

**ESSB 5927** - H COMM AMD

By Committee on Ways & Means

ADOPTED 05/09/2011

1 Strike everything after the enacting clause and insert the  
2 following:

3 "NEW SECTION. **Sec. 1.** (1) The legislature finds that:

4 (a) There is an increasing level of dispute and uncertainty  
5 regarding the amount of payment nonparticipating providers may receive  
6 for health care services provided to enrollees of state purchased  
7 health care programs designed to serve low-income individuals and  
8 families, such as basic health and the medicaid managed care programs;

9 (b) The dispute has resulted in litigation, including a recent  
10 Washington superior court ruling that determined nonparticipating  
11 providers were entitled to receive billed charges from a managed health  
12 care system for services provided to medicaid and basic health plan  
13 enrollees. The decision would allow a nonparticipating provider to  
14 demand and receive payment in an amount exceeding the payment managed  
15 health care system network providers receive for the same services.  
16 Similar provider lawsuits have now been filed in other jurisdictions in  
17 the state;

18 (c) In the biennial operating budget, the legislature has  
19 previously indicated its intent that payment to nonparticipating  
20 providers for services provided to medicaid managed care enrollees  
21 should be limited to amounts paid to medicaid fee-for-service  
22 providers. The duration of these provisions is limited to the period  
23 during which the operating budget is in effect. A more permanent  
24 resolution of these issues is needed; and

25 (d) Continued failure to resolve this dispute will have adverse  
26 impacts on state purchased health care programs serving low-income  
27 enrollees, including: (i) Diminished ability for the state to  
28 negotiate cost-effective contracts with managed health care systems;  
29 (ii) a potential for significant reduction in the willingness of  
30 providers to participate in managed health care system provider

1 networks; (iii) a reduction in providers participating in the managed  
2 health care systems; and (iv) increased exposure for program enrollees  
3 to balance billing practices by nonparticipating providers.  
4 Ultimately, fewer eligible people will get the care they need as state  
5 purchased health care programs will operate with less efficiency and  
6 reduced access to cost-effective and quality health care coverage for  
7 program enrollees.

8 (2) It is the intent of the legislature to create a legislative  
9 solution that reduces the cost borne by the state to provide public  
10 health care coverage to low-income enrollees in managed health care  
11 systems, protects enrollees and state purchased health care programs  
12 from balance billing by nonparticipating providers, provides  
13 appropriate payment to health care providers for services provided to  
14 enrollees of state purchased health care programs, and limits the risk  
15 for managed health care systems that contract with the state programs.

16 **Sec. 2.** RCW 74.09.522 and 1997 c 59 s 15 and 1997 c 34 s 1 are  
17 each reenacted and amended to read as follows:

18 (1) For the purposes of this section(~~(7)~~):

19 (a) "Managed health care system" means any health care  
20 organization, including health care providers, insurers, health care  
21 service contractors, health maintenance organizations, health insuring  
22 organizations, or any combination thereof, that provides directly or by  
23 contract health care services covered under (~~RCW 74.09.520~~) this  
24 chapter and rendered by licensed providers, on a prepaid capitated  
25 basis and that meets the requirements of section 1903(m)(1)(A) of Title  
26 XIX of the federal social security act or federal demonstration waivers  
27 granted under section 1115(a) of Title XI of the federal social  
28 security act;

29 (b) "Nonparticipating provider" means a person, health care  
30 provider, practitioner, facility, or entity, acting within their scope  
31 of practice, that does not have a written contract to participate in a  
32 managed health care system's provider network, but provides health care  
33 services to enrollees of programs authorized under this chapter whose  
34 health care services are provided by the managed health care system.

35 (2) The department of social and health services shall enter into  
36 agreements with managed health care systems to provide health care

1 services to recipients of temporary assistance for needy families under  
2 the following conditions:

3 (a) Agreements shall be made for at least thirty thousand  
4 recipients statewide;

5 (b) Agreements in at least one county shall include enrollment of  
6 all recipients of temporary assistance for needy families;

7 (c) To the extent that this provision is consistent with section  
8 1903(m) of Title XIX of the federal social security act or federal  
9 demonstration waivers granted under section 1115(a) of Title XI of the  
10 federal social security act, recipients shall have a choice of systems  
11 in which to enroll and shall have the right to terminate their  
12 enrollment in a system: PROVIDED, That the department may limit  
13 recipient termination of enrollment without cause to the first month of  
14 a period of enrollment, which period shall not exceed twelve months:  
15 AND PROVIDED FURTHER, That the department shall not restrict a  
16 recipient's right to terminate enrollment in a system for good cause as  
17 established by the department by rule;

18 (d) To the extent that this provision is consistent with section  
19 1903(m) of Title XIX of the federal social security act, participating  
20 managed health care systems shall not enroll a disproportionate number  
21 of medical assistance recipients within the total numbers of persons  
22 served by the managed health care systems, except as authorized by the  
23 department under federal demonstration waivers granted under section  
24 1115(a) of Title XI of the federal social security act;

25 (e) In negotiating with managed health care systems the department  
26 shall adopt a uniform procedure to negotiate and enter into contractual  
27 arrangements, including standards regarding the quality of services to  
28 be provided; and financial integrity of the responding system;

29 (f) The department shall seek waivers from federal requirements as  
30 necessary to implement this chapter;

31 (g) The department shall, wherever possible, enter into prepaid  
32 capitation contracts that include inpatient care. However, if this is  
33 not possible or feasible, the department may enter into prepaid  
34 capitation contracts that do not include inpatient care;

35 (h) The department shall define those circumstances under which a  
36 managed health care system is responsible for out-of-plan services and  
37 assure that recipients shall not be charged for such services; and

1 (i) Nothing in this section prevents the department from entering  
2 into similar agreements for other groups of people eligible to receive  
3 services under this chapter.

4 (3) The department shall ensure that publicly supported community  
5 health centers and providers in rural areas, who show serious intent  
6 and apparent capability to participate as managed health care systems  
7 are seriously considered as contractors. The department shall  
8 coordinate its managed care activities with activities under chapter  
9 70.47 RCW.

10 (4) The department shall work jointly with the state of Oregon and  
11 other states in this geographical region in order to develop  
12 recommendations to be presented to the appropriate federal agencies and  
13 the United States congress for improving health care of the poor, while  
14 controlling related costs.

15 (5) The legislature finds that competition in the managed health  
16 care marketplace is enhanced, in the long term, by the existence of a  
17 large number of managed health care system options for medicaid  
18 clients. In a managed care delivery system, whose goal is to focus on  
19 prevention, primary care, and improved enrollee health status,  
20 continuity in care relationships is of substantial importance, and  
21 disruption to clients and health care providers should be minimized.  
22 To help ensure these goals are met, the following principles shall  
23 guide the department in its healthy options managed health care  
24 purchasing efforts:

25 (a) All managed health care systems should have an opportunity to  
26 contract with the department to the extent that minimum contracting  
27 requirements defined by the department are met, at payment rates that  
28 enable the department to operate as far below appropriated spending  
29 levels as possible, consistent with the principles established in this  
30 section.

31 (b) Managed health care systems should compete for the award of  
32 contracts and assignment of medicaid beneficiaries who do not  
33 voluntarily select a contracting system, based upon:

34 (i) Demonstrated commitment to or experience in serving low-income  
35 populations;

36 (ii) Quality of services provided to enrollees;

37 (iii) Accessibility, including appropriate utilization, of services  
38 offered to enrollees;

1 (iv) Demonstrated capability to perform contracted services,  
2 including ability to supply an adequate provider network;

3 (v) Payment rates; and

4 (vi) The ability to meet other specifically defined contract  
5 requirements established by the department, including consideration of  
6 past and current performance and participation in other state or  
7 federal health programs as a contractor.

8 (c) Consideration should be given to using multiple year  
9 contracting periods.

10 (d) Quality, accessibility, and demonstrated commitment to serving  
11 low-income populations shall be given significant weight in the  
12 contracting, evaluation, and assignment process.

13 (e) All contractors that are regulated health carriers must meet  
14 state minimum net worth requirements as defined in applicable state  
15 laws. The department shall adopt rules establishing the minimum net  
16 worth requirements for contractors that are not regulated health  
17 carriers. This subsection does not limit the authority of the  
18 department to take action under a contract upon finding that a  
19 contractor's financial status seriously jeopardizes the contractor's  
20 ability to meet its contract obligations.

21 (f) Procedures for resolution of disputes between the department  
22 and contract bidders or the department and contracting carriers related  
23 to the award of, or failure to award, a managed care contract must be  
24 clearly set out in the procurement document. In designing such  
25 procedures, the department shall give strong consideration to the  
26 negotiation and dispute resolution processes used by the Washington  
27 state health care authority in its managed health care contracting  
28 activities.

29 (6) The department may apply the principles set forth in subsection  
30 (5) of this section to its managed health care purchasing efforts on  
31 behalf of clients receiving supplemental security income benefits to  
32 the extent appropriate.

33 (7) A managed health care system shall pay a nonparticipating  
34 provider that provides a service covered under this chapter to the  
35 system's enrollee no more than the lowest amount paid for that service  
36 under the managed health care system's contracts with similar providers  
37 in the state.



1 alternative trade adjustment assistance program; or are people who  
2 receive benefits from the pension benefit guaranty corporation and are  
3 at least fifty-five years old.

4 (3) "Health coverage tax credit program" means the program created  
5 by the Trade Act of 2002 (P.L. 107-210) that provides a federal tax  
6 credit that subsidizes private health insurance coverage for displaced  
7 workers certified to receive certain trade adjustment assistance  
8 benefits and for individuals receiving benefits from the pension  
9 benefit guaranty corporation.

10 (4) "Managed health care system" means: (a) Any health care  
11 organization, including health care providers, insurers, health care  
12 service contractors, health maintenance organizations, or any  
13 combination thereof, that provides directly or by contract basic health  
14 care services, as defined by the administrator and rendered by duly  
15 licensed providers, to a defined patient population enrolled in the  
16 plan and in the managed health care system; or (b) a self-funded or  
17 self-insured method of providing insurance coverage to subsidized  
18 enrollees provided under RCW 41.05.140 and subject to the limitations  
19 under RCW 70.47.100(~~(+7)~~) (9).

20 (5) "Nonparticipating provider" means a person, health care  
21 provider, practitioner, facility, or entity, acting within their  
22 authorized scope of practice or licensure, that does not have a written  
23 contract to participate in a managed health care system's provider  
24 network, but provides services to plan enrollees who receive coverage  
25 through the managed health care system.

26 (6) "Nonsubsidized enrollee" means an individual, or an individual  
27 plus the individual's spouse or dependent children: (a) Who is not  
28 eligible for medicare; (b) who is not confined or residing in a  
29 government-operated institution, unless he or she meets eligibility  
30 criteria adopted by the administrator; (c) who is accepted for  
31 enrollment by the administrator as provided in RCW 48.43.018, either  
32 because the potential enrollee cannot be required to complete the  
33 standard health questionnaire under RCW 48.43.018, or, based upon the  
34 results of the standard health questionnaire, the potential enrollee  
35 would not qualify for coverage under the Washington state health  
36 insurance pool; (d) who resides in an area of the state served by a  
37 managed health care system participating in the plan; (e) who chooses

1 to obtain basic health care coverage from a particular managed health  
2 care system; and (f) who pays or on whose behalf is paid the full costs  
3 for participation in the plan, without any subsidy from the plan.

4 ~~((+6))~~ (7) "Premium" means a periodic payment, which an  
5 individual, their employer or another financial sponsor makes to the  
6 plan as consideration for enrollment in the plan as a subsidized  
7 enrollee, a nonsubsidized enrollee, or a health coverage tax credit  
8 eligible enrollee.

9 ~~((+7))~~ (8) "Rate" means the amount, negotiated by the  
10 administrator with and paid to a participating managed health care  
11 system, that is based upon the enrollment of subsidized, nonsubsidized,  
12 and health coverage tax credit eligible enrollees in the plan and in  
13 that system.

14 ~~((+8))~~ (9) "Subsidy" means the difference between the amount of  
15 periodic payment the administrator makes to a managed health care  
16 system on behalf of a subsidized enrollee plus the administrative cost  
17 to the plan of providing the plan to that subsidized enrollee, and the  
18 amount determined to be the subsidized enrollee's responsibility under  
19 RCW 70.47.060(2).

20 ~~((+9))~~ (10) "Subsidized enrollee" means:

21 (a) An individual, or an individual plus the individual's spouse or  
22 dependent children:

23 (i) Who is not eligible for medicare;

24 (ii) Who is not confined or residing in a government-operated  
25 institution, unless he or she meets eligibility criteria adopted by the  
26 administrator;

27 (iii) Who is not a full-time student who has received a temporary  
28 visa to study in the United States;

29 (iv) Who resides in an area of the state served by a managed health  
30 care system participating in the plan;

31 (v) Until March 1, 2011, whose gross family income at the time of  
32 enrollment does not exceed two hundred percent of the federal poverty  
33 level as adjusted for family size and determined annually by the  
34 federal department of health and human services;

35 (vi) Who chooses to obtain basic health care coverage from a  
36 particular managed health care system in return for periodic payments  
37 to the plan;



1 (vii) Who is not receiving medical assistance administered by the  
2 department of social and health services; and

3 (viii) After February 28, 2011, who is in the basic health  
4 transition eligibles population under 1115 medicaid demonstration  
5 project number 11-W-00254/10;

6 (b) An individual who meets the requirements in (a)(i) through  
7 (iv), (vi), and (vii) of this subsection and who is a foster parent  
8 licensed under chapter 74.15 RCW and whose gross family income at the  
9 time of enrollment does not exceed three hundred percent of the federal  
10 poverty level as adjusted for family size and determined annually by  
11 the federal department of health and human services; and

12 (c) To the extent that state funds are specifically appropriated  
13 for this purpose, with a corresponding federal match, an individual, or  
14 an individual's spouse or dependent children, who meets the  
15 requirements in (a)(i) through (iv), (vi), and (vii) of this subsection  
16 and whose gross family income at the time of enrollment is more than  
17 two hundred percent, but less than two hundred fifty-one percent, of  
18 the federal poverty level as adjusted for family size and determined  
19 annually by the federal department of health and human services.

20 ((+10)) (11) "Washington basic health plan" or "plan" means the  
21 system of enrollment and payment for basic health care services,  
22 administered by the plan administrator through participating managed  
23 health care systems, created by this chapter.

24 **Sec. 4.** RCW 70.47.100 and 2009 c 568 s 5 are each amended to read  
25 as follows:

26 (1) A managed health care system participating in the plan shall do  
27 so by contract with the administrator and shall provide, directly or by  
28 contract with other health care providers, covered basic health care  
29 services to each enrollee covered by its contract with the  
30 administrator as long as payments from the administrator on behalf of  
31 the enrollee are current. A participating managed health care system  
32 may offer, without additional cost, health care benefits or services  
33 not included in the schedule of covered services under the plan. A  
34 participating managed health care system shall not give preference in  
35 enrollment to enrollees who accept such additional health care benefits  
36 or services. Managed health care systems participating in the plan  
37 shall not discriminate against any potential or current enrollee based

1 upon health status, sex, race, ethnicity, or religion. The  
2 administrator may receive and act upon complaints from enrollees  
3 regarding failure to provide covered services or efforts to obtain  
4 payment, other than authorized copayments, for covered services  
5 directly from enrollees, but nothing in this chapter empowers the  
6 administrator to impose any sanctions under Title 18 RCW or any other  
7 professional or facility licensing statute.

8 (2) A managed health care system shall pay a nonparticipating  
9 provider that provides a service covered under this chapter to the  
10 system's enrollee no more than the lowest amount paid for that service  
11 under the managed health care system's contracts with similar providers  
12 in the state.

13 (3) Pursuant to federal managed care access standards, 42 C.F.R.  
14 Sec. 438, managed health care systems must maintain a network of  
15 appropriate providers that is supported by written agreements  
16 sufficient to provide adequate access to all services covered under the  
17 contract with the authority, including hospital-based physician  
18 services. The authority will monitor and periodically report on the  
19 proportion of services provided by contracted providers and  
20 nonparticipating providers, by county, for each managed health care  
21 system to ensure that managed health care systems are meeting network  
22 adequacy requirements. No later than January 1st of each year, the  
23 authority will review and report its findings to the appropriate policy  
24 and fiscal committees of the legislature for the preceding state fiscal  
25 year.

26 (4) The plan shall allow, at least annually, an opportunity for  
27 enrollees to transfer their enrollments among participating managed  
28 health care systems serving their respective areas. The administrator  
29 shall establish a period of at least twenty days in a given year when  
30 this opportunity is afforded enrollees, and in those areas served by  
31 more than one participating managed health care system the  
32 administrator shall endeavor to establish a uniform period for such  
33 opportunity. The plan shall allow enrollees to transfer their  
34 enrollment to another participating managed health care system at any  
35 time upon a showing of good cause for the transfer.

36 ~~((+3))~~ (5) Prior to negotiating with any managed health care  
37 system, the administrator shall determine, on an actuarially sound  
38 basis, the reasonable cost of providing the schedule of basic health

1 care services, expressed in terms of upper and lower limits, and  
2 recognizing variations in the cost of providing the services through  
3 the various systems and in different areas of the state.

4 ~~((+4))~~ (6) In negotiating with managed health care systems for  
5 participation in the plan, the administrator shall adopt a uniform  
6 procedure that includes at least the following:

7 (a) The administrator shall issue a request for proposals,  
8 including standards regarding the quality of services to be provided;  
9 financial integrity of the responding systems; and responsiveness to  
10 the unmet health care needs of the local communities or populations  
11 that may be served;

12 (b) The administrator shall then review responsive proposals and  
13 may negotiate with respondents to the extent necessary to refine any  
14 proposals;

15 (c) The administrator may then select one or more systems to  
16 provide the covered services within a local area; and

17 (d) The administrator may adopt a policy that gives preference to  
18 respondents, such as nonprofit community health clinics, that have a  
19 history of providing quality health care services to low-income  
20 persons.

21 ~~((+5))~~ (7) The administrator may contract with a managed health  
22 care system to provide covered basic health care services to subsidized  
23 enrollees, nonsubsidized enrollees, health coverage tax credit eligible  
24 enrollees, or any combination thereof.

25 ~~((+6))~~ (8) The administrator may establish procedures and policies  
26 to further negotiate and contract with managed health care systems  
27 following completion of the request for proposal process in subsection  
28 ~~((+4))~~ (6) of this section, upon a determination by the administrator  
29 that it is necessary to provide access, as defined in the request for  
30 proposal documents, to covered basic health care services for  
31 enrollees.

32 ~~((+7))~~ (9) The administrator may implement a self-funded or self-  
33 insured method of providing insurance coverage to subsidized enrollees,  
34 as provided under RCW 41.05.140. Prior to implementing a self-funded  
35 or self-insured method, the administrator shall ensure that funding  
36 available in the basic health plan self-insurance reserve account is  
37 sufficient for the self-funded or self-insured risk assumed, or  
38 expected to be assumed, by the administrator. If implementing a self-

1 funded or self-insured method, the administrator may request funds to  
2 be moved from the basic health plan trust account or the basic health  
3 plan subscription account to the basic health plan self-insurance  
4 reserve account established in RCW 41.05.140.

5 (10) Subsections (2) and (3) of this section expire July 1, 2016.

6 NEW SECTION. **Sec. 5.** A new section is added to chapter 70.47 RCW  
7 to read as follows:

8 (1) For services provided to plan enrollees on or after the  
9 effective date of this section, nonparticipating providers must accept  
10 as payment in full the amount paid by the managed health care system  
11 under RCW 70.47.100(2) in addition to any deductible, coinsurance, or  
12 copayment that is due from the enrollee under the terms and conditions  
13 set forth in the managed health care system contract with the  
14 administrator. A plan enrollee is not liable to any nonparticipating  
15 provider for covered services, except for amounts due for any  
16 deductible, coinsurance, or copayment under the terms and conditions  
17 set forth in the managed health care system contract with the  
18 administrator.

19 (2) This section expires July 1, 2016.

20 NEW SECTION. **Sec. 6.** If any provision of this act or its  
21 application to any person or circumstance is held invalid, the  
22 remainder of the act or the application of the provision to other  
23 persons or circumstances is not affected."

24 Correct the title.

--- END ---