# Washington State House of Representatives Office of Program Research



## **Judiciary Committee**

### **SSB 5343**

**Title**: An act relating to exempting certified public accountants and enrolled agents from the restrictions on marketing estate distribution documents for certain purposes.

**Brief Description**: Exempting specified persons from restrictions on marketing estate distribution documents.

**Sponsors**: Senate Committee on Judiciary (originally sponsored by Senators Regala, Carrell and Kline).

#### **Brief Summary of Substitute Bill**

- Exempts certified or licensed public accountants and enrolled agents gathering information for the preparation of an estate distribution document from the law proscribing the marketing of estate distribution documents by those not licensed to practice law.
- Defines "gathering information for the preparation of an estate distribution document."

Hearing Date: 3/25/09

**Staff**: Kate Moeur White (786-5793) and Trudes Tango (786-7384)

#### Background:

It is unlawful for anyone not authorized to practice law in Washington to market estate distribution documents.

An estate distribution document is a will, trust, living trust, or other agreement fixing the terms of the sale of a decedent's interest in any property upon the decedent's death (except a payable-on-death account or a transfer-on-death account) that is prepared for a specific person and may be prepared as marketing materials. Marketing materials include an offer or agreement to prepare or provide individualized advice about an estate distribution document.

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This analysis was prepared by non-partisan legislative staff for the use of legislative members in their deliberations. This analysis is not a part of the legislation nor does it constitute a statement of legislative intent.

The unauthorized marketing of estate distribution documents is also a per se violation of the state Consumer Protection Act (CPA). A person who is injured by a violation of the CPA may recover treble damages, costs, and a reasonable attorneys' fee.

A person who is not authorized to practice law Washington may nonetheless gather information for, or assist in, preparing estate distribution documents if: (1) he or she is employed by someone who is authorized to practice law in this state; and (2) he or she does not provide legal advice. Financial institutions are also exempt.

A certified public accountant is a person holding a public accountant license certified by the Washington State Board of Accountancy. Certified public accountants provide a range of services to clients, often including: accounting assistance, the issuance of reports on financial statements, management and financial advisory services, tax preparation and advisory services, and estate or financial planning.

An enrolled agent is an individual who, though neither a certified public accountant nor an attorney, has been admitted to practice before the Internal Revenue Service (IRS), either by passing an examination or by working for the IRS in a technical area for at least five years.

#### **Summary of Bill:**

Certified or licensed public accountants and enrolled agents, gathering information for the preparation of an estate distribution document, are exempt from the law proscribing the marketing of estate distribution documents.

"Gathering information for the preparation of an estate distribution document" is defined as collecting data, facts, figures, records, and other particulars about a specific person or persons for the preparation of an estate planning document, but it does not include the collection of such information for clients in the customary and usual course of financial, tax, and associated planning.

Appropriation: None.

**Fiscal Note**: Not requested.

**Effective Date**: The bill takes effect 90 days after adjournment of the session in which the bill is passed.