
SUBSTITUTE SENATE BILL 6561

State of Washington

53rd Legislature

1994 Regular Session

By Senate Committee on Trade, Technology & Economic Development
(originally sponsored by Senators Skratek and Bluechel; by request of
Department of Trade and Economic Development)

Read first time 02/04/94.

1 AN ACT Relating to the marketplace program; and amending RCW
2 43.31.526 and 43.31.526; providing an effective date; and declaring an
3 emergency.

4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

5 **Sec. 1.** RCW 43.31.526 and 1990 c 57 s 4 are each amended to read
6 as follows:

7 (1) The department shall contract with governments, industry
8 associations, or local nonprofit organizations (~~(in at least three~~
9 ~~economically distressed areas of the state that meet the criteria of an~~
10 ~~"eligible area" as defined in RCW 82.60.020(3) to implement the~~
11 ~~Washington marketplace program in these areas. The department, in~~
12 ~~order)) to foster cooperation and linkages between distressed and~~
13 ~~nondistressed areas and between~~ urban and rural areas, and between
14 Washington and other Northwest states. The department may enter into
15 joint contracts with multiple nonprofit organizations. Contracts with
16 economic development organizations to foster cooperation and linkages
17 between distressed and nondistressed areas and urban and rural areas
18 shall be structured by the department and the distressed area

1 marketplace programs. Contracts with economic development
2 organizations shall:

3 (a) Award contracts based on a competitive bidding process,
4 pursuant to chapter 43.19 RCW; and

5 ~~((Give preference to nonprofit organizations representing a
6 broad spectrum of community support; and~~

7 ~~(e))~~) Ensure that each location contain sufficient business
8 activity to permit effective program operation.

9 The department may require that contractors contribute at least
10 twenty percent local funding.

11 (2) The contracts with governments, industry associations, or local
12 nonprofit organizations shall be for, but not limited to, the
13 performance of the following services for the Washington marketplace
14 program:

15 (a) Contacting Washington state businesses to identify goods and
16 services they are currently buying or are planning in the future to buy
17 out-of-state and determine which of these goods and services could be
18 purchased on competitive terms within the state;

19 (b) Identifying locally sold goods and services which are currently
20 provided by out-of-state businesses;

21 (c) Determining, in consultation with local business, goods and
22 services for which the business is willing to make contract agreements;

23 (d) Advertising market opportunities described in (c) of this
24 subsection; ~~((and))~~

25 (e) Receiving bid responses from potential suppliers and sending
26 them to that business for final selection; and

27 (f) Establish linkages with federal, regional, and Northwest
28 governments and nonprofit organizations, to foster buying leads and
29 information benefiting Washington suppliers and industry and trade
30 associations.

31 (3) Contracts may include provisions for charging service fees of
32 businesses that ~~((profit as a result of participation))~~ participate in
33 the program.

34 (4) The center shall also perform the following activities in order
35 to promote the goals of the program:

36 (a) Prepare promotional materials or conduct seminars to inform
37 communities and organizations about the Washington marketplace program;

38 (b) Provide technical assistance to communities and organizations
39 interested in developing an import replacement program;

1 (c) Develop standardized procedures for operating the local
2 component of the Washington marketplace program;

3 (d) Provide continuing management and technical assistance to local
4 contractors; and

5 (e) Report by December 31 of each year to the senate economic
6 development and labor committee and to the house of representatives
7 trade and economic development committee describing the activities of
8 the Washington marketplace program.

9 **Sec. 2.** RCW 43.31.526 and 1993 c 280 s 48 are each amended to read
10 as follows:

11 (1) The department shall contract with governments, industry
12 associations, or local nonprofit organizations (~~((in distressed areas of~~
13 ~~the state that meet the criteria of an "eligible area" as defined in~~
14 ~~RCW 82.60.020(3) to implement the Washington marketplace program in~~
15 ~~these areas. The department, in order))~~) to foster cooperation and
16 linkages between distressed and nondistressed areas and between urban
17 and rural areas, and between Washington and other Northwest states.
18 The department may enter into joint contracts with multiple nonprofit
19 organizations. Contracts with economic development organizations to
20 foster cooperation and linkages between distressed and nondistressed
21 areas and urban and rural areas shall be structured by the department
22 and the distressed area marketplace programs. Contracts with economic
23 development organizations shall:

24 (a) Award contracts based on a competitive bidding process,
25 pursuant to chapter 43.19 RCW; and

26 (~~(b) ((Give preference to nonprofit organizations representing a~~
27 ~~broad spectrum of community support; and~~

28 ~~(c))~~) Ensure that each location contain sufficient business
29 activity to permit effective program operation.

30 The department may require that contractors contribute at least
31 twenty percent local funding.

32 (2) The contracts with governments, industry associations, or local
33 nonprofit organizations shall be for, but not limited to, the
34 performance of the following services for the Washington marketplace
35 program:

36 (a) Contacting Washington state businesses to identify goods and
37 services they are currently buying or are planning in the future to buy

1 out-of-state and determine which of these goods and services could be
2 purchased on competitive terms within the state;

3 (b) Identifying locally sold goods and services which are currently
4 provided by out-of-state businesses;

5 (c) Determining, in consultation with local business, goods and
6 services for which the business is willing to make contract agreements;

7 (d) Advertising market opportunities described in (c) of this
8 subsection; ~~((and))~~

9 (e) Receiving bid responses from potential suppliers and sending
10 them to that business for final selection; and

11 (f) Establish linkages with federal, regional, and Northwest
12 governments, industry associations, and nonprofit organizations to
13 foster buying leads and information benefiting Washington suppliers and
14 industry and trade associations.

15 (3) Contracts may include provisions for charging service fees of
16 businesses that ~~((profit as a result of participation))~~ participate in
17 the program.

18 (4) The center shall also perform the following activities in order
19 to promote the goals of the program:

20 (a) Prepare promotional materials or conduct seminars to inform
21 communities and organizations about the Washington marketplace program;

22 (b) Provide technical assistance to communities and organizations
23 interested in developing an import replacement program;

24 (c) Develop standardized procedures for operating the local
25 component of the Washington marketplace program;

26 (d) Provide continuing management and technical assistance to local
27 contractors; and

28 (e) Report by December 31 of each year to the appropriate economic
29 development committees of the senate and the house of representatives
30 describing the activities of the Washington marketplace program.

31 NEW SECTION. Sec. 3. Section 1 of this act is necessary for the
32 immediate preservation of the public peace, health, or safety, or
33 support of the state government and its existing public institutions,
34 and shall take effect immediately.

1 NEW SECTION. **Sec. 4.** Section 2 of this act shall take effect July
2 1, 1994.

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