H-4243.1			

## SUBSTITUTE HOUSE BILL 2248

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State of Washington 52nd Legislature 1992 Regular Session

By House Committee on Financial Institutions & Insurance (originally sponsored by Representatives Broback, Dellwo, Mielke, Forner, Tate, Zellinsky, Winsley, D. Sommers, Casada, Paris, May and Silver)

Read first time 01/24/92.

- 1 AN ACT Relating to the conveyance of real property; and adding a
- 2 new section to chapter 64.04 RCW.
- 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 4 <u>NEW SECTION.</u> **Sec. 1.** A new section is added to chapter 64.04 RCW
- 5 to read as follows:
- 6 (1) As used in this section:
- 7 (a) "Real estate settlement services" means any service provided in
- 8 connection with a conveyance of real estate, any interest therein, and
- 9 any contract creating or evidencing any encumbrance upon real estate
- 10 including, but not limited to, title searches, title examinations, the
- 11 provision of title certificates, title insurance, services rendered by
- 12 an attorney, the preparation of documents, property surveys, the
- 13 rendering of credit reports or appraisals, pest and fungus inspections,

- 1 services rendered by a real estate agent or broker, and the handling of
- 2 the processing, and closing or settlement;
- 3 (b) "Controlled business arrangement" means an arrangement in which
- 4 a person who is in a position to refer business incident to or a part
- 5 of a real estate settlement service or an associate of such person has
- 6 either an affiliate relationship with or a direct or beneficial
- 7 ownership interest of more than one percent in a provider of settlement
- 8 services and either of those persons directly or indirectly refers such
- 9 business to that provider or affirmatively influences the selection of
- 10 that provider;
- 11 (c) "Associate" means a person who has one or more of the following
- 12 relationships with a person in a position to refer settlement business:
- (i) A spouse, parent, or child of such person;
- 14 (ii) A corporation or business entity that controls or is
- 15 controlled by, or is under common control with such person;
- 16 (iii) An employer, officer, director, partner, franchisor, or
- 17 franchisee of such person; or
- 18 (iv) Anyone who has an agreement, arrangement, or understanding,
- 19 with such person, the purpose or substantial effect of which is to
- 20 enable the person in a position to refer settlement business to benefit
- 21 financially from the referrals of such business.
- (2) (2) Controlled business arrangements are prohibited unless:
- 23 (a) At or prior to the time of the referral a disclosure is made of
- 24 the existence of such an arrangement to the person being referred and,
- 25 in connection with the referral, the person is provided a written
- 26 estimate of the charge or range of charges generally made by the
- 27 provider to which the person is referred; and
- 28 (b) The person is not required to use any particular provider of
- 29 settlement services.

- 1 (3) This section does not apply to controlled business arrangements
- 2 governed by the federal real estate settlement procedures act (12
- 3 U.S.C. Sec. 2601 et seq.).