SENATE BILL 5974

State of Washington 58th Legislature 2003 Regular Session

By Senators Benton, Haugen, Horn and Oke

Read first time 02/26/2003. Referred to Committee on Highways & Transportation.

AN ACT Relating to the exercise of sound business practices to enhance revenues for Washington State Ferries; and amending RCW 47.60.135, 47.60.140, 47.60.150, 47.60.326, and 47.60.330.

4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

5 Sec. 1. RCW 47.60.135 and 1997 c 323 s 2 are each amended to read 6 as follows:

7 (1) The charter use of Washington State Ferry vessels when 8 established route operations and normal user requirements are not 9 disrupted is permissible.

10 (2) Consistent with the policy as established in subsection (1) of 11 this section, the ((general manager)) chief executive officer of the 12 Washington State Ferries may approve agreements for the chartering of 13 Washington State Ferry vessels to groups or individuals, including 14 hazardous material transporters, in accordance with the following:

(a) Vessels may be committed to charter only when established route
 operation and normal user requirements are not disrupted or
 inconvenienced. If a vessel is engaged in the transport of hazardous
 materials, the transporter shall pay for all legs necessary to complete

the charter, even if the vessel is simultaneously engaged in an
 operational voyage on behalf of Washington State Ferries.

3 (b) Charter rates for vessels must be established at actual vessel 4 operating costs plus ((fifty percent of such actual costs rounded to 5 the nearest fifty dollars)) a market-rate profit margin. Actual vessel 6 operating costs include, but are not limited to, all labor, fuel, and 7 vessel maintenance costs incurred due to the charter agreement, 8 including deadheading and standby.

9 (c) ((Recognizing the need for stabilized charter rates in order to 10 encourage use of vessels, rates must be established and revised July 11 1st of each year and must remain fixed for a one-year period unless 12 actual vessel operating costs increase five percent or more within that 13 year, in which case the charter rates must be revised in accordance 14 with (b) of this subsection.

15 (d)) All charter agreements must be in writing and substantially 16 in the form of ((e)) (d) of this subsection and available, with 17 calculations, for inspection by the legislature and the public.

18 (((e))) <u>(d)</u> Parties chartering Washington State Ferry vessels shall 19 comply with all applicable laws, rules, and regulations during the 20 charter voyage, and failure to so comply is cause for immediate 21 termination of the charter voyage.

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"CHARTER CRUISE AGREEMENT

On this . . . day of . . . , Washington State Ferries (WSF) and , hereinafter called Lessee, enter into this agreement for rental of a ferry vessel for the purpose of a charter voyage to be held on , the parties agree as follows:

1. WSF agrees to supply the vessel (subject to change)
for the use of the Lessee from the period from to
on (date).

30 2. The maximum number of passengers; or in the case of hazardous 31 materials transports, trucks and trailers; that will be accommodated on 32 the assigned vessel is This number MAY NOT be exceeded.

3. The voyage will originate at , and the route of travel
during the voyage will be as follows:

4. The charge for the above voyage is dollars (\$. . .)
 plus a property damage deposit of \$350 for a total price of \$. . .,
 to be paid by cashier's check three working days before the date of the
 voyage at the offices of the WSF at Seattle Ferry Terminal, Pier 52,
 Seattle, Washington 98104. The Lessee remains responsible for property
 damage in excess of \$350.

5. WSF is responsible only for the navigational operation of the
chartered ferry and in no way is responsible for directing voyage
activities, providing equipment, or any food service.

10 6. ((Other than for hazardous materials transport, the voyage 11 activities must be conducted exclusively on the passenger decks of the 12 assigned ferry.)) Voyage patrons will not be permitted to enter the 13 pilot house or the engine room((, nor shall the vehicle decks be used 14 for any purpose other than loading or unloading of voyage patrons or 15 hazardous materials)).

16 7. If the Lessee or any of the voyage patrons will possess or consume alcoholic beverages aboard the vessel, the Lessee must obtain 17 the appropriate licenses or permits from the Washington State Liquor 18 19 Control Board. The Lessee must furnish copies of any necessary licenses or permits to WSF at the same time payment for the voyage is 20 21 made. Failure to comply with applicable laws, rules, and regulations 22 of appropriate State and Federal agencies is cause for immediate termination of the voyage, and WSF shall retain all payments made as 23 24 liquidated damages.

8. WSF is not obligated to provide shoreside parking for thevehicles belonging to voyage patrons.

27 9. The Lessee recognizes that the primary function of the WSF is for the cross-Sound transportation of the public and the maintaining of 28 29 the existing schedule. The Lessee recognizes therefore the right of WSF to cancel a voyage commitment without liability to the Lessee due 30 to unforeseen circumstances or events that require the use of the 31 32 chartered vessel on its scheduled route operations. In the event of 33 such a cancellation, WSF agrees to refund the entire amount of the 34 charter fee to the Lessee.

35 10. The Lessee agrees to hold WSF harmless from, and shall process 36 and defend at its own expense, all claims, demands, or suits at law or

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equity, of whatever nature brought against WSF arising in whole or in
part from the performance of provisions of this agreement. This
indemnity provision does not require the Lessee to defend or indemnify
WSF against any action based solely on the alleged negligence of WSF.
11. This writing is the full agreement between the parties.
. WASHINGTON STATE FERRIES
Lessee

 9
 By:
 By:
 By:

 10
 ((General Manager))
 11
 Chief Executive Officer"

Sec. 2. RCW 47.60.140 and 1995 1st sp.s. c 4 s 2 are each amended to read as follows:

14 (1) The department is empowered to operate such ferry system, 15 including all operations, whether intrastate or international, upon any 16 route or routes, and toll bridges as a revenue-producing and self-17 liquidating undertaking. The department has full charge of the 18 construction, rehabilitation, rebuilding, enlarging, improving, operation, and maintenance of the ferry system, including toll bridges, 19 20 approaches, and roadways incidental thereto that may be authorized by 21 the department, including the collection of tolls and other charges for the services and facilities of the undertaking. The department has the 22 exclusive right to enter into leases and contracts for use and 23 24 occupancy by other parties of the concessions and space located on the 25 ferries, wharves, docks, approaches, parking lots, and landings, including the selling of commercial advertising space and licenses to 26 27 use the Washington State Ferries trademarks, but, except as provided in 28 subsection (2) of this section, no such leases or contracts may be entered into for more than ten years, nor without a competitive 29 30 contract process, except as otherwise provided in this section. The 31 competitive process shall be either an invitation for bids in 32 accordance with the process established by chapter 43.19 RCW, or a 33 request for proposals in accordance with the process established by RCW 34 47.56.030. All revenues from commercial advertising, concessions, 35 parking, leases, and contracts must be deposited in the Puget Sound 36 ferry operations account in accordance with RCW 47.60.150.

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(2) As part of a joint development agreement under which a public 1 2 or private developer constructs or installs improvements on ferry system property, the department may lease all or part of such property 3 and improvements to such developers for that period of time, not to 4 exceed fifty-five years, or not to exceed thirty years for those areas 5 located within harbor areas, which the department determines 6 is 7 necessary to allow the developer to make reasonable recovery on its initial investment. Any lease entered into as provided for in this 8 subsection that involves state aquatic lands shall conform with the 9 10 Washington state Constitution and applicable statutory requirements as determined by the department of natural resources. That portion of the 11 12 lease rate attributable to the state aquatic lands shall be distributed 13 in the same manner as other lease revenues derived from state aquatic 14 lands as provided in RCW 79.24.580.

15 Sec. 3. RCW 47.60.150 and 1999 c 94 s 26 are each amended to read 16 as follows:

17 Subject to the provisions of RCW 47.60.326, the schedule of charges for the services and facilities of the system shall be fixed and 18 revised from time to time by the commission so that the tolls and other 19 20 revenues deposited in the Puget Sound ferry operations account for 21 maintenance and operation, and all moneys in the Puget Sound capital construction account available for debt service will yield annual 22 23 revenue and income sufficient, after allowance for all operating, 24 maintenance, and repair expenses to pay the interest and principal and 25 sinking fund charges for all outstanding revenue bonds, and to create 26 and maintain a fund for ordinary renewals and replacements: PROVIDED, 27 That if provision is made by any resolution for the issuance of revenue bonds for the creation and maintenance of a special 28 fund for rehabilitating, rebuilding, enlarging, or improving all or any part of 29 the ferry system then such schedule of tolls and rates of charges shall 30 31 be fixed and revised so that the revenue and income will also be sufficient to comply with such provision. 32

All income and revenues as collected <u>by the ferry system from any</u> source shall be paid to the state treasurer for the account of the department and deposited into the Puget Sound ferry operations account. Nothing in this section requires tolls on the Hood Canal bridge except as may be required by any bond covenants. 1 Sec. 4. RCW 47.60.326 and 2001 1st sp.s. c 1 s 1 are each amended 2 to read as follows:

3 (1) In order to maintain an adequate, fair, and economically sound 4 schedule of charges for the transportation of passengers, vehicles, and 5 commodities on the Washington state ferries, the department of 6 transportation each year shall conduct a full review of such charges.

7 (2) Prior to February 1st of each odd-numbered year the department shall transmit to the transportation commission a report of its review 8 together with its recommendations for the revision of a schedule of 9 charges for the ensuing biennium. The commission on or before July 1st 10 of that year shall adopt as a rule, in the manner provided by the 11 Washington administrative procedure act, a schedule of charges for the 12 13 Washington state ferries for the ensuing biennium commencing July 1st. The schedule may initially be adopted as an emergency rule if necessary 14 to take effect on, or as near as possible to, July 1st. 15

16 (3) The department in making its review and formulating 17 recommendations and the commission in adopting a schedule of charges 18 may consider any of the following factors:

19 (a) The amount of subsidy available to the ferry system for 20 maintenance and operation;

21 (b) The time and distance of ferry runs;

(c) The maintenance and operation costs for ferry runs with a proper adjustment for higher costs of operating outmoded or less efficient equipment;

25 (d) The efficient distribution of traffic between cross-sound 26 routes;

(e) The desirability of reasonable commutation rates for personsusing the ferry system to commute daily to work;

29 (f) The effect of proposed fares in increasing walk-on and 30 vehicular passenger use;

31 (g) The effect of proposed fares in promoting all types of ferry 32 use during nonpeak periods;

33 (h) <u>The estimated revenues that are projected to be earned by the</u> 34 <u>ferry system from commercial advertisements, parking, contracts,</u> 35 <u>leases, and other sources;</u>

36 (i) Such other factors as prudent managers of a major ferry system
37 would consider.

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(4) If at any time during the biennium it appears that projected 1 2 revenues from the Puget Sound ferry operations account and any other operating subsidy available to the Washington state ferries will be 3 less than the projected total cost of maintenance and operation of the 4 5 Washington state ferries for the biennium, the department shall forthwith undertake a review of its schedule of charges to ascertain 6 whether or not the schedule of charges should be revised. 7 The department shall, upon completion of its review report, submit its 8 recommendation to the transportation commission which may in its sound 9 10 discretion revise the schedule of charges as required to meet necessary maintenance and operation expenditures of the ferry system for the 11 12 biennium or may defer action until the regular annual review and 13 revision of ferry charges as provided in subsection (2) of this 14 section.

15 (5) The provisions of RCW 47.60.330 relating to public 16 participation shall apply to the process of revising ferry tolls under 17 this section.

18 (6) Under RCW 43.135.055, the transportation commission may 19 increase ferry tolls included in the schedule of charges adopted under 20 this section by a percentage that exceeds the fiscal growth factor.

21 (7) Notwithstanding the provisions of this section and chapter 81.28 RCW, and using sound business judgment, the chief executive 22 officer of the ferry system may authorize the use of promotional, 23 24 discounted, and special event fares to the general public and commercial enterprises for the purpose of maximizing capacity use and 25 26 the revenues collected by the ferry system. The department shall 27 report to the transportation commission a summary of the promotional, discounted, and special event fares offered during each fiscal year and 28 29 the financial results from these activities.

30 Sec. 5. RCW 47.60.330 and 1983 c 15 s 26 are each amended to read 31 as follows:

(1) Before a substantial expansion or curtailment in the level of service provided to ferry users, or a revision in the schedule of ferry tolls or charges, the department of transportation shall consult with affected ferry users. The consultation shall be: (a) By public hearing in affected local communities; (b) by review with the affected ferry advisory committees pursuant to RCW 47.60.310; (c) by conducting

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1 a survey of affected ferry users; or (d) by any combination of (a) 2 through (c). <u>Promotional</u>, discount, and special event fares that are 3 <u>not part of the published schedule of ferry charges or tolls are</u> 4 <u>exempt</u>. <u>The department shall report an accounting of all exempt</u> 5 <u>revenues to the transportation commission each fiscal year</u>.

6 (2) There is created a ferry system productivity council consisting 7 of a representative of each ferry advisory committee empanelled under 8 RCW 47.60.310, elected by the members thereof, and two representatives 9 of employees of the ferry system appointed by mutual agreement of all 10 of the unions representing ferry employees, which shall meet from time 11 to time with ferry system management to discuss means of improving 12 ferry system productivity.

13 (3) Before increasing ferry tolls the department of transportation 14 shall consider all possible cost reductions with full public participation as provided in subsection (1) of this section and, 15 consistent with public policy, shall consider adapting service levels 16 17 equitably on a route-by-route basis to reflect trends in and forecasts of traffic usage. Forecasts of traffic levels shall be developed by 18 the bond covenant traffic engineering firm appointed under the 19 provisions of RCW 47.60.450. Provisions of this section shall not 20 alter obligations under RCW 47.60.450. Before including any toll 21 22 increase in a budget proposal by the commission, the department of transportation shall consult with affected ferry users in the manner 23 24 prescribed in (1)(b) of this section plus the procedure of either (1) (a) or (c) of this section. 25

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