

CERTIFICATION OF ENROLLMENT

**SUBSTITUTE HOUSE BILL 1853**

Chapter 207, Laws of 2013

63rd Legislature  
2013 Regular Session

INDEPENDENT CONTRACTORS--REAL ESTATE BROKERS

EFFECTIVE DATE: 07/28/13

Passed by the House March 4, 2013  
Yeas 98 Nays 0

FRANK CHOPP

\_\_\_\_\_  
**Speaker of the House of Representatives**

Passed by the Senate April 15, 2013  
Yeas 48 Nays 0

BRAD OWEN

\_\_\_\_\_  
**President of the Senate**

Approved May 10, 2013, 11:14 a.m.

JAY INSLEE

\_\_\_\_\_  
**Governor of the State of Washington**

CERTIFICATE

I, Barbara Baker, Chief Clerk of the House of Representatives of the State of Washington, do hereby certify that the attached is **SUBSTITUTE HOUSE BILL 1853** as passed by the House of Representatives and the Senate on the dates hereon set forth.

BARBARA BAKER

\_\_\_\_\_  
**Chief Clerk**

FILED

May 10, 2013

**Secretary of State  
State of Washington**

---

**SUBSTITUTE HOUSE BILL 1853**

---

Passed Legislature - 2013 Regular Session

**State of Washington                      63rd Legislature                      2013 Regular Session**

**By** House Labor & Workforce Development (originally sponsored by Representatives Maxwell, Hayes, Van De Wege, Kretz, Springer, Sells, Seaquist, Morrell, Ryu, Tharinger, and Freeman)

READ FIRST TIME 02/21/13.

1            AN ACT Relating to clarifying that real estate brokers licensed  
2 under chapter 18.85 RCW are independent contractors; and amending RCW  
3 49.46.130.

4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

5            **Sec. 1.** RCW 49.46.130 and 2010 c 8 s 12045 are each amended to  
6 read as follows:

7            (1) Except as otherwise provided in this section, no employer shall  
8 employ any of his or her employees for a work week longer than forty  
9 hours unless such employee receives compensation for his or her  
10 employment in excess of the hours above specified at a rate not less  
11 than one and one-half times the regular rate at which he or she is  
12 employed.

13            (2) This section does not apply to:

14            (a) Any person exempted pursuant to RCW 49.46.010(~~(+5+)~~) (3). The  
15 payment of compensation or provision of compensatory time off in  
16 addition to a salary shall not be a factor in determining whether a  
17 person is exempted under RCW 49.46.010(~~(+5+)~~) (3)(c);

18            (b) Employees who request compensating time off in lieu of overtime  
19 pay;

1 (c) Any individual employed as a seaman whether or not the seaman  
2 is employed on a vessel other than an American vessel;

3 (d) Seasonal employees who are employed at concessions and  
4 recreational establishments at agricultural fairs, including those  
5 seasonal employees employed by agricultural fairs, within the state  
6 provided that the period of employment for any seasonal employee at any  
7 or all agricultural fairs does not exceed fourteen working days a year;

8 (e) Any individual employed as a motion picture projectionist if  
9 that employee is covered by a contract or collective bargaining  
10 agreement which regulates hours of work and overtime pay;

11 (f) An individual employed as a truck or bus driver who is subject  
12 to the provisions of the Federal Motor Carrier Act (49 U.S.C. Sec. 3101  
13 et seq. and 49 U.S.C. Sec. 10101 et seq.), if the compensation system  
14 under which the truck or bus driver is paid includes overtime pay,  
15 reasonably equivalent to that required by this subsection, for working  
16 longer than forty hours per week;

17 (g) Any individual employed (i) on a farm, in the employ of any  
18 person, in connection with the cultivation of the soil, or in  
19 connection with raising or harvesting any agricultural or horticultural  
20 commodity, including raising, shearing, feeding, caring for, training,  
21 and management of livestock, bees, poultry, and furbearing animals and  
22 wildlife, or in the employ of the owner or tenant or other operator of  
23 a farm in connection with the operation, management, conservation,  
24 improvement, or maintenance of such farm and its tools and equipment;  
25 or (ii) in packing, packaging, grading, storing or delivering to  
26 storage, or to market or to a carrier for transportation to market, any  
27 agricultural or horticultural commodity; or (iii) commercial canning,  
28 commercial freezing, or any other commercial processing, or with  
29 respect to services performed in connection with the cultivation,  
30 raising, harvesting, and processing of oysters or in connection with  
31 any agricultural or horticultural commodity after its delivery to a  
32 terminal market for distribution for consumption;

33 (h) Any industry in which federal law provides for an overtime  
34 payment based on a work week other than forty hours. However, the  
35 provisions of the federal law regarding overtime payment based on a  
36 work week other than forty hours shall nevertheless apply to employees  
37 covered by this section without regard to the existence of actual  
38 federal jurisdiction over the industrial activity of the particular

1 employer within this state. For the purposes of this subsection,  
2 "industry" means a trade, business, industry, or other activity, or  
3 branch, or group thereof, in which individuals are gainfully employed  
4 (section 3(h) of the Fair Labor Standards Act of 1938, as amended  
5 (Public Law 93-259));

6 (i) Any hours worked by an employee of a carrier by air subject to  
7 the provisions of subchapter II of the Railway Labor Act (45 U.S.C.  
8 Sec. 181 et seq.), when such hours are voluntarily worked by the  
9 employee pursuant to a shift-trading practice under which the employee  
10 has the opportunity in the same or in other work weeks to reduce hours  
11 worked by voluntarily offering a shift for trade or reassignment; and

12 (j) Any individual licensed under chapter 18.85 RCW unless the  
13 individual is providing real estate brokerage services under a written  
14 contract with a real estate firm which provides that the individual is  
15 an employee. For purposes of this subsection (2)(j), "real estate  
16 brokerage services" and "real estate firm" mean the same as defined in  
17 RCW 18.85.011.

18 (3) No employer shall be deemed to have violated subsection (1) of  
19 this section by employing any employee of a retail or service  
20 establishment for a work week in excess of the applicable work week  
21 specified in subsection (1) of this section if:

22 (a) The regular rate of pay of the employee is in excess of one and  
23 one-half times the minimum hourly rate required under RCW 49.46.020;  
24 and

25 (b) More than half of the employee's compensation for a  
26 representative period, of not less than one month, represents  
27 commissions on goods or services.

28 In determining the proportion of compensation representing  
29 commissions, all earnings resulting from the application of a bona fide  
30 commission rate is to be deemed commissions on goods or services  
31 without regard to whether the computed commissions exceed the draw or  
32 guarantee.

33 (4) No employer of commissioned salespeople primarily engaged in  
34 the business of selling automobiles, trucks, recreational vessels,  
35 recreational vessel trailers, recreational vehicle trailers,  
36 recreational campers, manufactured housing, or farm implements to  
37 ultimate purchasers shall violate subsection (1) of this section with

1 respect to such commissioned salespeople if the commissioned  
2 salespeople are paid the greater of:

3 (a) Compensation at the hourly rate, which may not be less than the  
4 rate required under RCW 49.46.020, for each hour worked up to forty  
5 hours per week, and compensation of one and one-half times that hourly  
6 rate for all hours worked over forty hours in one week; or

7 (b) A straight commission, a salary plus commission, or a salary  
8 plus bonus applied to gross salary.

9 (5) No public agency shall be deemed to have violated subsection  
10 (1) of this section with respect to the employment of any employee in  
11 fire protection activities or any employee in law enforcement  
12 activities (including security personnel in correctional institutions)  
13 if: (a) In a work period of twenty-eight consecutive days the employee  
14 receives for tours of duty which in the aggregate exceed two hundred  
15 forty hours; or (b) in the case of such an employee to whom a work  
16 period of at least seven but less than twenty-eight days applies, in  
17 his or her work period the employee receives for tours of duty which in  
18 the aggregate exceed a number of hours which bears the same ratio to  
19 the number of consecutive days in his or her work period as two hundred  
20 forty hours bears to twenty-eight days; compensation at a rate not less  
21 than one and one-half times the regular rate at which he or she is  
22 employed.

Passed by the House March 4, 2013.

Passed by the Senate April 15, 2013.

Approved by the Governor May 10, 2013.

Filed in Office of Secretary of State May 10, 2013.