CERTIFICATION OF ENROLLMENT

ENGROSSED SUBSTITUTE HOUSE BILL 1709

61st Legislature 2009 Regular Session

Passed by the House March 9, 2009 Yeas 84 Nays 10 Speaker of the House of Representatives Passed by the Senate April 22, 2009 Yeas 26 Nays 23	I, Barbara Baker, Chief Clerk of the House of Representatives of the State of Washington, do hereby certify that the attached is ENGROSSED SUBSTITUTE HOUSE BILI 1709 as passed by the House of Representatives and the Senate on the dates hereon set forth.		
			Chief Clerk
		President of the Senate	
		Approved	FILED
Governor of the State of Washington	Secretary of State State of Washington		

ENGROSSED SUBSTITUTE HOUSE BILL 1709

Passed Legislature - 2009 Regular Session

State of Washington

61st Legislature

2009 Regular Session

By House Financial Institutions & Insurance (originally sponsored by Representatives Nelson, White, Cody, Carlyle, Orwall, McCoy, Darneille, and Ormsby)

READ FIRST TIME 02/19/09.

- 1 AN ACT Relating to fee and installment plan assistance for
- 2 borrowers at risk of default on small loans; amending RCW 31.45.010,
- 3 31.45.073, 31.45.084, and 42.56.230; adding new sections to chapter
- 4 31.45 RCW; creating new sections; and providing an effective date.
- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 6 <u>NEW SECTION.</u> **Sec. 1.** The legislature finds that some small loan
- 7 borrowers are unable to pay the entire loaned amount when it is due.
- 8 Many of these borrowers take out multiple loans to pay off the original
- 9 borrowed sum.
- 10 It is the legislature's intent to reduce or limit the number of
- 11 borrowers taking out multiple loans by providing for installment plans
- 12 that give a borrower a better opportunity to pay off their original
- 13 small loan without having to resort to taking out a subsequent loan or
- 14 loans.
- 15 This act shall be liberally construed to effectuate the
- 16 legislature's intent to protect borrowers.
- 17 **Sec. 2.** RCW 31.45.010 and 2003 c 86 s 1 are each amended to read
- 18 as follows:

- 1 Unless the context clearly requires otherwise, the definitions in 2 this section apply throughout this chapter.
 - (1) "Applicant" means a person that files an application for a license under this chapter, including the applicant's sole proprietor, owners, directors, officers, partners, members, and controlling persons.
 - (2) "Borrower" means a natural person who receives a small loan.
- 8 (3) "Business day" means any day that the licensee is open for 9 business in at least one physical location.
 - (4) "Check" means the same as defined in RCW 62A.3-104(f) and, for purposes of conducting the business of making small loans, includes other electronic forms of payment, including stored value cards, internet transfers, and automated clearing house transactions.
 - (5) "Check casher" means an individual, partnership, unincorporated association, or corporation that, for compensation, engages, in whole or in part, in the business of cashing checks, drafts, money orders, or other commercial paper serving the same purpose.
 - (6) "Check seller" means an individual, partnership, unincorporated association, or corporation that, for compensation, engages, in whole or in part, in the business of or selling checks, drafts, money orders, or other commercial paper serving the same purpose.
 - (7) "Collateral" means the same as defined in chapter 62A.9A RCW.
 - (8) "Controlling person" means a person owning or controlling ten percent or more of the total outstanding shares of the applicant or licensee, if the applicant or licensee is a corporation, and a member who owns ten percent or more of a limited liability company or limited liability partnership.
 - (9) "Default" means the borrower's failure to repay the small loan in compliance with the terms contained in the small loan agreement or note or failure to ((make payments in compliance with a loan payment plan)) pay any installment plan payment on an installment plan within ten days after the date upon which the installment was scheduled to be paid.
- 34 (10) "Director" means the director of financial institutions.
- 35 (11) "Financial institution" means a commercial bank, savings bank, 36 savings and loan association, or credit union.
- 37 (12) "Installment plan" is a contract between a licensee and

borrower that provides that the loaned amount will be repaid in substantially equal installments scheduled on or after a borrower's pay dates and no less than fourteen days apart.

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- (13) "Licensee" means a check casher or seller licensed by the director to engage in business in accordance with this chapter. For purposes of the enforcement powers of this chapter, including the power to issue cease and desist orders under RCW 31.45.110, "licensee" also means a check casher or seller who fails to obtain the license required by this chapter.
- 10 (((13))) <u>(14) "Loaned amount" means the outstanding principal</u>
 11 <u>balance and any fees authorized under RCW 31.45.073 that have not been</u>
 12 paid by the borrower.
- 13 (15) "Origination date" means the date upon which the borrower and 14 the licensee initiate a small loan transaction.
- 15 $((\frac{14}{14}))$ (16) "Outstanding principal balance" of a small loan means 16 any of the principal amount that has not been paid by the borrower.
- (((15))) <u>(17)</u> "Paid" means that moment in time when the licensee deposits the borrower's check or accepts cash for the full amount owing on a valid small loan. <u>If the borrower's check is returned by the borrower's bank for insufficient funds, the licensee shall not consider the loan paid.</u>
- (((16))) <u>(18)</u> "Person" means an individual, partnership, association, limited liability company, limited liability partnership, trust, corporation, and any other legal entity.
- $((\frac{17}{17}))$ (19) "Principal" means the loan proceeds advanced for the benefit of the borrower in a small loan, excluding any fee or interest charge.
 - $((\frac{(18)}{(18)}))$ <u>(20)</u> "Rescission" means annulling the loan contract and, with respect to the small loan contract, returning the borrower and the licensee to their financial condition prior to the origination date of the loan.
- $((\frac{(19)}{(19)}))$ (21) "Small loan" means a loan of up to the maximum amount and for a period of time up to the maximum term specified in RCW 31.45.073.
- (((20) "Successive loans" means a series of loans made by the same licensee to the same borrower in such a manner that no more than three business days separate the termination date of any one loan and the origination date of any other loan in the series.

- 1 (21)) (22) "Termination date" means the date upon which payment 2 for the small loan transaction is due or paid to the licensee, 3 whichever occurs first.
- 4 $((\frac{(22)}{2}))$ "Total of payments" means the principal amount of the small loan plus all fees or interest charged on the loan.
- 6 $((\frac{(23)}{)})$ "Trade secret" means the same as defined in RCW 19.108.010.
- 8 **Sec. 3.** RCW 31.45.073 and 2003 c 86 s 8 are each amended to read 9 as follows:
 - (1) No licensee may engage in the business of making small loans without first obtaining a small loan endorsement to its license from the director in accordance with this chapter. An endorsement will be required for each location where a licensee engages in the business of making small loans, but a small loan endorsement may authorize a licensee to make small loans at a location different than the licensed locations where it cashes or sells checks. A licensee may have more than one endorsement.
- 18 (2) A licensee must set the due date of a small loan on or after the date of the borrower's next pay date. If a borrower's next pay 19 date is within seven days of taking out the loan, a licensee must set 20 21 the due date of a small loan on or after the borrower's second pay date after the date the small loan is made. The termination date of a small 22 23 loan may not exceed the origination date of that same small loan by more than forty-five days, including weekends and holidays, unless the 24 25 term of the loan is extended by agreement of both the borrower and the 26 licensee and no additional fee or interest is charged. The maximum principal amount of any small loan, or the outstanding principal 27 balances of all small loans made by ((a)) all licensees to a single 28 29 borrower at any one time, may not exceed seven hundred dollars or thirty percent of the gross monthly income of the borrower, whichever 30 is lower. A licensee is prohibited from making a small loan to a 31 borrower who is in default on another small loan until after that loan 32 is paid in full or two years have passed from the origination date of 33 34 the small loan, whichever occurs first.
- 35 (3) A licensee is prohibited from making a small loan to a borrower 36 in an installment plan with any licensee until after the plan is paid

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in full or two years have passed from the origination date of the installment plan, whichever occurs first.

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- (4) A borrower is prohibited from receiving more than eight small loans from all licensees in any twelve-month period. A licensee is prohibited from making a small loan to a borrower if making that small loan would result in a borrower receiving more than eight small loans from all licensees in any twelve-month period.
- (5) A licensee that has obtained the required small endorsement may charge interest or fees for small loans not to exceed in the aggregate fifteen percent of the first five hundred dollars of If the principal exceeds five hundred dollars, a licensee may charge interest or fees not to exceed in the aggregate ten percent of that portion of the principal in excess of five hundred dollars. a licensee makes more than one loan to a single borrower, and the aggregated principal of all loans made to that borrower exceeds five hundred dollars at any one time, the licensee may charge interest or fees not to exceed in the aggregate ten percent on that portion of the aggregated principal of all loans at any one time that is in excess of five hundred dollars. The director may determine by rule which fees, if any, are not subject to the interest or fee limitations described in this section. It is a violation of this chapter for any licensee to knowingly loan to a single borrower at any one time, in a single loan or in the aggregate, more than the maximum principal amount described in this section.
- ((4))) (6) In connection with making a small loan, a licensee may advance moneys on the security of a postdated check. The licensee may not accept any other property, title to property, or other evidence of ownership of property as collateral for a small loan. The licensee may accept only one postdated check per loan as security for the loan. A licensee may permit a borrower to redeem a postdated check with a payment of cash or the equivalent of cash. The licensee may disburse the proceeds of a small loan in cash, in the form of a check, or in the form of the electronic equivalent of cash or a check.
- ((+5)) No person may at any time cash or advance any moneys on a postdated check or draft in excess of the amount of goods or services purchased without first obtaining a small loan endorsement to a check casher or check seller license.

1 **Sec. 4.** RCW 31.45.084 and 2003 c 86 s 12 are each amended to read 2 as follows:

- (1) ((A licensee and borrower may agree to a payment plan for a small loan at any time. After four successive loans and prior to default upon the last loan, each)) If a borrower notifies a licensee that the borrower will be or is unable to repay a loan when it is due, the licensee must inform the borrower that the borrower may convert their small loan to ((a payment)) an installment plan. The licensee must convert the small loan to an installment plan at the borrower's request. Each agreement for a loan ((payment)) installment plan must be in writing and acknowledged by both the borrower and the licensee. ((The licensee may charge the borrower, at the time both parties enter into the payment plan, a one-time fee for the payment plan in an amount up to the fee or interest on the outstanding principal of the loan as allowed under RCW 31.45.073(3).)) The licensee may not assess any other fee, interest charge, or other charge on the borrower as a result of converting the small loan into ((a payment)) an installment plan. This ((payment)) installment plan must provide for the payment of the total of payments due on the small loan over a period not less than ((sixty)) ninety days ((in three or more payments, unless the borrower and licensee agree to a shorter payment period)) for a loan amount of up to and including four hundred dollars. For a loaned amount over four hundred dollars, the installment plan must be a period not less than one hundred eighty days. The borrower may pay the total of ((payments)) installments at any time. The licensee may not charge any penalty, fee, or charge to the borrower for prepayment of the loan ((payment)) <u>installment</u> plan by the borrower. Each licensee shall conspicuously disclose to each borrower in the small loan agreement or small loan note that the borrower has access to such ((a payment)) an installment plan ((after four successive loans)). A licensee's violation of such ((a payment)) an installment plan constitutes a violation of this chapter.
 - (2) The licensee ((may take)) must return any postdated checks that the borrower has given to the licensee for the original small loan at the initiation of the ((payment)) installment plan ((for the payments agreed to under the plan. If any check accepted by the licensee as payment under the payment plan is dishonored, the licensee may not charge the borrower any fee for the dishonored check)).

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- (3) ((If the borrower defaults on the payment plan, the licensee 1 2 may initiate action to collect the total of payments under RCW 31.45.082.)) A licensee may take postdated checks for installment plan 3 payments at the time the installment plan is originated. If any check 4 accepted as payment under the installment plan is dishonored, the 5 licensee may not charge the borrower any fee for the dishonored check. 6 7 If a borrower defaults on the installment plan, the licensee may charge 8 the borrower a one-time ((payment)) installment plan default fee of twenty-five dollars. 9
 - (4) If the licensee enters into ((a payment)) an installment plan with the borrower through an accredited third party, with certified credit counselors, that is representing the borrower, the licensee's failure to comply with the terms of that ((payment)) installment plan constitutes a violation of this chapter.

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- NEW SECTION. Sec. 5. A new section is added to chapter 31.45 RCW to read as follows:
 - (1)(a) In addition to other disclosures required by this chapter, the application for a small loan must include a statement that is substantially similar to the following: "At the time you repay this loan, you should have sufficient funds to meet your other financial obligations. If you cannot pay other bills because you are paying off this debt, you should go into the installment plan offered in connection with this loan."
 - (b) The statement in (a) of this subsection must be on the front page of the loan application and must be in at least twelve point type.
- 26 (2) The director may adopt rules to implement this section.
- NEW SECTION. Sec. 6. A new section is added to chapter 31.45 RCW to read as follows:
- 29 (1) The director must, by contract with a vendor or service 30 provider or otherwise, develop and implement a system by means of which 31 a licensee may determine:
 - (a) Whether a consumer has an outstanding small loan;
 - (b) The number of small loans the consumer has outstanding;
- 34 (c) Whether the borrower is eligible for a loan under RCW 35 31.45.073;
 - (d) Whether the borrower is in an installment plan; and

- 1 (e) Any other information necessary to comply with chapter 31.45 2 RCW.
 - (2) The director may specify the form and contents of the system by rule. Any system must provide that the information entered into or stored by the system is:
 - (a) Accessible to and usable by licensees and the director from any location in this state; and
- 8 (b) Secured against public disclosure, tampering, theft, or unauthorized acquisition or use.
 - (3) If the system described in subsection (1) of this section is developed and implemented, a licensee making small loans under chapter 31.45 RCW must enter or update the required information in subsection (1) of this section at the time that the small loan transaction is conducted by the licensee.
 - (4) A licensee must continue to enter and update all required information for any loans subject to chapter 31.45 RCW that are outstanding or have not yet expired after the date on which the licensee no longer has the license or small loan endorsement required by this chapter. Within ten business days after ceasing to make loans subject to chapter 31.45 RCW, the licensee must submit a plan for continuing compliance with this subsection to the director for approval. The director must promptly approve or disapprove the plan and may require the licensee to submit a new or modified plan that ensures compliance with this subsection.
 - (5) If the system described in subsection (1) of this section is developed and implemented, the director shall adopt rules to set the fees licensees shall pay to the vendor or service provider for the operation and administration of the system and the administration of this chapter by the department.
 - (6) The director shall adopt rules establishing standards for the retention, archiving, and deletion of information entered into or stored by the system described in subsection (1) of this section.
- 33 (7) The information in the system described in subsection (1) of 34 this section is not subject to public inspection or disclosure under 35 chapter 42.56 RCW.
- 36 <u>NEW SECTION.</u> **Sec. 7.** A new section is added to chapter 31.45 RCW to read as follows:

(1) The director must collect and submit the following information 1 2 in a report to the financial services committees of the senate and 3 house of representatives:

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- (a) The number of borrowers entered into an installment plan since the effective date of this section;
- (b) How the number of borrowers in installment plans compares to the number of borrowers in installment plans in years previous to the effective date of this section;
- (c) The number of borrowers who have defaulted since the effective 9 10 date of this section;
- (d) If known on the effective date of this section, how the number 11 12 of borrowers who have defaulted compares to the number of borrowers who 13 defaulted in years previous to the effective date of this section; and
- 14 (e) Any other information that the director believes is relevant or 15 useful.
- (2) Failure to provide the director information required by this 16 17 section is a violation of this chapter.
- 18 **Sec. 8.** RCW 42.56.230 and 2008 c 200 s 5 are each amended to read as follows: 19
- 20 The following personal information is exempt from public inspection 21 and copying under this chapter:
- (1) Personal information in any files maintained for students in public schools, patients or clients of public institutions or public 23 health agencies, or welfare recipients; 24
 - (2) Personal information in files maintained for employees, appointees, or elected officials of any public agency to the extent that disclosure would violate their right to privacy;
 - (3) Information required of any taxpayer in connection with the assessment or collection of any tax if the disclosure of the information to other persons would (a) be prohibited to such persons by RCW 84.08.210, 82.32.330, 84.40.020, or 84.40.340 or (b) violate the taxpayer's right to privacy or result in unfair competitive disadvantage to the taxpayer;
- 34 (4) Credit card numbers, debit card numbers, electronic check 35 numbers, card expiration dates, or bank or other financial account 36 numbers, except when disclosure is expressly required by or governed by 37 other law; ((and))

- 1 (5) <u>Personal and financial information related to a small loan or</u> 2 <u>any system of authorizing a small loan in section 6 of this act; and</u>
 - (6) Documents and related materials and scanned images of documents and related materials used to prove identity, age, residential address, social security number, or other personal information required to apply for a driver's license or identicard.
- NEW SECTION. Sec. 9. The director or the director's designee may take the actions necessary to ensure this act is implemented on its effective date.
- 10 <u>NEW SECTION.</u> **Sec. 10.** This act takes effect January 1, 2010.

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