

# HOUSE BILL REPORT

## E2SHB 2158

---

### As Passed House:

April 26, 2019

**Title:** An act relating to creating a workforce education investment to train Washington students for Washington jobs.

**Brief Description:** Creating a workforce education investment to train Washington students for Washington jobs.

**Sponsors:** House Committee on Appropriations (originally sponsored by Representatives Hansen, Tarleton, Ormsby, Sullivan, Robinson, Bergquist, Slatter, Pollet, Valdez, Sells, Tharinger, Ortiz-Self, Appleton, Dolan, Macri, Senn, Thai, Kloba, Goodman, Stanford and Orwall).

### Brief History:

#### Committee Activity:

Finance: 3/29/19, 4/19/19 [DPS];

Appropriations: 4/22/19, 4/25/19 [DP2S(w/o sub FIN)].

#### Floor Activity:

Passed House: 4/26/19, 52-45.

### Brief Summary of Engrossed Second Substitute Bill

- Establishes a Workforce Education Investment Accountability and Oversight Board.
- Establishes the Washington College Grant Program, the Washington Student Loan Refinancing Program, and a career connected learning cross-agency work group and grant program.
- Makes changes to the Working Connections Child Care Program, the Washington Opportunity Scholarship, Veteran and National Guard tuition waivers, and the Health Professionals Loan Repayment Program.
- Imposes a 20 percent business and occupation (B&O) surcharge on the income from service and other activities of select businesses.
- Imposes a 33.33 percent B&O surcharge on the income from service and other activities of advanced computing businesses with revenue of more than \$25 billion but less than \$100 billion.

---

*This analysis was prepared by non-partisan legislative staff for the use of legislative members in their deliberations. This analysis is not a part of the legislation nor does it constitute a statement of legislative intent.*

- Imposes a 66.66 percent B&O surcharge on the income from service and other activities of advanced computing businesses with revenue of more than \$100 billion.
- Establishes a Workforce Education Investment Account.
- Makes biennial operating budget appropriations for the 2019-21 biennium.

---

## HOUSE COMMITTEE ON FINANCE

**Majority Report:** The substitute bill be substituted therefor and the substitute bill do pass. Signed by 9 members: Representatives Tarleton, Chair; Walen, Vice Chair; Chapman, Frame, Macri, Morris, Orwall, Springer and Wylie.

**Minority Report:** Do not pass. Signed by 4 members: Representatives Orcutt, Ranking Minority Member; Young, Assistant Ranking Minority Member; Stokesbary and Vick.

**Staff:** Rachele Harris (786-7137) and Megan Mulvihill (786-7304).

---

## HOUSE COMMITTEE ON APPROPRIATIONS

**Majority Report:** The second substitute bill be substituted therefor and the second substitute bill do pass and do not pass the substitute bill by Committee on Finance. Signed by 19 members: Representatives Ormsby, Chair; Bergquist, 2nd Vice Chair; Robinson, 1st Vice Chair; Cody, Dolan, Fitzgibbon, Hansen, Hudgins, Jinkins, Macri, Pettigrew, Pollet, Ryu, Senn, Springer, Stanford, Sullivan, Tarleton and Tharinger.

**Minority Report:** Do not pass. Signed by 13 members: Representatives Stokesbary, Ranking Minority Member; MacEwen, Assistant Ranking Minority Member; Rude, Assistant Ranking Minority Member; Caldier, Chandler, Hoff, Kraft, Mosbrucker, Schmick, Steele, Sutherland, Volz and Ybarra.

**Staff:** Zane Potter (786-7349).

### **Background:**

#### State Need Grant.

The State Need Grant (SNG) is the state's largest financial aid program administered by the Washington Student Achievement Council (WSAC). Resident students enrolled at a participating higher education institution with a family income less than 70 percent of the state median family income (MFI) are eligible. Students with family incomes at or below 50 percent of the state MFI receive a maximum award, whereas students with family incomes between 51 and 70 percent of state MFI receive a prorated award. For 2018, 68,205 students received a SNG award, and over 22,600 were eligible but did not receive an award due to funding limits.

#### Career Connect Washington.

Career connected learning (CCL) focuses on combining classroom learning with work-based learning. In 2017 the Governor created the Career Connect Washington Task Force (CCW) to develop strategies for expanding CCL.

The CCW Task Force issued its recommendation in 2018, which focused on:

- building community, education, and industry partnerships;
- ensuring students have more access to CCL opportunities, including registered apprenticeships; and
- building a systemic strategic plan to better connect Washington's youth with the education and training needed to fill employment gaps.

#### State Student Loan Programs.

Washington has two laws granting the state the authority to develop state educational loans. In 2007 the Washington Higher Education Facilities Authority was granted permission to issue taxable and tax-exempt bonds to acquire and originate student loans. In 2009 the Higher Education Loan Program was created to issue low-interest educational loans. However, neither program was ever funded.

#### Washington State Opportunity Scholarship.

The Washington State Opportunity Scholarship (WSOS) provides scholarships to low-income and middle-income resident students pursuing professional-technical degrees or bachelor's degrees in high-demand majors in science, technology, engineering, mathematics, and healthcare. In 2018 the WSOS was expanded to include advanced degrees in health professions if the student agrees to a service obligation following graduation. The WSOS is a public-private partnership in which the state matches private contributions to fund the scholarships.

#### Working Connections Child Care.

The Working Connections Child Care (WCCC) program is a subsidized child care program for families with a household income at or below 200 percent of the federal poverty level who are engaged in work activities or meet WorkFirst participation requirements. A parent who is not participating in WorkFirst that is under the age of 22 may be eligible for the WCCC program without meeting required work hours if the parent is enrolled in high school or a General Education Development program. A parent who is age 22 or older must work either an average of 20 or more hours per week of unsubsidized employment or an average of 16 or more hours per week in a paid federal or state work study program.

#### Business and Occupation Tax.

Washington's major business tax is the business and occupation (B&O) tax. The B&O tax is imposed on the gross receipts of business activities conducted within the state, without any deduction for the costs of doing business. Businesses must pay the B&O tax even though they may not have any profits or may be operating at a loss.

A taxpayer may pay more than one B&O tax rate, depending on the types of activities conducted. Major B&O tax rates are 0.471 percent for retailing and 0.484 percent for manufacturing, wholesaling, and extracting. A 1.5 percent rate is paid on services and on activities not classified elsewhere. Several preferential rates also apply to specific business activities.

A business does not have to file an annual B&O tax return if the business does not owe other taxes or fees to the Department of Revenue and has annual gross proceeds of sales, gross income, or value of products for all B&O tax classifications of less than \$28,000 per year or less than \$46,667, if at least 50 percent of its taxable income is from services or activities not classified elsewhere.

**Summary of Engrossed Second Substitute Bill:**

Workforce Education Investment Accountability and Oversight Board.

The Workforce Education Investment Accountability and Oversight (Board) is established with 17 members consisting of the chairs and ranking minority members of the respective higher education and workforce development committees of the Legislature and representatives of business, labor, higher education, students, and the WSAC. The purpose of the Board is to provide guidance and recommendations to the Legislature on which workforce education priorities should be funded and to ensure accountability that the workforce education investments that were funded are producing the intended results. The Board must report to the Legislature annually.

Workforce Education Investment Policies.

*Washington College Grant.* The Washington College Grant is established to replace the SNG. The WSAC is the administrator, and beginning with academic year 2020-21, all eligible students are entitled to a grant. Eligible students must be residents, file a financial aid application, not already have a bachelor's degree, be enrolled in a higher education institution or apprenticeship program, and demonstrate financial need. Until academic year 2020-21, students with family incomes at or below 70 percent of the state MFI qualify as demonstrating financial need. Beginning with academic year 2020-21, students with family incomes at or below 100 percent of state MFI qualify. Grants are pro-rated as follows:

<b>Median Family Income Range</b>	<b>Percentage of Maximum Grant</b>
0-55 percent	100 percent of award
56-60 percent	70 percent of award
61-65 percent	60 percent of award
66-70 percent	50 percent of award
71-75 percent	24.5 percent of award
76-100 percent	10 percent of award

A maximum Washington College Grant covers tuition fees, building fees, and services and activities fees at the public institutions of higher education. Grants for students attending private institutions are tied to the current SNG levels, with increases per year tied to the tuition growth factor. The Caseload Forecast Council is required to forecast the Washington College Grant.

*Washington Student Loan Refinancing Program.* The Washington Student Loan Refinancing (WSLR) Program is established and administered by the WSAC. The WSAC must contract with up to five financial institutions to refinance student loans. The financial institutions have two options to assist them in refinancing student loans: an interest rate buy down

incentive or a loan loss reserve coverage. Interest rate buy down incentive uses state funds to enable qualified borrowers to receive a below market interest rate. Loan loss reserve coverage means the contracted financial institution receives partial risk coverage from the state to cover losses on qualified loans. The WSLR Program expires July 1, 2029.

*Career Connected Learning.* Career connected learning is defined as a learning experience that is integrated with work-related content and skills in the following three categories: career awareness and exploration; career preparation; and career launch. Within existing resources, a CCL cross-agency work group is established. The work group's purpose is to coordinate agency functions and external partnerships to carry out a variety of CCL responsibilities, such as creating a statewide CCL system, expanding participation in CCL, making budget recommendations to the Office of Financial Management regarding CCL education programs, supporting the formation and operation of regional networks to guide CCL, and developing a data enclave for CCL.

The CCL grant program is established to support regional CCL networks in rural and urban areas and to support CCL program intermediaries. The CCL grant program is administered by the Employment Security Office, with consultation provided by the Office of the Governor.

Beginning in the 2019-20 school year, school districts must be funded up to 1.2 full-time equivalent students for career launch programs to allow students to engage in learning outside of the school day.

*Washington State Opportunity Scholarship.* The WSOS program is amended to allow municipalities, counties, federally recognized Indian tribes, and other organizations to contribute funding to the WSOS program by adding a definition of "private contributions." The WSOS program administrator must ensure that if a private contribution is from a municipality, county, or federally recognized Indian tribe, that an amount equal to the contribution plus the state match is awarded to participants within the municipality, county, or federally recognized Indian tribe.

In addition, three other changes are made. First, the conditional scholarship for advanced degrees in health professions is changed to a traditional scholarship with no service obligation. Second, the WSAC and higher education institutions are prohibited from considering WSOS awards as state aid for the purpose of determining awards for other state financial aid programs. Third, state matching funds for the WSOS must be based on donations and pledges received as of the date each official state caseload forecast is submitted by the Caseload Forecast Council to the legislative fiscal committees to ensure predictable treatment of the WSOS and that the program is budgeted at maintenance level.

*Working Connections Child Care.* Beginning August 1, 2020, the Department of Children, Youth, and Families may not require an applicant or consumer to meet work requirements to receive WCCC benefits if the applicant or consumer is a single parent enrolled full-time at a community, technical, or tribal college and is pursuing vocational education in a degree or certificate program for a specific occupation that does not result in a bachelor's or advanced degree.

*Veteran and National Guard Tuition Waivers.* The credit limit for mandatory tuition waivers received by dependents of veterans or National Guard members who were killed in action, totally disabled, or designated a prisoner of war or missing in action is increased from 200 to 250. The definition of "eligible veteran or National Guard member" for the purpose of tuition waivers is expanded to include a veteran or National Guard member who received any discharge status if the sole reason for discharge is due to gender or sexuality.

*Health Professional Loan Repayment Program.* For the 2019-2021 biennium, eligibility for the Health Professional Loan Repayment Program must be given to chiropractors.

Workforce Education Investment Surcharge.

A three-tiered Workforce Education Investment surcharge is established. The first tier of surcharge is imposed on selected businesses based on their primary business activity. An activity is considered to be a business' primary activity if more than 50 percent of the business' cumulative gross income was generated from engaging in that activity in the entire current or preceding calendar year. Selected business activities include 43 categories of service and other activities, including, but not limited to, architecture and engineering services, legal services, insurance carriers, financial services, medical services, software publishing, scientific research, electronic shopping, telecommunications services, and others.

Under the first tier of the Workforce Education Investment surcharge, if a business is primarily engaged in one or more of the activities described, the surcharge is 20 percent of the total amount of taxes payable by the business on activities taxed under the B&O tax rate for services.

The second tier of the surcharge is imposed on advanced computing businesses that have worldwide gross revenue of more than \$25 billion but less than \$100 billion. The surcharge is 33.33 percent of the total amount of taxes payable by the business on activities taxed under the B&O tax rate for services.

The third tier of the surcharge is imposed on advanced computing businesses that have worldwide gross revenue of more than \$100 billion. The surcharge is 66.66 percent of the total amount of taxes payable by the business on activities taxed under the B&O tax rate for services.

The total amount of surcharge paid by an affiliated advanced computing group must be at least \$4 million, but not more than \$7 million per year.

An advanced computing business is one that designs or develops software or computer hardware, including modifications thereto, or provides cloud computing services, operates an online marketplace, an online search engine, or an online social networking platform.

Workforce Education Investment Account.

The Workforce Education Investment Account (WEIA) is created. All revenues from the Workforce Education Investment surcharges are to be deposited in the WEIA. The account may be used only for higher education programs, higher education operations, higher education compensation, and state-funded student aid programs except for the 2019-21

biennium in which funds can be used for K-12 CCL. Expenditures from the WEIA must be used to supplement, not supplant, other federal, state, and local funding for higher education.

Workforce Education Investment Appropriations.

Appropriations from the WEIA are provided, totaling \$374.7 million for the 2019-21 biennium. Some of the larger WEIA appropriations for the biennium include:

- \$160.3 million for the Washington College Grant;
- \$65.5 million in foundational support for the public higher education institutions;
- \$60.8 million for increasing nurse educator salaries and high-demand program faculty salaries at the community and technical colleges;
- \$32.1 million for implementing Guided Pathways at the community and technical colleges;
- \$17.1 million for new degrees and expanded enrollments in high-demand programs;
- \$14.4 million for the Washington State University Elson S. Floyd College of Medicine;
- \$11.5 million for career connected learning initiatives; and
- \$4.2 million for WCCC.

**Appropriation:** The bill contains multiple appropriations.

**Fiscal Note:** Preliminary fiscal note available.

**Effective Date:** The bill contains multiple effective dates.

**Staff Summary of Public Testimony (Finance):**

(In support) This is a targeted tax for immediate investment in higher education. The Washington College Grant will fund apprenticeships in addition to other degrees. This bill fully funds the Guided Pathways Initiatives at community and technical colleges to assist with guiding students. This bill also funds high demand degrees. In many fields, current graduation levels are not enough to fill demand, including computer science, nursing, and engineering. Many of the targeted businesses were paying a 1.8 percent B&O rate not so long ago. Businesses operating in the highly educated fields affected are generally willing to pay the additional surcharge in order to fund a new generation of educated workers. Management consulting services require a very specific skill set and an advanced degree, and this tax will help support the needs of these businesses as well as the needs of the state for a skilled workforce. The inclusion of Career Connect Washington is wonderful and will provide a high return on investment for the state. The work on Student Promise will help support students' transition from high school to college. Finding this appropriate funding source for higher education is a great achievement. Providing opportunities for a prosperous future is critical, and this bill does a good job at achieving this. Expansions in kindergarten through grade 12 (K-12) and other funding has come at the expense of higher education funding, so it is time to re-invest. This investment will help us get past the shortage of nurse educators. Law firms are among the businesses being asked to contribute, and it is a reasonable thing to ask of them. The University of Washington (UW)-Tacoma has had a transformative impact on the Tacoma community. Businesses in this state need a skilled workforce in order to succeed. This will help prevent a reduction in funding in the case of a potential recession. The UW supports the bill, with the want of the UW to be accessible and

affordable, and to maintain high-demand degrees. The fund wisely invests during this time during economic vitality, so that there will be less suffering in times of economic need. Start-up companies have difficulty hiring from out of state; they rely on our in-state workforce supply. It would be wonderful to be able to hire even more locally and make sure that kids that were born and raised in this state will be assisted with the dedicated investment to higher education. This bill makes a significant impact on getting more skilled labor into the pipeline. This would allow Western Washington University to meaningfully expand some of the most in-demand degrees. This would reduce barriers for low-income families to access higher education by expanding student financial aid programs. This improves student access and will also reduce student loan debt. A permanently dedicated funding resource is fantastic and is enthusiastically supported by the community and technical colleges. There is work to do in terms of closing achievement gaps, and the investment in this bill will do so. The ability to serve underrepresented communities is undermined by lack of funding for the SNG. This bill provides critical financial aid to first generation, low-income, and other underrepresented students. The SNG is severely underfunded, and many of the students who qualify do not receive the assistance that they desperately need. The WSOS has been reduced and that reduction was felt disproportionately by low-income students. The bill will help fix this. Community support models are critical and should be funded in addition to general state need funding. The state tax structure does not keep pace with the service needs of the state's residents. This state makes it very difficult to qualify for childcare subsidies through the work requirement, which makes it really hard for parents to maintain a life as a student. Having access to childcare while studying is extremely important and can help people graduate faster and have a job quicker so they are not relying on other state resources for support. The SNG allows for pursuit of opportunities for people who would otherwise likely not attend college, but it is currently underfunded. At UW-Tacoma 40 percent of the campus takes advantage of the SNG, which would be expanded even further with the bill. These are minority and other underprivileged students who are taking advantage of this and who will be helped by this bill.

(Opposed) A B&O tax increase will hit the bottom line of rural health clinics and will also hit individual physician's bottom lines. The reality of private practice is that there have to be limits on Medicare and other programs they can accept. Physicians have high amounts of student loans that we are responsible for. This will reduce the number of Medicaid and other federal programs that physicians can accept. Value-based care is largely uncompensated, but it is the right thing to do for patients. Value-based care clinics invest in patients with bottom-line profit, which will be undercut by an increase in taxes. Physician clinics should be included in the exemption that hospitals get in the bill. About 40 percent of the Washington Medical Association will be impacted. This bill will undermine independent physicians' ability to serve and will undermine patient choice. Small employers are concerned because this bill will impact services that they contract for. For example, small businesses often do not have in-house accounting or architecture services and have to contract out for those services. This bill will increase the cost of doing business. This will affect more than 95,000 businesses, most of which are small. The majority of the tax is collected from these small businesses, but they do not reap the rewards of the tax. The committee should eliminate or reduce the 20 percent surcharge, or amend the bill to allow grants to small businesses for training their employees in targeted ways. Washington already pays some of the worst Medicaid rates in the country, which makes it hard to recruit doctors to care for these patients. The B&O tax system is already unfair and regressive because the tax is levied on



gross revenues, and it layers on projects through all levels of consultants, which makes the effective tax rate higher than the base rate. There will be a disincentive created to use women and minority owned businesses. This bill is a job killer. Though it supports higher education now, there is little proof that this will hold true going forward. Redirection of the revenue generated is highly likely down the road. Business-to-business transactions are targeted in the bill, which means small businesses get hit harder than others because these businesses often rely on external contracting. You could lower the threshold for the 2 percent rate to something lower than \$25 billion so that small businesses are not targeted. There is a lack of certainty about who this bill actually affects, specifically the reference to ambulatory services, could include physical therapists, massage therapists, and other providers who are already struggling with low reimbursements and wages. Higher education is a public good; we should not accept a user-fee model for higher education or other government services. The bill says that it should be construed liberally in favor of application of the tax, which is a bad tax policy approach. Local newspapers are barely holding on; consolidation and layoffs are occurring frequently, as well as reduction in force of capitol reporters. There will be further layoffs and closures of newspapers as a result of this surcharge. The language is too broad, includes many more medical providers than those that have high prevalence of advanced degrees. Many of the targeted businesses in this bill were excluded from the recent advantages of the federal tax law change, including lawyers and accountants. This bill targets them for additional state taxes, and the compounding cost of the federal rules in this new law is very high. The surcharge applies before the application of tax credits. This means the surcharge is paid first on a company that may qualify for the small business tax credit. They could pay no B&O tax otherwise but would still pay the surcharge. Newspapers do not pay under the service rate, but this bill presumes that they would pay. General contractors and union partners already pay for apprenticeship programs. They want more people in that pipeline, but this is not the way to do it. The WCCC should be funded separately without the B&O increase.

**Staff Summary of Public Testimony (Appropriations):**

(In support) This act would make significant investments to train Washington students for Washington jobs through the state's 34 community and technical colleges. Students scrape together everything they have to pursue their dreams of higher education and the betterment of their lives. The Washington College Grant would ensure that every Washington student could achieve their dream of a college education regardless of their income. Students would also be less likely to take on student loans. Without the State Need Grant some individuals would not be able to go to college. The grant is needed for community members to improve themselves, but it is also needed for Washington to keep exemplary students in the state. This bill would fund the Guided Pathways program which simplifies the selection process for students so students get on a very intentional path for college and a career. This support is important for first generation students and low-income students who sometimes struggle. This program has increased student success. This bill would bring this successful program to every community and technical college in the state. The bill addresses the college's top priority this session which is competitive compensation for teaching faculty. This bill would keep faculty in Washington classrooms to deliver the skills and knowledge that students need to pursue their careers. One of the foundational duties of the Legislature is to promote and facilitate a powerful and thriving sustainable growing economy. Some individuals are left out of the growing economy because they are unable to access higher

education and career preparation programs. This bill is needed and it is a great step forward to provide more opportunity for people. A skilled workforce is the key to a successful economy. The state is underserving apprenticeships. The individuals who would be lightly taxed by this bill would benefit from the programs in the bill. There will be another recession at some point and this bill would help get in front of any recession. There is widespread support across the higher education community for the bill because higher education is still recovering from what happened to higher education funding 10 years ago. This bill will be an investment and there will be a return on the investment when students graduate. Affordable public education in this state helps residents of this state prosper. This bill provides critical funding to several higher education programs such as the Washington College Grant. Businesses should pay this tax because it is an investment in the state and these businesses can afford it. An account dedicated to higher education opens doors to families by making college and apprenticeships more affordable. This bill will directly benefit 20,000 plus students through the expansion of the Washington College Grant. Faculty positions go unfilled for years and the appropriations related to salary increases would help recruit and retain faculty. This bill is a long overdue investment in community and technical college students and will help maintain and respond to employer needs. Without sufficient financial aid, students have to choose between paying for college and their living expenses. Faculty make less than their private entity counterparts. Students are being turned away from nursing education due to a lack of nurse educators. Support is needed for career connected learning to allow businesses, high schools, and colleges to find pathways for students to find employment. Support is needed for regional grant programs and networks which equalize access for students across Washington. There is a lot of demand for apprenticeships that are provided through Career Connect Washington. The Washington National Guard grant program needs to be supported to keep Washington National Guard members in Washington. This bill provides funding for apprenticeships related to construction and the trades. The biggest problem holding business back from growing is the lack of skilled labor. This bill addresses this issue. Career connected learning exposes students to what they can achieve in their future and needs greater funding support in this bill.

(Opposed) This tax would disproportionately impact small businesses and working families. The way this bill is structured would increase medical costs because the tax is applied to small medical practices, but not hospitals. This bill would also increase the costs of housing at a time when homelessness is rampant across the state. The bill would also increase costs for small businesses that have to contract with other small businesses for services. If this bill passes, it will further contribute to the regressive and selective form of taxation on selected industries. The service industry already pays a much higher rate of B&O tax. The recently passed federal tax break did not benefit many industries that will now be taxed at a higher level. If the B&O tax increases this could become a very volatile tax because the surcharge is not fixed. The vast majority of the construction industry has strong concerns about the tax increase, but does support the career connect elements of this bill. The CCL elements can be funded in the operating budget without a 20 percent surcharge. This tax will hit many businesses in construction and would be a drag on the industry. This bill should be opposed. There are concerns about the B&O tax surcharge as it is applied to the water and sewer districts. These taxes have to be passed on to the customers. Washington continues to be one of the most regressive tax states in the union. This bill would create taxes on essential services. This tax unfairly taxes physicians who chose to remain in

independent practice. Increasing the B&O tax will put an enormous strain on many physicians and will challenge their ability to remain economically viable. This bill will limit patient choice and where they choose to receive care. Now is not the time to add costs to health care. The exemption should be extended to independent practices. Physicians should be exempted from portions of this bill because they serve many Medicaid patients. This bill would reduce a doctor's ability to participate in Medicaid and other public programs. Increasing the B&O tax rate would impose a substantial cost on independent family physicians who already operate on tight margins. Adding a B&O surcharge on some of the worst Medicaid rates in the country adds insult to injury. The bill would add a surcharge to individuals that are providing services to the most vulnerable residents in the state. This tax would reduce the bottom line profits of medical providers. This bill would make it challenging for physicians to see Medicaid patients. Medical service providers are already facing challenges recruiting new employees and this bill would make it ever harder to recruit new employees. There are 95,000 businesses that will be impacted by this bill and these are mostly small and medium-sized businesses. Small retailers have to contract out for services and these small retailers will be indirectly paying for this as rates will have to increase to cover the costs of the new B&O tax. No new taxes are needed to make strong investments in higher education. This bill forces the Legislature to pick winners and losers among the service sector and these decisions have been made in a rushed manner. This bill will be very costly to administer and any ambiguity in applying the tax would favor not applying the tax. This new B&O tax would layer on other taxes.

(Other) The regional apprenticeship pathways program promotes a strong partnership between labor, trade industry, and school districts. The funding provided in the bill can ensure that this partnership becomes a reality. An amendment to exempt pharmacies from the tax needs to be included to ensure any ambiguity is cleared up. When governments tax other governments, these expenses have to be passed on to the rate payers. This is true of water and sewer districts. These services are essential. The intentions of this bill are good, but the Legislature needs to look into the taxes on water and sewer districts. These taxes would need to be paid by customers regardless of income. The section that taxes water and sewer districts needs to be removed. There needs to be clarity as to whether some businesses are included or not in the 44 categories of services that are taxed.

**Persons Testifying (Finance):** (In support) Representative Hansen, prime sponsor; Liz Gorman, Gorman Coale, Limited Liability Company; Maud Daudon, Career Connect Washington; Karen Fraser; Lindsey Grad, Service Employees International Union 1199; Sans Gilmore, Sans M. Gilmore Incorporated; Sarah Reyneveld, University of Washington Impact; David Zeeck and Jeremy Jaech, University of Washington Board of Regents; Andy Kaplowitz, Associated Builders and Contractors of Western Washington; Becca Kenna-Schenk, Western Washington University; Joe Kendo, Washington State Labor Council, American Federation of Labor and Congress of Industrial Organizations; Wayne Martin, State Board for Community and Technical Colleges; Michele Johnson, Pierce Colleges Chancellor; Jay Manning, Eastern Washington University; Jim Page, Olympic College Trustees; Brett Willis, Pierce Colleges Trustee; Jessica Monger, Washington State Opportunity Scholarship; Danika Martinez, Seattle Education Access; Parker Phend, Independent Project Management Consultant; Nate Nehring, Snohomish County Council; Herman Calzadillas, Everett Community College; Lorrell Noahr, Washington Education Association; Joel Ryan, Washington State Association of Head Start and Early Childhood

Education Assistance Program; and Gavin Pielow, Zachary Turner, and Adan Espino Jr., Associated Students of Washington State University.

(Opposed) Chelsea Unruh, Yelm Family Medicine and Unruhly Medicine; Mary Anderson, Polyclinic; Jennifer Hanscom, Washington State Medical Association; Mark Johnson, Washington Retail; Gary Smith, Independent Business Association; Vicki Christophersen, Mednax; Van Collins, American Council of Engineering Companies of Washington; Patrick Connor, National Federation of Independent Business; Leslie Emerick, Washington State Hospice and Pall Care, Home Care Washington, Washington East Asian Medical, Washington State Psychological, and Washington Home Care; Clay Hill, Association of Washington Business; Rowland Thompson, Allied Daily Newspapers of Washington; Melanie Stewart, American Massage Therapy Association Washington Chapter; Lisa Thatcher, Washington Society of Certified Public Accountants; and Jerry Vanderwood, Associated General Contractors.

**Persons Testifying (Appropriations):** (In support) John Mosby, Highline College; Julie Moreno and Tim Stokes, South Puget Sound Community College; Suzanne Johnson, Green River College; Karen Fraser; David Zeeck and Joel Benoliel, University of Washington Board of Regents; Jay Manning, Eastern Washington University Board of Trustees; Simone Boe, Patrick Tracy, and Jennifer Jones, Washington Education Association; Lindsey Grad, Service Employees International Union Healthcare 1199NW; Annie Landis, Geoduck Student Union of The Evergreen State College; Riley Dolan, Pacific Lutheran University; Guillermo Rogel, Washington Student Association; Jessica Monger; Ted Feller, Southwest Washington STEM Network; Andy Shouse, Washington STEM; Nancy Bickford, Washington Military Department; Andy Kaplowitz, Associated Builders and Contractors of Western Washington; Maud Daudon, Career Connect Washington; Terry Oliver, TVO Global Sustainable Energy; Bill Lyne, United Faculty of Washington State; and Becca Kenna-Schenk, Western Washington University.

(Opposed) Patrick Connor, National Federation of Independent Business; Lisa Thatcher, Washington Society of Certified Public Accountants; Jerry VanderWood, Associated General Contractors; Joe Daniels, Washington Association of Water/Sewer Districts; Jennifer Hanscom, Washington State Medical Association; Amber Ulvenes, Washington Chapter of Academy of Pediatrics; Jonathan Seib, Washington Academy of Family Physicians; Vicki Christopherson, MEDNAX; Roman Daniels-Brown, PolyClinic; Mark Johnson, Washington Retail Association; Clay Hill, Association of Washington Business; and Cliff Webster, Architects and Engineers Legislative Council.

(Other) Hanna Jones, Snohomish County; Holly Chisa, Northwest Grocery Association; Steve Lindstrom, Sno-King Water District Coalition; Candice Bock, Association of Washington Cities; Josh Weiss, City of Gig Harbor; and Jim Hedrick, Proliance Surgeons.

**Persons Signed In To Testify But Not Testifying (Finance):** None.

**Persons Signed In To Testify But Not Testifying (Appropriations):** None.