

# SENATE BILL REPORT

## SB 5731

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As of February 15, 2011

**Title:** An act relating to Washington manufacturing services.

**Brief Description:** Concerning Washington manufacturing services.

**Sponsors:** Senators Chase, Kastama, Shin and Conway.

**Brief History:**

**Committee Activity:** Economic Development, Trade & Innovation: 2/14/11.

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### SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, TRADE & INNOVATION

**Staff:** Jack Brummel (786-7428)

**Background:** In 2006 the Legislature created the Washington Manufacturing Services in statute as a nonprofit corporation (the corporation) to operate a modernization extension system, coordinate a network of public and private modernization resources, and stimulate the competitiveness of small and midsize manufacturers. The Legislature stated an intent to encourage small and midsize firms to aggregate their demand for training and other modernization services, thus driving down the cost to the individual firm and securing more effective services, and directed the corporation to provide assistance to industry associations, networks, or consortia. In 2010 the board of directors of the corporation changed the name of Washington Manufacturing Services to Impact Washington.

The U.S. Department of Commerce commissions an annual audit of the corporation's clients. Their most recent audit results for 2010 showed increased sales of \$47,806,779; 150 jobs created; 410 jobs retained; decreased costs of \$12,127,512; and increased capital spending of \$18,576,608.

The corporation receives about \$2 million annually from the federal government. The federal government requires local matching funds. The corporation receives \$200,000 annually from the state, and the remainder of its \$4 million annual budget comes from fee for services.

The U.S. Department of Commerce's Trade Adjustment Assistance for Firms program helps American companies become more competitive when faced with import competition in their markets. Companies can receive up to \$75,000 in matching grant funding for assistance

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projects that enhance their competitiveness. The types of projects funded include re-engineering, production control and inventory systems, marketing and sales, cost reduction, and information technology.

**Summary of Bill:** The corporation may be known as Impact Washington. A minimum of 50 percent of the funds received by the corporation from the state must be used by the corporation for assistance to industry or cluster associations, networks, or consortia. In conjunction with industry sector and cluster associations, the corporation is to help manufacturers affected by import competition apply for federal Trade Adjustment Assistance financing.

**Appropriation:** None.

**Fiscal Note:** Requested on February 11, 2011.

**Committee/Commission/Task Force Created:** No.

**Effective Date:** Ninety days after adjournment of session in which bill is passed.

**Staff Summary of Public Testimony:** PRO: The goal here is to position ourselves to capture the full value chain of the innovation economy. Impact Washington is the core of our production cluster. The bill emphasizes what impact Washington has recently been involved with. The waiting list for Impact Washington Services is substantial.

**Persons Testifying:** PRO: Senator Chase, prime sponsor; Ron Newbry, Impact Washington.