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SENATE BILL 6367

State of Washington 56th Legislature 2000 Regular Session

By Senators Brown, Hochstatter, Roach, Kohl-Welles, Spanel, Franklin, Jacobsen, Prentice, Costa, McAuliffe, Fairley, Haugen, B. Sheldon, Thibaudeau, Shin, T. Sheldon, Bauer, Wojahn, Eide, Gardner, Patterson, Rasmussen, Winsley and Oke

Read first time 01/14/2000. Referred to Committee on Energy, Technology & Telecommunications.

- 1 AN ACT Relating to telephone advertising clarity and disclosure;
- 2 adding a new chapter to Title 19 RCW; and providing an effective date.
- 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 4 <u>NEW SECTION.</u> **Sec. 1.** (1) The legislature finds that:
- 5 (a) Consumers want and need the benefit of complete and accurate
- 6 information before making decisions about their telecommunications
- 7 service;
- 8 (b) When consumers are denied complete and accurate information
- 9 about the telecommunications services being offered to them, the result
- 10 is consumer confusion, inflated prices, and an erosion of confidence in
- 11 the telecommunications industry; and
- 12 (c) Informed consumers with complete and accurate information who
- 13 make good marketing decisions are critical to the growth of healthy
- 14 competition in the telecommunications industry.
- 15 (2) The legislature therefore intends to encourage high standards
- 16 and best practices for advertising within the telecommunications
- 17 industry by requiring specified disclosures as part of calling plan
- 18 advertisements made in this state.

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- 1 <u>NEW SECTION.</u> **Sec. 2.** This chapter applies to all advertisements
- 2 for calling plans offering competitive local, local toll, and long-
- 3 distance telecommunications services to residential consumers in the
- 4 state, regardless of the mode of transmission or the regulatory status
- 5 of the telecommunications service provider.
- 6 <u>NEW SECTION.</u> **Sec. 3.** The definitions in this section apply 7 throughout this chapter unless the context clearly requires otherwise.
- 8 (1) "Advertisements" means any solicitation, written, printed,
- 9 electronic, audio, or visual, reasonably designed to result in a sale 10 of or subscription to a calling plan arrangement.
- 11 (2) "Calling plan" means any tariff, price list, contract, or other
- 12 arrangement governing the price, terms, and conditions under which
- 13 competitive local, local toll, or long-distance telecommunications
- 14 services are provided to residential customers.
- 15 (3) "Competitive local telecommunications service" means the
- 16 provision of voice grade access to the public switched network and
- 17 calls within a customer's local calling area as defined by the
- 18 utilities and transportation commission where such service has been
- 19 classified as competitive by the commission.
- 20 (4) "Local toll telecommunications service" means the provision of
- 21 voice grade calls outside a customer's local calling area but within a
- 22 customer's local access transport area as defined by the utilities and
- 23 transportation commission in conformance with applicable federal law.
- 24 (5) "Long-distance telecommunications service" means the provision
- 25 of voice grade calls from one local access transport area to another
- 26 local access transport area as defined by the utilities and
- 27 transportation commission in conformance with applicable federal law.
- NEW SECTION. Sec. 4. (1) All calling plan advertisements, other
- 29 than audio or visual advertisements, must include in clear and
- 30 conspicuous language that is readily noticeable and understandable by
- 31 the intended audience the following information in a format
- 32 substantially similar to the label set forth in subsection (2) of this
- 33 section:
- 34 (a) All one-time, nonrecurring charges, if any, customers are
- 35 required to pay in order to obtain the calling plan, including but not
- 36 limited to sign-up, activation, or installation fees;

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- (b) All incremental rates included in the calling plan and the times and coverage areas in which they apply, including but not limited to fixed per-minute charges, per-minute charges which vary by time of day, day of the week, distance, or location of the caller or the call recipient;
- (c) All recurring charges, if any, that apply to the calling plan, including but not limited to monthly minimum charges, connection fees, or per-call minimum charges;
- 9 (d) All pass-through charges, if any, that apply to the calling 10 plan, including but not limited to the surcharge, fee, or method of 11 calculating a customer's charge to reimburse the telecommunications 12 service provider for its obligation to pay federal or state universal 13 service fees, carrier access charges, or pay phone access charges; and
 - (e) For calling plans offering local toll or long-distance service, the number of local toll or long-distance minutes a customer can reasonably be expected to receive each month if they spent ten dollars, fifty dollars, and one hundred dollars under the calling plan. Any combination of local toll or long-distance minutes may be disclosed so long as the benchmark calculations include all recurring charges and pass-through charges and clearly identify any applicable time or coverage area restrictions.
 - (2) Label format.

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23 Calling Plan Disclosure Statement

24 One-time charges Information required in subsection (1)(a) of this section 25 Calling plan rates Information required in subsection (1)(b) of this section 26 Minimum charges Information required in subsection (1)(c) of this section 27 Pass-through charges Information required in subsection (1)(d) of this section 28 \$10 a month will buy: Information required in subsection (1)(e) of this section 29 \$50 a month will buy: Information required in subsection (1)(e) of this section 30 \$100 a month will buy: Information required in subsection (1)(e) of this section

(3) Audio and visual advertisements must include, at a minimum, a statement disclosing that the calling plan includes additional one-time, incremental, minimum, and pass-through charges as applicable not identified in the advertisement. The disclosure statement shall also include, in clear and conspicuous language that is readily noticeable and understandable to the intended audience, the source or location where written information that complies with subsection (1) of this section is available upon request.

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- 1 (4) Telecommunications service providers shall provide the 2 information required under subsection (1) of this section, in writing, 3 to residential customers in the state at the time the customers sign up 4 for a calling plan that includes competitive local, local toll, or 5 long-distance and at any time upon request.
- 6 (5) In the event a calling plan is offered that combines
 7 competitive local, local toll, or long-distance telecommunications
 8 service as part of a bundled package, the disclosures required in this
 9 section must identify any variations in the rates, terms, and charges
 10 that apply separately to competitive local, local toll, or long11 distance telecommunications services.
- (6) In the event a calling plan for competitive local, local toll, 12 13 or long-distance telecommunications service is offered in conjunction with other products or services as part of a bundled package with an 14 15 inclusive price, the disclosures required in this section must be made 16 competitive local, local toll, or long-distance 17 telecommunications service were offered separately from the other products or services. For the purposes of allocating prices among the 18 19 services and products contained in a bundled package, the prices 20 allocated to the included competitive local, local toll, or longdistance services must not be below cost. 21
- (7) Upon receipt of the information required in subsection (4) of this section, the customer shall have three days in which to cancel the telecommunications services ordered at no cost or obligation to the customer.
- NEW SECTION. Sec. 5. A telecommunications service provider's failure to substantially comply with any of the disclosure requirements in section 4 of this act is a defense to the nonpayment of charges accrued as a result of using the telecommunication service provider's competitive local, local toll, or long-distance services, billed by any entity.
- NEW SECTION. **Sec. 6.** (1) The legislature finds that the practices covered by section 4 of this act are matters vitally affecting the public interest. Violations of section 4 of this act are not reasonable in relation to the development and preservation of business.
- 36 (2) Notwithstanding RCW 19.86.170, a violation of section 4 of this 37 act is an unfair or deceptive act in trade or commerce and an unfair

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- 1 method of competition for the purpose of applying the consumer
- 2 protection act, chapter 19.86 RCW.
- 3 <u>NEW SECTION.</u> **Sec. 7.** This act may be known and cited as the
- 4 telephone truth-in-advertising act.
- 5 <u>NEW SECTION.</u> **Sec. 8.** Sections 1 through 7 of this act constitute
- 6 a new chapter in Title 19 RCW.
- 7 <u>NEW SECTION.</u> **Sec. 9.** This act takes effect September 1, 2000.

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