CERTIFICATION OF ENROLLMENT

ENGROSSED SUBSTITUTE HOUSE BILL 1495

Chapter 191, Laws of 1992 (partial veto)

52nd Legislature 1992 Regular Session

CONSUMER PROTECTION IN SALE OF LAND

EFFECTIVE DATE: 6/11/92

Passed by the House March 9, 1992 Yeas 96 Nays 0

JOE KING

Speaker of the House of Representatives

Passed by the Senate March 3, 1992 Yeas 36 Nays 11

CERTIFICATE

I, Alan Thompson, Chief Clerk of the House of Representatives of the State of Washington, do hereby certify that the attached is **ENGROSSED SUBSTITUTE HOUSE BILL 1495** as passed by the House of Representatives and the Senate on the dates hereon set forth.

JOEL PRITCHARD

President of the Senate

vetoed.

Approved April 2, 1992, with the exception of section 3, which is

ALAN THOMPSON

Chief Clerk

FILED

April 2, 1992 - 11:21 a.m.

BOOTH GARDNER

Governor of the State of Washington

Secretary of State State of Washington

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ENGROSSED SUBSTITUTE HOUSE BILL 1495

AS AMENDED BY THE SENATE

Passed Legislature - 1992 Regular Session

State of Washington 52nd Legislature 1991 Regular Session

By House Committee on Commerce & Labor (originally sponsored by Representatives Heavey and Hargrove; by request of Department of Licensing).

Read first time March 5, 1991.

- 1 AN ACT Relating to the protection of consumers in the sale of
- 2 lands; amending RCW 58.19.010, 58.19.020, 58.19.030, 58.19.120,
- 3 58.19.180, 58.19.190, 58.19.270, 58.19.300, and 58.19.940; adding new
- 4 sections to chapter 58.19 RCW; and repealing RCW 58.19.040, 58.19.050,
- 5 58.19.060, 58.19.070, 58.19.080, 58.19.090, 58.19.100, 58.19.110,
- 6 58.19.150, 58.19.160, 58.19.170, 58.19.200, 58.19.210, 58.19.220,
- 7 58.19.230, 58.19.240, 58.19.250, 58.19.260, 58.19.290, 58.19.900,
- 8 58.19.910, and 58.19.930.

9 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

- 10 **Sec. 1.** RCW 58.19.010 and 1973 1st ex.s. c 12 s 1 are each amended
- 11 to read as follows:
- 12 The legislature finds and declares that the sale and offering for
- 13 sale of land or of interests in associations which provide for the use
- 14 or occupancy of land touches and affects a great number of the citizens
- 15 of this state and that full and complete disclosure to prospective

- 1 purchasers of pertinent information concerning land developments,
- 2 including any encumbrances or liens ((which might attach)) attached to
- 3 the land and the physical characteristics of the development ((as well
- 4 as the surrounding land,)) is essential. The legislature further finds
- 5 and declares that ((a program of state registration and of publication
- 6 and)) delivery to prospective purchasers of a complete and accurate
- 7 public offering statement is necessary in order to adequately protect
- 8 both the economic and physical welfare of the citizens of this state.
- 9 It is the purpose of this chapter to provide for ((a)) the reasonable
- 10 ((program of state registration and)) regulation of the sale and
- 11 offering for sale of any interest in significant land developments
- 12 within or without the state of Washington, so that the prospective
- 13 purchasers of such interests might be provided with full, complete, and
- 14 accurate information of all pertinent circumstances affecting their
- 15 purchase.
- 16 Sec. 2. RCW 58.19.020 and 1979 c 158 s 208 are each amended to
- 17 read as follows:
- 18 When used in this chapter, unless the context otherwise requires:
- 19 (1) "Affiliate of a developer" means any person who controls, is
- 20 controlled by, or is under common control with a developer.
- 21 (a) A person controls a developer if the person: (i) Is a general
- 22 partner, officer, director, or employer of the developer; (ii) directly
- 23 or indirectly or acting in concert with one or more other persons, or
- 24 through one or more subsidiaries, owns, controls, holds with power to
- 25 vote, or holds proxies representing, more than twenty percent of the
- 26 voting interest in the developer; (iii) controls in any manner the
- 27 <u>election of a majority of the directors of the developer; or (iv) has</u>
- 28 contributed more than twenty percent of the capital of the developer.

- 1 (b) A person is controlled by a developer if the developer: (i) Is
- 2 <u>a general partner, officer, director, or employer of the person; (ii)</u>
- 3 directly or indirectly or acting in concert with one of more other
- 4 persons, or through one or more subsidiaries, owns, controls, holds
- 5 with the power to vote, or holds proxies representing, more than twenty
- 6 percent of the voting interest in the person; (iii) controls in any
- 7 manner the election of a majority of the directors of the person; or
- 8 (iv) has contributed more than twenty percent of the capital of the
- 9 person. Control does not exist if the powers described in this
- 10 <u>subsection are held solely as security for an obligation and are not</u>
- 11 <u>exercised</u>.
- 12 (2) "Blanket encumbrance" shall mean a trust deed, mortgage,
- 13 mechanic's lien, or any other lien or encumbrance, securing or
- 14 evidencing the payment of money and affecting the land to be developed
- 15 or affecting more than one lot or parcel of developed land, or an
- 16 agreement affecting more than one such lot or parcel by which the
- 17 developer holds said development under option, contract, sale, or trust
- 18 agreement. The term shall not include taxes and assessments levied by
- 19 a public authority.
- 20 (((2) "Director" means the director of licensing or his authorized
- 21 designee.))
- 22 (3) "Common promotional plan" means an offering of related
- 23 developed lands in a common promotional plan of disposition. Elements
- 24 relevant to whether the related developed lands are being offered as
- 25 part of a common promotional plan include but are not limited to:
- 26 Whether purchasers of interests in the offered land will share in the
- 27 <u>use of common amenities</u>, or other rights or privileges; whether the
- 28 offered lands are known, designated, or advertised as a common unit or
- 29 by a common name; whether a common broker or sales personnel, common
- 30 sales office or facilities, or common promotional methods are utilized;

- 1 and whether cross-referrals of prospective purchasers between sales
- 2 operations is utilized.
- 3 (4) "Developer" means any owner of a development who offers it for
- 4 disposition, or the principal agent of an inactive owner.
- 5 (((4))) (5) "Development" or "developed lands" means land which is
- 6 divided or is proposed to be divided for the purpose of disposition
- 7 into ((ten)) twenty-six or more lots, parcels, or units (excluding
- 8 interests in camping ((clubs)) resorts regulated under chapter 19.105
- 9 RCW and interests in condominiums regulated under chapter 64.34 RCW)
- 10 ((and)) or any other land whether contiguous or not, if ((ten)) twenty-
- 11 six or more lots, parcels, units, or interests are offered as a part of
- 12 a common promotional plan of advertising and sale.
- 13 (((5))) (6) "Disposition" includes any sale, lease, assignment, or
- 14 exchange of any interest in any real property which is a part of or
- 15 included within a development, and also includes the offering of
- 16 property as a prize or gift when a monetary charge or consideration for
- 17 whatever purpose is required in conjunction therewith, and any other
- 18 transaction concerning a development if undertaken for gain or profit.
- 19 ((6) "Offer" includes every inducement, solicitation, or media
- 20 advertisement which has as a principal aim to encourage a person to
- 21 acquire an interest in land.))
- 22 (7) (("Hazard" means all existing or proposed unusual conditions
- 23 relating to the location of the development, noise, safety, or other
- 24 nuisance which affect or might affect the development)) "Foreclosure"
- 25 <u>means a forfeiture or judicial or nonjudicial foreclosure of a</u>
- 26 mortgage, deed of trust, or real estate contract, or a deed in lieu
- 27 <u>thereof</u>.
- 28 (8) "Improvements" include all existing, advertised, and
- 29 governmentally required facilities such as streets, water, electricity,

- 1 natural gas, telephone lines, drainage control systems, and sewage
- 2 <u>disposal systems</u>.
- 3 (9) "Offer" includes every inducement, solicitation, or media
- 4 advertisement which has as a principal aim to encourage a person to
- 5 <u>acquire an interest in land.</u>
- 6 (10) "Owners association" means any profit or nonprofit
- 7 corporation, unincorporated association, or other organization or legal
- 8 entity, a membership or other interest in which is appurtenant to or
- 9 <u>based upon owing an interest in a development.</u>
- 10 (11) "Person" means an individual, corporation, government or
- 11 governmental subdivision or agency, business trust, estate, trust,
- 12 partnership, unincorporated association, two or more of any of the
- 13 foregoing having a joint or common interest, or any other legal or
- 14 commercial entity.
- 15 (((9))) <u>(12) "Physical hazard" means a physical condition which</u>
- 16 poses, or may very likely pose, a material risk of either: Material
- 17 damage to the development and improvements thereon; or material
- 18 endangerment to the safety and health of persons using the development
- 19 and improvements thereon.
- 20 (13) "Purchaser" means a person who acquires or attempts to acquire
- 21 or succeeds to any interest in land.
- (((10))) (14) "Related developed lands" means two or more
- 23 developments which are owned by the same developer or an affiliate or
- 24 <u>affiliates of that developer and which are physically located within</u>
- 25 the same five-mile radius area.
- 26 (15) "Residential buildings" shall mean premises that are actually
- 27 intended or used ((as permanent residences of)) primarily for
- 28 <u>residential or recreational purposes by</u> the purchasers ((and that are
- 29 not devoted exclusively to any other purpose)).

- 1 *
- 2 Sec. 3. RCW 58.19.030 and 1979 c 158 s 209 are each amended to
- 3 read as follows:
- 4 (((1) Unless the method of disposition is adopted for the purpose
- 5 of evasion of this chapter,)) The provisions of this chapter shall not
- 6 apply to ((land and offers or dispositions)):
- 7 (((a) By)) <u>(1) An offer or disposition of any interest in a</u>
- 8 <u>development to</u> a purchaser of developed lands for his <u>or her</u> own
- 9 account in a single or isolated transaction, except that this exemption
- 10 <u>shall not apply to offers or dispositions by a developer who at any</u>
- 11 time owns twenty-six or more lots, parcels, or interests in the
- 12 <u>development and who at the time of the offer or disposition still owns</u>
- 13 more than nine lots, parcels, or interests in the development;
- 14 (((b) If fewer than ten separate lots, parcels, units, or interests
- 15 in developed lands are offered by a person in a period of twelve
- 16 months;
- 17 (c))) (2) A development if each lot offered in the development is
- 18 one one-hundred-twenty-eighth of a section of land or larger, or five
- 19 acres or ((more)) <u>larger if the land is not capable of description as</u>
- 20 a fraction of a section of land. For purposes of computing the size of
- 21 a lot under this subsection that borders on a street or road the lot
- 22 size shall be expanded to include that area which would be bounded by
- 23 the center line of the road or street and the side lot lines of the lot
- 24 running perpendicular to such center line;
- $((\frac{d}{d}))$ (3) Any lot, parcel, unit, or interest on which there is a
- 26 residential, commercial, or industrial building, or as to which there
- 27 is a legal obligation on the part of the seller to construct such a
- 28 building within two years from date of disposition;

- 1 $((\frac{e}{To}))$ (4) Any person who acquires $(\frac{such}{to})$ lots, parcels,
- 2 units, or interests ((therein)) in a development for the purpose of
- 3 engaging in the business of constructing residential, commercial, or
- 4 industrial buildings or for the purpose of resale or lease or other
- 5 disposition of such lots to persons engaged in such business or
- 6 businesses;
- 7 (((f) Any lot, parcel, unit or interest if the development is
- 8 located within an area incorporated prior to January 1, 1974;
- 9 (g))) (5) A development or part of a development if it became an
- 10 incorporated city or a part of an incorporated city prior to January 1,
- 11 **1974**;
- 12 <u>(6) Offers or dispositions pursuant to court order; ((or</u>
- 13 (h))) <u>(7) Offers or dispositions as cemetery lots or </u>
- 14 $interests((-))_{\underline{i}}$
- 15 (((2) Unless the method of disposition is adopted for the purpose
- 16 of evasion of this chapter, the provisions of this chapter shall not
- 17 apply to:
- 18 (a))) (8) Offers or dispositions of evidence of indebtedness
- 19 secured by a mortgage or deed of trust of real estate;
- 20 (((b))) <u>(9)</u> Offers or dispositions of securities or units of
- 21 interest issued by a real estate investment trust regulated under any
- 22 state or federal statute;
- 23 (((c) A development as to which the director has waived the
- 24 provisions of this chapter as provided in RCW 58.19.040;
- (4)) (10) Offers or dispositions of securities currently
- 26 registered with the ((business and professions administration in the))
- 27 department of licensing;
- 28 (((e))) <u>(11)</u> Offers or dispositions of any interest in oil, gas, or
- 29 other minerals or any royalty interest therein if the offers or
- 30 dispositions of such interests are regulated as securities by the

- 1 United States or by ((the business and professions administration in))
- 2 the department of licensing;
- 3 (12) Offers or dispositions of any interest in a condominium
- 4 created under chapter 64.32 or 64.34 RCW;
- 5 (13) Offers or dispositions by a government or governmental agency;
- 6 (14) Offers or dispositions by foreclosure, except that this
- 7 exemption shall not apply to offers or dispositions occurring after
- 8 foreclosure by a person who acquired title to an interest to a
- 9 <u>development as a result of foreclosure;</u>
- 10 (15) Offers that may be cancelled at any time and for any reason by
- 11 <u>the purchaser without penalty; or</u>
- 12 (16) Any property located within a county or city that has adopted
- 13 <u>a comprehensive land use plan and development regulation under chapter</u>
- 14 36.70A RCW.
- 15 *Sec. 3 was vetoed, see message at end of chapter.
- 16 <u>NEW SECTION.</u> **Sec. 4.** A new section is added to chapter 58.19 RCW
- 17 to read as follows:
- 18 (1) A developer shall prepare a public offering statement
- 19 conforming to the requirements of section 5 of this act unless the
- 20 development or the transaction is exempt under RCW 58.19.030.
- 21 (2) Any agent, attorney, or other person assisting the developer in
- 22 preparing the public offering statement may rely upon information
- 23 provided by the developer without independent investigation. The
- 24 agent, attorney, or other person shall not be liable for any material
- 25 misrepresentation in or omissions of material facts from the public
- 26 offering statement unless the person had actual knowledge of the
- 27 misrepresentation or omission at the time the public offering statement
- 28 was prepared. The developer shall be liable for any misrepresentation
- 29 contained in the public offering statement or for any omission of

- 1 material fact therefrom if the developer had actual knowledge of the
- 2 misrepresentation or omission or, in the exercise of reasonable care,
- 3 should have known of the misrepresentation or omission.
- 4 (3) Unless the development or the transaction is exempt under RCW
- 5 58.19.030, a developer shall provide a purchaser of a lot, parcel,
- 6 unit, or interest with a copy of the public offering statement and all
- 7 material amendments thereto before conveyance of that lot, parcel,
- 8 unit, or interest. Unless a purchaser is given the public offering
- 9 statement more than two days before execution of a contract for the
- 10 purchase of a lot, parcel, unit, or interest, the purchaser, before
- 11 conveyance, shall have the right to cancel the contract within two days
- 12 after first receiving the public offering statement and, if necessary
- 13 to have two days to review the public offering statement and cancel the
- 14 contract, to extend the closing date for conveyance to a date not more
- 15 than two days after first receiving the public offering statement. The
- 16 purchaser shall have no right to cancel the contract upon receipt of an
- 17 amendment unless the purchaser would have that right under generally
- 18 applicable legal principles. The two-day period shall not include
- 19 Saturdays, Sundays, or legal holidays.
- 20 (4) If a purchaser elects to cancel a contract pursuant to
- 21 subsection (3) of this section, the purchaser may do so by hand-
- 22 delivering notice thereof to the developer or by mailing notice thereof
- 23 by prepaid United States mail to the developer for service of process.
- 24 If cancellation is by mailing notice, the date of the postmark on the
- 25 mail shall be the official date of cancellation. Cancellation is
- 26 without penalty, and all payments made by the purchaser before
- 27 cancellation shall be refunded within thirty days from the date of
- 28 cancellation.
- 29 (5) If a person required to deliver a public offering statement
- 30 pursuant to subsection (1) of this section fails to provide a purchaser

- 1 to whom a lot, parcel, unit, or interest is conveyed with that public
- 2 offering statement and all material amendments thereto as required by
- 3 subsection (3) of this section, the purchaser is entitled to receive
- 4 from that person an amount equal to the actual damages suffered by the
- 5 purchaser as a result of the public offering statement not being
- 6 delivered. There shall be no liability for failure to deliver any
- 7 amendment unless such failure would have entitled the purchaser under
- 8 generally applicable legal principles to cancel the contract for the
- 9 purchase of the lot, parcel, unit, or interest had the undisclosed
- 10 information been evident to the purchaser before the closing of the
- 11 purchase.
- 12 (6) A purchaser may not rely on any representation or express
- 13 warranty unless it is contained in the public offering statement or
- 14 made in writing signed by the developer or developer's agent identified
- 15 in the public offering statement.
- 16 <u>NEW SECTION.</u> **Sec. 5.** A new section is added to chapter 58.19 RCW
- 17 to read as follows:
- 18 (1) A public offering statement shall contain the following
- 19 information:
- 20 (a) The name, and the address or approximate location, of the
- 21 development;
- 22 (b) The name and address of the developer;
- 23 (c) The name and address of the management company, if any, for the
- 24 development;
- 25 (d) The relationship of the management company to the developer, if
- 26 any;
- 27 (e) The nature of the interest being offered for sale;
- 28 (f) A brief description of the permitted uses and use restrictions
- 29 pertaining to the development and the purchaser's interest therein;

- 1 (g) The number of existing lots, parcels, units, or interests in
- 2 the development and either the maximum number that may be added to the
- 3 development or the fact that such maximum number has not yet been
- 4 determined;
- 5 (h) A list of the principal common amenities in the development
- 6 which materially affect the value of the development and those that
- 7 will or may be added to the development;
- 8 (i) The identification of any real property not in the development,
- 9 the owner of which has access to any of the development, and a
- 10 description of the terms of such access;
- 11 (j) The identification of any real property not in the development
- 12 to which owners in the development have access and a description of the
- 13 terms of such access;
- 14 (k) The status of construction of improvements in the development,
- 15 including either the estimated dates of completion if not completed or
- 16 the fact that such estimated completion dates have not yet been
- 17 determined; and the estimated costs, if any, to be paid by the
- 18 purchaser;
- 19 (1) The estimated current owners' association expense, if any, for
- 20 which a purchaser would be liable;
- 21 (m) An estimate of any payment with respect to any owners'
- 22 association expense for which the purchaser would be liable at closing;
- 23 (n) The estimated current amount and purpose of any fees not
- 24 included in any owners' association assessments and charged by the
- 25 developer or any owners' association for the use of any of the
- 26 development or improvements thereto;
- 27 (o) Any assessments which have been agreed to or are known to the
- 28 developer and which, if not paid, may constitute a lien against any
- 29 portion of the development in favor of any governmental agency;

- 1 (p) The identification of any parts of the development which any
- 2 purchaser will have the responsibility for maintaining;
- 3 (q) A brief description of any blanket encumbrance which is subject
- 4 to the provisions of RCW 58.19.180;
- 5 (r) A list of any physical hazards known to the developer which
- 6 particularly affect the development or the immediate vicinity in which
- 7 the development is located and which are not readily ascertainable by
- 8 the purchaser;
- 9 (s) A brief description of any construction warranties to be
- 10 provided to the purchaser;
- 11 (t) Any building code violation citations received by the developer
- 12 in connection with the development which have not been corrected;
- 13 (u) A statement of any unsatisfied judgments or pending suits
- 14 against any owners' association involved in the development and a
- 15 statement of the status of any pending suits material to the
- 16 development of which the developer has actual knowledge;
- 17 (v) A notice which describes a purchaser's right to cancel the
- 18 purchase agreement or extend the closing under section 4(3) of this
- 19 act, including applicable time frames and procedures;
- 20 (w) A list of the documents which the prospective purchaser is
- 21 entitled to receive from the developer before the rescission period
- 22 commences;
- 23 (x) A notice which states:
- "A purchaser may not rely on any representation or express warranty
- 25 unless it is contained in the public offering statement or made in
- 26 writing signed by the developer or by any person identified in the
- 27 public offering statement as the declarant's agent";
- 28 (y) A notice which states:

- 1 "This public offering statement is only a summary of some of the
- 2 significant aspects of purchasing an interest in this development and
- 3 any documents which may govern or affect the development may be
- 4 complex, may contain other important information, and create binding
- 5 legal obligations. You should consider seeking assistance of legal
- 6 counsel"; and
- 7 (z) Any other information and cross-references which the developer
- 8 believes will be helpful in describing the development to the
- 9 recipients of the public offering statement, all of which may be
- 10 included or not included at the option of the developer.
- 11 (2) The public offering statement shall include copies of each of
- 12 the following documents: Any declaration of covenants, conditions,
- 13 restrictions, and reservations affecting the development; any survey,
- 14 plat, or subdivision map; the articles of incorporation of any owners'
- 15 association; the bylaws of any owners' association; the rules and
- 16 regulations, if any, of any owners' association; current or proposed
- 17 budget for any owners' association; and the balance sheet of any
- 18 owners' association current within ninety days if assessments have been
- 19 collected for ninety days or more.
- 20 If any of the foregoing documents listed in this subsection are not
- 21 available because they have not yet been executed, adopted, or
- 22 recorded, drafts of such documents shall be provided with the public
- 23 offering statement, and, before closing the sale of an interest in the
- 24 development, the purchaser shall be given copies of any material
- 25 changes between the draft of the proposed documents and the final
- 26 documents.
- 27 (3) The disclosures required by subsection (1)(v), (x), and (y) of
- 28 this section shall be located at the top of the first page of the

- 1 public offering statement and be typed or printed in ten-point bold
- 2 face type size.
- 3 **Sec. 6.** RCW 58.19.120 and 1973 1st ex.s. c 12 s 12 are each
- 4 amended to read as follows:
- 5 The developer shall immediately ((report to the director)) amend
- 6 the public offering statement to include any material changes ((in the
- 7 information contained in his application for registration)) affecting
- 8 <u>the development</u>. No change in the substance of the promotional plan or
- 9 plan of disposition or completion of the development may be made
- 10 ((after registration without notifying the director and)) without first
- 11 making an appropriate amendment of the public offering statement. A
- 12 public offering statement is not current unless it incorporates all
- 13 amendments.
- 14 Sec. 7. RCW 58.19.180 and 1973 1st ex.s. c 12 s 18 are each
- 15 amended to read as follows:
- 16 It shall be unlawful for the developer to make a sale of lots or
- 17 parcels within a development which is subject to a blanket encumbrance
- 18 which does not contain, within its terms or by supplementary agreement,
- 19 a provision which shall unconditionally provide that the purchaser of
- 20 a lot or parcel encumbered thereby can obtain the legal title, or other
- 21 interest contracted for, free and clear of the lien of such blanket
- 22 encumbrance upon compliance with the terms and conditions of the
- 23 purchase <u>agreement</u>, unless the developer shall elect and comply with
- 24 one of the following alternative conditions:
- 25 (1) The developer shall deposit <u>earnest moneys and all subsequent</u>
- 26 payments on the obligation in ((an)) a neutral escrow depository
- 27 ((acceptable to the director: In cases where the blanket encumbrance
- 28 does not provide for partial release, all or such portions of the money

- 1 paid or advanced by the purchaser on any such lot or parcel within said
- 2 development as the director shall determine to be sufficient to protect
- 3 the interest of the purchaser; or in cases where the blanket
- 4 encumbrance provides for partial releases thereof which are not
- 5 unconditional, the developer shall deposit, at such time as the balance
- 6 due to the developer from such purchasers is equal to the sum necessary
- 7 to procure a release of such lots or parcels contracted for from the
- 8 lien of such blanket encumbrance, all of the sums thereafter received
- 9 from such purchasers until either)), or real estate trust account
- 10 regulated under RCW 18.85.310, until such time as all payments on the
- 11 obligation have been made and clear title is delivered, or any of the
- 12 <u>following occurs</u>:
- 13 (a) A proper release is obtained from such blanket encumbrance;
- 14 (b) Either the developer or the purchaser defaults under the sales
- 15 contract and there is a forfeiture of the interest of the purchaser or
- 16 there is a determination as to the disposition of such moneys, as the
- 17 case may be; or
- 18 (c) The developer orders a return of such moneys to such purchaser.
- 19 (2) The title to the development is held in trust under an
- 20 agreement of trust ((acceptable to the director)) until the proper
- 21 release of such blanket encumbrance is obtained.
- 22 (3) ((A bond to the state of Washington or such other proof of
- 23 financial responsibility is furnished to the director for the benefit
- 24 and protection of purchasers of such lots or parcels in such an amount
- 25 and subject to such terms, as may be approved by the director, which
- 26 shall provide for the return of moneys paid or advanced by any
- 27 purchaser on account of a sale of any such lot or parcel if a proper
- 28 release from such blanket encumbrance is not obtained: PROVIDED, That
- 29 if it should be determined that such purchaser, by reason of default,
- 30 or otherwise, is not entitled to the return of such moneys or any

- 1 portion thereof, such bond or other proof of financial responsibility
- 2 shall be exonerated to the extent and in the amount thereof. The
- 3 amount of the bond or other proof of financial responsibility may be
- 4 increased or decreased or a bond may be waived from time to time as the
- 5 director shall determine)) The purchaser shall receive title insurance
- 6 from a licensed title insurance company against such blanket
- 7 <u>encumbrance</u>.
- 8 Sec. 8. RCW 58.19.190 and 1973 1st ex.s. c 12 s 19 are each
- 9 amended to read as follows:
- 10 No person shall publish in this state any advertisement concerning
- 11 a development subject to the ((registration)) requirements of this
- 12 chapter ((after the director finds that the advertisement)) which
- 13 contains any statements that are <u>materially</u> false, misleading, or
- 14 deceptive ((and so notifies the person in writing. Such notification
- 15 may be given summarily without notice or hearing. At any time after
- 16 the issuance of a notification under this section the person desiring
- 17 to use the advertisement may in writing request the order be rescinded.
- 18 Upon receipt of such a written request, the matter shall be set down
- 19 for hearing to commence within fourteen days after such receipt unless
- 20 the person making the request consents to a later date. After such
- 21 hearing, which shall be conducted in accordance with the provisions of
- 22 the Administrative Procedure Act, chapter 34.04 RCW, the director shall
- 23 determine whether to affirm and to continue or to rescind such order
- 24 and shall have all powers granted under such act)).
- 25 <u>NEW SECTION.</u> **Sec. 9.** A new section is added to chapter 58.19 RCW
- 26 to read as follows:
- 27 If a developer, or any other person subject to this chapter, fails
- 28 to comply with any provision of this chapter, any person or class of

- 1 persons adversely affected by the failure to comply may seek
- 2 appropriate relief through an action for damages or an injunctive court
- 3 order. The court, in an appropriate case, may award attorneys' fees.
- 4 Sec. 10. RCW 58.19.270 and 1973 1st ex.s. c 12 s 27 are each
- 5 amended to read as follows:
- 6 (1) The commission by any person of an act or practice prohibited
- 7 by this chapter is hereby declared to be a matter affecting the public
- 8 interest for the purpose of applying chapter 19.86 RCW and is not
- 9 reasonable in relation to the development and preservation of business.
- 10 A violation of this chapter constitutes an unfair or deceptive act or
- 11 practice or unfair method of competition in the conduct of trade or
- 12 commerce for the purpose of the ((application of)) attorney general
- 13 <u>bringing an action in the name of the state under</u> the <u>consumer</u>
- 14 protection act, ((chapter 19.86 RCW, as now or hereafter amended))
- 15 pursuant to RCW 19.86.080.
- 16 (2) ((The director may refer such)) Evidence ((as may be available
- 17 to him)) concerning violations of this chapter ((or of any rule or
- 18 regulation adopted hereunder)) may be referred to the attorney general
- 19 ((or the prosecuting attorney of the county wherein the alleged
- 20 violation arose)), who may, in ((their)) his or her discretion, with or
- 21 without such a reference, in addition to any other action ((they)) the
- 22 attorney general might commence, bring an action in the name of the
- 23 state against any person to restrain and prevent the doing of any act
- 24 or practice prohibited by this chapter((: PROVIDED, That)). This
- 25 chapter shall be considered in conjunction with chapters 9.04 and 19.86
- 26 RCW, ((as now or hereafter amended,)) and the powers and duties of the
- 27 attorney general ((and the prosecuting attorney)) as ((they may)) such
- 28 <u>powers and duties</u> appear in ((the aforementioned)) chapters((-)) <u>9.04</u>
- 29 and 19.86 RCW shall apply against all persons subject to this chapter.

- 1 (3) Only the attorney general can bring an action under the
- 2 consumer protection act, chapter 19.86 RCW, pursuant to this section.
- 3 **Sec. 11.** RCW 58.19.300 and 1973 1st ex.s. c 12 s 30 are each
- 4 amended to read as follows:
- 5 If, ((after)) before disposition of all or any portion of a
- 6 development which is covered by this chapter, a condition constituting
- 7 a physical hazard is discovered on or around the immediate vicinity of
- 8 the development, the developer or government agency discovering such
- 9 condition shall notify the ((director immediately. After receiving
- 10 such notice, the director shall forthwith take all steps necessary to
- 11 notify the owners)) purchasers of the affected lands either by
- 12 transmitting notice through the appropriate county assessor's office or
- 13 such other steps as might reasonably give actual notice to the
- 14 ((owners)) <u>purchasers</u>.
- 15 **Sec. 12.** RCW 58.19.940 and 1973 1st ex.s. c 12 s 35 are each
- 16 amended to read as follows:
- 17 This chapter may be cited as the Land Development Act ((of 1973)).
- 18 <u>NEW SECTION.</u> **Sec. 13.** The following acts or parts of acts are
- 19 each repealed:
- 20 (1) RCW 58.19.040 and 1973 1st ex.s. c 12 s 4;
- 21 (2) RCW 58.19.050 and 1973 1st ex.s. c 12 s 5;
- 22 (3) RCW 58.19.060 and 1973 1st ex.s. c 12 s 6;
- 23 (4) RCW 58.19.070 and 1973 1st ex.s. c 12 s 7;
- 24 (5) RCW 58.19.080 and 1973 1st ex.s. c 12 s 8;
- 25 (6) RCW 58.19.090 and 1973 1st ex.s. c 12 s 9;
- 26 (7) RCW 58.19.100 and 1973 1st ex.s. c 12 s 10;
- 27 (8) RCW 58.19.110 and 1973 1st ex.s. c 12 s 11;

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1 (9) RCW 58.19.150 and 1973 1st ex.s. c 12 s 15;
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- 2 (10) RCW 58.19.160 and 1973 1st ex.s. c 12 s 16;
- 3 (11) RCW 58.19.170 and 1973 1st ex.s. c 12 s 17;
- 4 (12) RCW 58.19.200 and 1973 1st ex.s. c 12 s 20;
- 5 (13) RCW 58.19.210 and 1973 1st ex.s. c 12 s 21;
- 6 (14) RCW 58.19.220 and 1973 1st ex.s. c 12 s 22;
- 7 (15) RCW 58.19.230 and 1973 1st ex.s. c 12 s 23;
- 8 (16) RCW 58.19.240 and 1973 1st ex.s. c 12 s 24;
- 9 (17) RCW 58.19.250 and 1973 1st ex.s. c 12 s 25;
- 10 (18) RCW 58.19.260 and 1973 1st ex.s. c 12 s 26;
- 11 (19) RCW 58.19.290 and 1973 1st ex.s. c 12 s 29;
- 12 (20) RCW 58.19.900 and 1973 1st ex.s. c 12 s 31;
- 13 (21) RCW 58.19.910 and 1973 1st ex.s. c 12 s 32; and
- 14 (22) RCW 58.19.930 and 1973 1st ex.s. c 12 s 34.
- 15 <u>NEW SECTION.</u> **Sec. 14.** If any provision of this act or its
- 16 application to any person or circumstances is held invalid, the
- 17 remainder of the act or the application of the provision to other
- 18 persons or circumstances is not affected.

Passed the House March 9, 1992.

Passed the Senate March 3, 1992.

Approved by the Governor April 2, 1992, with the exception of certain items which were vetoed.

Filed in Office of Secretary of State April 2, 1992.

Note: Governor's explanation of partial veto is as follows:

"I am returning herewith, without my approval as to section 3, Engrossed Substitute House Bill No. 1495 entitled:

"AN ACT Relating to the protection of consumers in the sale of lands."

Section 3 of Engrossed Substitute House Bill No. 1495 provides conditions under which developers are exempt from complying with the consumer protections afforded under the land development act. Section 3(16) exempts from regulation certain developments in cities and counties with comprehensive land use plans and development regulations under the Growth Management Act. It is inappropriate to replace a consumer protection law with an environmental protection law. This provides an opportunity for unscrupulous developers to circumvent the entire chapter just because the property being sold is located in a county with a comprehensive plan. Additional unacceptable opportunities for circumventing the provisions of this chapter exist in section 3(15).

For these reasons, I have vetoed section 3 of Engrossed Substitute House Bill No. 1495.

With the exception of section 3, Engrossed Substitute House Bill No. 1495 is approved."