting a fee for tracking unclaimed funds unless it is a
- 12 bona fide out-of-pocket expense or converting unclaimed funds for
- 13 personal use.
- 14 Sec. 9. RCW 18.44.195 and 1999 c 30 s 4 are each amended to read
- 15 as follows:
- 16 (1) Any person desiring to become a licensed escrow officer must 17 successfully pass an examination <u>as required by the director</u>.
- 18 (2) ((The escrow officer examination shall encompass the following:
- 19 (a) Appropriate knowledge of the English language, including 20 reading, writing, and arithmetic;
- 21 (b) An understanding of the principles of real estate conveyancing
- 22 and the general purposes and legal effects of deeds, mortgages, deeds
- 23 of trust, contracts of sale, exchanges, rental and optional agreements,
- 24 leases, earnest money agreements, personal property transfers, and 25 encumbrances;
- 26 (c) An understanding of the obligations between principal and 27 agent;
- 28 (d) An understanding of the meaning and nature of encumbrances upon 29 real property;
- 30 (e) An understanding of the principles and practice of trust
 31 accounting; and
- 32 (f) An understanding of the escrow agent registration act and other 33 applicable law such as the real estate settlement procedures act, 12 34 U.S.C. Sec. 2601, and regulation X, 24 C.F.R. Sec. 3500.
- 35 (3)) The examination shall be in such form as prescribed by the director with the advice of the escrow commission((, and shall be given at least annually)).

- **Sec. 10.** RCW 18.44.430 and 1999 c 30 s 22 are each amended to read 2 as follows:
 - (1) The director may, upon notice to the escrow agent and to the insurer providing coverage under RCW 18.44.201, deny, suspend, decline to renew, or revoke the license of any escrow agent or escrow officer if the director finds that the applicant or any partner, officer, director, controlling person, or employee has committed any of the following acts or engaged in any of the following conduct:
 - (a) Obtaining a license by means of fraud, misrepresentation, concealment, or through the mistake or inadvertence of the director.
 - (b) Violating any of the provisions of this chapter or any lawful rules made by the director pursuant thereto.
 - (c) The commission of a crime against the laws of this or any other state or government, involving moral turpitude or dishonest dealings.
 - (d) Knowingly committing or being a party to, any material fraud, misrepresentation, concealment, conspiracy, collusion, trick, scheme, or device whereby any other person lawfully relying upon the word, representation, or conduct of the licensee or agent or any partner, officer, director, controlling person, or employee acts to his or her injury or damage.
 - (e) Conversion of any money, contract, deed, note, mortgage, or abstract or other evidence of title to his or her own use or to the use of his or her principal or of any other person, when delivered to him or her in trust or on condition, in violation of the trust or before the happening of the condition; and failure to return any money or contract, deed, note, mortgage, abstract, or other evidence of title within thirty days after the owner thereof is entitled thereto, and makes demand therefor, shall be prima facie evidence of such conversion.
 - (f) Failing, upon demand, to disclose any information within his or her knowledge to, or to produce any document, book, or record in his or her possession for inspection of, the director or his or her authorized representatives.
 - (g) Committing any act of fraudulent or dishonest dealing, and a certified copy of the final holding of any court of competent jurisdiction in such matter shall be conclusive evidence in any hearing under this chapter.

1 (h) Accepting, taking, or charging any undisclosed commission, 2 rebate, or direct profit on expenditures made for the principal.

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- (i) Committing acts or engaging in conduct that demonstrates the applicant or licensee to be incompetent or untrustworthy, or a source of injury and loss to the public.
- (2) Any conduct of an applicant or licensee that constitutes grounds for enforcement action under this chapter is sufficient regardless of whether the conduct took place within or outside of the state of Washington.
- (3) In addition to or in lieu of a license suspension, revocation, or denial, the director may assess a fine of up to one hundred dollars per day for each ((day's)) violation of this chapter or rules adopted under this chapter and may remove and/or prohibit from participation in the conduct of the affairs of any licensed escrow agent, any officer, controlling person, director, employee, or licensed escrow officer.
- 16 (4) In addition to or in lieu of (a) a license suspension,
 17 revocation, or denial, or (b) fines payable to the department, the
 18 director may order an escrow agent, officer, controlling person,
 19 director, employee, or licensed escrow officer violating this chapter
 20 to make restitution to an injured consumer.
- NEW SECTION. Sec. 11. A new section is added to chapter 18.44 RCW to read as follows:
 - (1) The director may immediately take possession of the property and business of a licensee whenever it appears to the director that, as a result of an examination, report, investigation, or complaint:
 - (a) The licensee is conducting its business in such an unsafe or unsound manner as to render its further operations hazardous to the public;
 - (b) The licensee has suspended payment of its trust obligations; or
 - (c) The licensee neglects or refuses to comply with any order of the director made pursuant to this chapter unless the enforcement of such an order is restrained in a proceeding brought by the licensee.
 - (2) The director may retain possession of the licensee's property and business until the licensee resumes business or its affairs are finally liquidated as provided in RCW 18.44.470. The licensee may only resume business upon those terms as the director may prescribe.

NEW SECTION. Sec. 12. A new section is added to chapter 18.44 RCW to read as follows:

- (1) During the time that the director retains possession of the property and business of a licensee, the director has the power and authority to conduct the licensee's business and take any action on behalf of the licensee that the licensee could lawfully take on its own behalf, including but not limited to discontinuing any violations and unsafe or injurious practices, making good any deficiencies, and making claims against the licensee's fidelity bond, errors and omissions bond, or surety bond on behalf of the company.
- (2) The director, the department, and its employees are not subject to liability for actions under this section and section 11 of this act and no moneys from the department's fund may be required to be expended on behalf of the licensee or the licensee's clients, creditors, employees, shareholders, members, investors, or any other party or entity.

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