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SENATE BILL 6281

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State of Washington

64th Legislature

2016 Regular Session

By Senators Fain, Pedersen, Baumgartner, and Frockt; by request of Uniform Law Commission

Read first time 01/14/16. Referred to Committee on Commerce & Labor.

1 AN ACT Relating to athlete agents; amending RCW 19.225.010,  
2 19.225.020, 19.225.030, 19.225.040, 19.225.050, 19.225.060,  
3 19.225.070, 19.225.080, 19.225.090, 19.225.100, and 19.225.120; and  
4 adding a new section to chapter 19.225 RCW.

5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

6 **Sec. 1.** RCW 19.225.010 and 2002 c 131 s 2 are each amended to  
7 read as follows:

8 In this chapter:

9 (1) "Agency contract" means an agreement in which a  
10 student((-))athlete authorizes a person to negotiate or solicit on  
11 behalf of the ((~~student-~~))athlete a professional-sports-services  
12 contract or an endorsement contract.

13 (2)(a) "Athlete agent" means an individual who ((~~enters into an~~  
14 ~~agency contract with a student-athlete or,~~)):

15 (i) Directly or indirectly, recruits or solicits a  
16 student((-))athlete to enter into an agency contract or, for  
17 compensation, procures employment or offers, promises, attempts, or  
18 negotiates to obtain employment for a student athlete as a  
19 professional athlete or member of a professional sports team or  
20 organization;

1 (ii) For compensation or in anticipation of compensation related  
2 to a student athlete's participation in athletics:

3 (A) Serves the athlete in an advisory capacity on a matter  
4 related to finances, business pursuits, or career management  
5 decisions, unless the individual is an employee of an educational  
6 institution acting exclusively as an employee of the institution for  
7 the benefit of the institution; or

8 (B) Manages the business affairs of the athlete by providing  
9 assistance with bills, payments, contracts, or taxes; or

10 (iii) In anticipation of representing a student athlete for a  
11 purpose related to the athlete's participation in athletics:

12 (A) Gives consideration to the student athlete or another person;

13 (B) Serves the athlete in an advisory capacity on a matter  
14 related to finances, business pursuits, or career management  
15 decisions; or

16 (C) Manages the business affairs of the athlete by providing  
17 assistance with bills, payments, contracts, or taxes.

18 (b) "Athlete agent" does not include an individual who:

19 (i) Acts solely on behalf of a professional sports team or  
20 organization; or

21 (ii) Is a licensed, registered, or certified professional and  
22 offers or provides services to a student athlete customarily provided  
23 by members of the profession, unless the individual:

24 (A) Also recruits or solicits the athlete to enter into an agency  
25 contract;

26 (B) Also, for compensation, procures employment or offers,  
27 promises, attempts, or negotiates to obtain employment for the  
28 athlete as a professional athlete or member of a professional sports  
29 team or organization; or

30 (C) Receives consideration for providing the services calculated  
31 using a different method than for an individual who is not a student  
32 athlete. ((The term does not include a spouse, parent, sibling,  
33 grandparent, or legal guardian of the student athlete or an  
34 individual acting solely on behalf of a professional sports team or  
35 professional sports organization. The term includes an individual who  
36 represents to the public that the individual is an athlete agent.))

37 (3) "Athletic director" means ((an)) the individual responsible  
38 for administering the overall athletic program of an educational  
39 institution or, if an educational institution has separately  
40 administered athletic programs for male students and female students,

1 the athletic program for males or the athletic program for females,  
2 as appropriate.

3 (4) "Contact" means a communication, direct or indirect, between  
4 an athlete agent and a student((-))athlete, to recruit or solicit the  
5 student((-))athlete to enter into an agency contract.

6 (5) "Educational institution" includes a public or private  
7 elementary school, secondary school, technical or vocational school,  
8 community college, college, and university.

9 (6) "Endorsement contract" means an agreement under which a  
10 student((-))athlete is employed or receives consideration to use on  
11 behalf of the other party any value that the student((-))athlete may  
12 have because of publicity, reputation, following, or fame obtained  
13 because of athletic ability or performance.

14 ((+6)) (7) "Enrolled" means registered for courses and attending  
15 athletic practice or class. "Enrolls" has a corresponding meaning.

16 (8) "Intercollegiate sport" means a sport played at the  
17 collegiate level for which eligibility requirements for participation  
18 by a student((-))athlete are established by a national association  
19 (~~for the promotion or regulation of~~) that promotes or regulates  
20 collegiate athletics.

21 ((+7)) (9) "Interscholastic sport" means a sport played between  
22 educational institutions that are not community colleges, colleges,  
23 or universities.

24 (10) "Licensed, registered, or certified professional" means an  
25 individual licensed, registered, or certified as an attorney, dealer  
26 in securities, financial planner, insurance agent, real estate broker  
27 or sales agent, tax consultant, accountant, or member of a  
28 profession, other than that of athlete agent, who is licensed,  
29 registered, or certified by the state or a nationally recognized  
30 organization that licenses, registers, or certifies members of the  
31 profession on the basis of experience, education, or testing.

32 (11) "Person" means an individual, estate, business or nonprofit  
33 entity, public corporation, (~~business trust, estate, trust,~~  
34 partnership, limited liability company, association, joint venture,  
35 or) government((+)) or governmental subdivision, agency, or  
36 instrumentality((+ ~~public corporation~~)), or any other legal or  
37 commercial entity.

38 ((+8)) (12) "Professional-sports-services contract" means an  
39 agreement under which an individual is employed as a professional  
40 athlete or agrees to render services as a player on a professional

1 sports team(~~(7)~~) or with a professional sports organization(~~(7, or as~~  
2 ~~a professional athlete)~~).

3 ~~((9))~~ (13) "Record" means information that is inscribed on a  
4 tangible medium or that is stored in an electronic or other medium  
5 and is retrievable in perceivable form.

6 ~~((10))~~ (14) "Recruit or solicit" means the attempt to influence  
7 the choice of an athlete agent by a student athlete or, if the  
8 athlete is a minor, a parent or guardian of the athlete. The term  
9 does not include giving advice on the selection of a particular  
10 athlete agent in a family, coaching, or social situation unless the  
11 individual giving the advice does so because of the receipt or  
12 anticipated receipt of an economic benefit, directly or indirectly,  
13 from the athlete agent.

14 (15) "Sign" means, with present intent to authenticate or adopt a  
15 record:

16 (a) To execute or adopt a tangible symbol; or

17 (b) To attach to or logically associate with the record an  
18 electronic symbol, sound, or process.

19 (16) "State" means a state of the United States, the District of  
20 Columbia, Puerto Rico, the United States Virgin Islands, or any  
21 territory or insular possession subject to the jurisdiction of the  
22 United States.

23 ~~((11))~~ (17) "Student(~~(-)~~)athlete" means an individual who is  
24 eligible to attend an educational institution and engages in, is  
25 eligible to engage in, or may be eligible in the future to engage in,  
26 any interscholastic or intercollegiate sport. ~~((11))~~ The term does  
27 not include an individual ~~((is))~~ permanently ineligible to  
28 participate in a particular interscholastic or intercollegiate  
29 sport(~~(, the individual is not a student athlete)~~) for ~~((purposes~~  
30 ~~of))~~ that sport.

31 **Sec. 2.** RCW 19.225.020 and 2002 c 131 s 3 are each amended to  
32 read as follows:

33 By ~~((engaging in the business of))~~ acting as an athlete agent in  
34 this state, a nonresident individual appoints the secretary of state  
35 as the individual's agent ~~((to accept))~~ for service of process in any  
36 civil action in this state related to ~~((the individual's business))~~  
37 acting as an athlete agent in this state.

1       **Sec. 3.** RCW 19.225.030 and 2002 c 131 s 4 are each amended to  
2 read as follows:

3       (1) Except as otherwise provided in subsection (2) of this  
4 section, an individual may not act as an athlete agent in this state  
5 unless on the day of initial contact with any student((-))athlete the  
6 athlete agent delivers to the student((-))athlete the athlete agent  
7 disclosure form as required by RCW 19.225.040.

8       (2) An individual may act as an athlete agent before delivering  
9 an athlete agent disclosure form for all purposes except signing an  
10 agency contract if:

11       (a) A student((-))athlete or another person acting on behalf of  
12 the ((~~student~~-))athlete initiates communication with the individual;  
13 and

14       (b) ((~~Within~~)) Not later than seven days after an initial act as  
15 an athlete agent, the individual delivers an athlete agent disclosure  
16 form to the student((-))athlete.

17       (3) An agency contract resulting from conduct in violation of  
18 this section is void((-)), and the athlete agent shall return any  
19 consideration received under the contract.

20       **Sec. 4.** RCW 19.225.040 and 2002 c 131 s 5 are each amended to  
21 read as follows:

22       (1) The athlete agent disclosure form must be in a record  
23 executed in the name of an individual and signed by the athlete agent  
24 under penalty of perjury and, except as otherwise provided in  
25 subsection (2) of this section, must ((~~state or~~)) contain at least  
26 the following:

27       (a) The name of the athlete agent and the following contact  
28 information for the agent:

29       (i) The address of the athlete agent's principal place of  
30 business;

31       (ii) Work and mobile telephone numbers; and

32       (iii) Any means of communicating electronically, including a  
33 facsimile number, email address, and personal and business or  
34 employer web sites;

35       (b) The name of the athlete agent's business or employer, if  
36 applicable, including for each business or employer, its mailing  
37 address, telephone number, organization form, and nature of the  
38 business;

1 (c) ~~((Any))~~ Each social media account with which the athlete  
2 agent or the agent's business or employer is affiliated;

3 (d) Each business or occupation in which the athlete agent  
4 engaged ~~((in by the athlete agent for the))~~ within five years ~~((next~~  
5 preceding)) before the date of execution of the athlete agent  
6 disclosure form, including self-employment and employment by others,  
7 and any professional or occupational license, registration, or  
8 certification held by the agent during that time;

9 ~~((d))~~ (e) A description of the athlete agent's:

10 (i) Formal training as an athlete agent;

11 (ii) Practical experience as an athlete agent; and

12 (iii) Educational background relating to the athlete agent's  
13 activities as an athlete agent;

14 ~~((e) The names and addresses of three individuals not related to~~  
15 ~~the athlete agent who are willing to serve as references;))~~

16 (f) The name ~~(, sport, and last known team for each individual)~~  
17 of each student athlete for whom the athlete agent ~~((provided~~  
18 services)) acted as an athlete agent ~~((during))~~ within the five years  
19 ~~((next preceding))~~ before the date of execution of the athlete agent  
20 disclosure form or, if the individual is a minor, the name of the  
21 parent or guardian of the minor, together with the athlete's sport  
22 and last-known team;

23 (g) The names and addresses of ~~((all persons who are))~~ each  
24 person that:

25 (i) ~~((With respect to the athlete agent's business if it is not a~~  
26 ~~corporation, the partners, officers, associates, or profit sharers))~~  
27 Is a partner, member, officer, manager, associate, or profit sharer  
28 or directly or indirectly holds an equity interest of five percent or  
29 greater of the athlete agent's business if it is not a corporation;  
30 and

31 (ii) ~~((With respect to a corporation employing the athlete agent,~~  
32 ~~the officers, directors, and any shareholder of the corporation with~~  
33 ~~a five percent or greater interest))~~ Is an officer or director of a  
34 corporation employing the athlete agent or a shareholder having an  
35 interest of five percent or greater in the corporation;

36 (h) A description of the status of any application by the athlete  
37 agent, or any person named under (g) of this subsection, for a state  
38 or federal business, professional, or occupational license, other  
39 than as an athlete agent, from a state or federal agency, including

1 any denial, refusal to renew, suspension, withdrawal, or termination  
2 of the license and any reprimand or censure related to the license;

3 (i) Whether the athlete agent or any other person named pursuant  
4 to (g) of this subsection has pleaded guilty or no contest to, has  
5 been convicted of, or has charges pending for, a ((crime that, if  
6 committed in this state, would be a)) felony or other crime involving  
7 moral turpitude, and ((identify)), if so, identification of:

8 (i) The crime;

9 ((+)) (ii) The law enforcement agency involved; and

10 (iii) If applicable, the date of the conviction and the fine or  
11 penalty imposed;

12 (j) Whether, within fifteen years before the date of execution of  
13 the athlete agent disclosure form, the athlete agent, or any person  
14 named under (g) of this subsection, has been a defendant or  
15 respondent in a civil proceeding, including a proceeding seeking an  
16 adjudication of legal incompetence and, if so, the date and a full  
17 explanation of each proceeding;

18 (k) Whether the athlete agent, or any person named under (g) of  
19 this subsection, has an unsatisfied judgment or a judgment of  
20 continuing effect, including maintenance or a domestic order in the  
21 nature of child support, which is not current at the date of  
22 execution of the athlete agent disclosure form;

23 (l) Whether, within ten years before the execution of the athlete  
24 agent disclosure form, the athlete agent, or any person named under  
25 (g) of this subsection, was adjudicated bankrupt or was an owner of a  
26 business that was adjudicated bankrupt;

27 (m) Whether there has been any administrative or judicial  
28 determination that the athlete agent, or any other person named  
29 ((pursuant to)) under (g) of this subsection ((has)), made a false,  
30 misleading, deceptive, or fraudulent representation;

31 ((+j) Any) (n) Each instance in which the conduct of the athlete  
32 agent, or any other person named ((pursuant to)) under (g) of this  
33 subsection, resulted in the imposition of a sanction, suspension, or  
34 declaration of ineligibility to participate in an interscholastic  
35 ((or)), intercollegiate, or professional athletic event on a  
36 student((-))athlete or a sanction on an educational institution;

37 ((+k) Any) (o) Each sanction, suspension, or disciplinary action  
38 taken against the athlete agent, or any other person named ((pursuant  
39 to)) under (g) of this subsection, arising out of occupational or  
40 professional conduct; ((and

1       ~~(1))~~ (p) Whether there has been ~~((any))~~ a denial of an  
2 application for, suspension or revocation of, ~~((or))~~ refusal to  
3 renew, or abandonment of, the registration ~~((or licensure))~~ of the  
4 athlete agent, or any other person named ~~((pursuant to))~~ under (g) of  
5 this subsection, as an athlete agent in any state;

6       (q) Each state in which the applicant currently is registered as  
7 an athlete agent or has applied to be registered as an athlete agent;  
8 and

9       (r) If the athlete agent is certified or registered by a  
10 professional league or players association:

11       (i) The name of the league or association;

12       (ii) The date of certification or registration, and the date of  
13 expiration of the certification or registration, if any; and

14       (iii) If applicable, the date of any denial of an application  
15 for, suspension or revocation of, refusal to renew, withdrawal of, or  
16 termination of, the certification or registration or any reprimand or  
17 censure related to the certification or registration.

18       (2) Instead of delivering an athlete agent disclosure form  
19 pursuant to subsection (1) of this section, an individual who ~~((has~~  
20 submitted an application for, and received a certificate of or a  
21 renewal of a certificate of, registration)) is registered or  
22 ~~((licensure))~~ licensed as an athlete agent in another state may  
23 ~~((submit a copy of the application and a valid certificate of~~  
24 registration or licensure from the other state in lieu of submitting  
25 an athlete agent disclosure form in the form prescribed pursuant to  
26 subsection (1) of this section, but only if the application to the  
27 other state:

28       ~~(a) Was submitted in the other state within the six months next~~  
29 ~~preceding the date of delivery of the athlete agent disclosure form~~  
30 ~~in this state and the athlete agent certifies the information~~  
31 ~~contained in the application is current;~~

32       ~~(b) Contains information substantially similar to or more~~  
33 ~~comprehensive than that required in an athlete agent disclosure form~~  
34 ~~under subsection (1) of this section; and~~

35       ~~(c) Was signed by the athlete agent under penalty of perjury.)~~  
36 deliver:

37       (a) A copy of the application for registration or licensure in  
38 the other state;



1 (b) A statement that identifies any material change in the  
2 information on the application or verifies there is no material  
3 change in the information, signed under penalty of perjury; and

4 (c) A copy of the valid certificate of registration or licensure  
5 from the other state.

6 **Sec. 5.** RCW 19.225.050 and 2002 c 131 s 6 are each amended to  
7 read as follows:

8 No person may engage in the business of an athlete agent who has:

9 (1) Pleaded guilty or no contest to, has been convicted of, or  
10 has charges pending for, a ((~~crime that, if committed in this state,~~  
11 would be a)) felony or other crime involving moral turpitude;

12 (2) Made a materially false, misleading, deceptive, or fraudulent  
13 representation as an athlete agent or in the application for  
14 licensure or registration as an athlete agent in another state;

15 (3) Engaged in conduct prohibited by RCW 19.225.100;

16 (4) Had a registration or licensure as an athlete agent  
17 suspended, revoked, or denied ((~~or been refused renewal of~~  
18 ~~registration or licensure~~)) in any state; ((~~or~~))

19 (5) Been refused renewal of registration as an athlete agent in  
20 any state; or

21 (6) Engaged in conduct ((~~or failed to engage in conduct the~~  
22 ~~consequence of which was that~~)) resulting in imposition of a  
23 sanction, suspension, or declaration of ineligibility to participate  
24 in an interscholastic ((~~or~~)), intercollegiate, or professional  
25 athletic event ((~~was imposed~~)) on a student((-))athlete or a sanction  
26 on an educational institution.

27 **Sec. 6.** RCW 19.225.060 and 2002 c 131 s 7 are each amended to  
28 read as follows:

29 (1) An agency contract must be in a record signed by the parties.

30 (2) An agency contract must ((~~state or~~)) contain:

31 (a) The amount and method of calculating the consideration to be  
32 paid by the student((-))athlete for services to be provided by the  
33 athlete agent under the contract and any other consideration the  
34 athlete agent has received or will receive from any other source for  
35 entering into the contract or for providing the services;

36 (b) The name of any person other than the athlete agent who will  
37 be compensated because the student((-))athlete signed the ((~~agency~~))  
38 contract;

1 (c) A description of any expenses ~~((that))~~ the  
2 student~~((--))~~athlete agrees to reimburse;

3 (d) A description of the services to be provided to the  
4 ~~((student--))~~athlete;

5 (e) The duration of the contract; and

6 (f) The date of execution.

7 (3) Subject to subsection (7) of this section, an agency contract  
8 must contain(~~(, in close proximity to the signature of the student-~~  
9 athlete~~,~~)) a conspicuous notice in boldface type (~~(in capital letters~~  
10 stating)) and in substantially the following form:

11 **WARNING TO STUDENT~~((--))~~ATHLETE**

12 **IF YOU SIGN THIS CONTRACT:**

13 (a) **YOU MAY LOSE YOUR ELIGIBILITY TO COMPETE AS A**  
14 **STUDENT~~((--))~~ATHLETE IN YOUR SPORT;**

15 (b) ~~((BOTH YOU AND YOUR ATHLETE AGENT ARE REQUIRED TO TELL YOUR~~  
16 ~~ATHLETIC DIRECTOR, IF YOU HAVE AN ATHLETIC DIRECTOR, AT LEAST~~  
17 ~~SEVENTY-TWO HOURS PRIOR TO ENTERING INTO AN AGENCY CONTRACT AND AGAIN~~  
18 ~~WITHIN SEVENTY-TWO HOURS AFTER ENTERING INTO AN AGENCY CONTRACT))~~ **IF**  
19 **YOU HAVE AN ATHLETIC DIRECTOR, WITHIN 72 HOURS AFTER SIGNING THIS**  
20 **CONTRACT OR BEFORE THE NEXT SCHEDULED ATHLETIC EVENT IN WHICH YOU**  
21 **PARTICIPATE, WHICHEVER OCCURS FIRST, BOTH YOU AND YOUR ATHLETE AGENT**  
22 **MUST NOTIFY YOUR ATHLETIC DIRECTOR THAT YOU HAVE ENTERED INTO THIS**  
23 **CONTRACT AND PROVIDE THE NAME AND CONTACT INFORMATION OF THE ATHLETE**  
24 **AGENT; AND**

25 (c) **YOU MAY CANCEL THIS CONTRACT WITHIN ~~((FOURTEEN))~~ 14 DAYS**  
26 **AFTER SIGNING IT. CANCELLATION OF ~~((THE))~~ THIS CONTRACT MAY NOT**  
27 **REINSTATE YOUR ELIGIBILITY AS A STUDENT ATHLETE IN YOUR SPORT.**

28 (4) ~~((A copy of the athlete agent disclosure form delivered to~~  
29 ~~the student-athlete shall be attached to the agency contract.))~~ **An**  
30 **agency contract must be accompanied by a separate record signed by**  
31 **the student athlete or, if the athlete is a minor, the parent or**  
32 **guardian of the athlete acknowledging that signing the contract may**  
33 **result in the loss of the athlete's eligibility to participate in the**  
34 **athlete's sport.**

35 (5) ~~((An agency contract that does not conform to this section is~~  
36 ~~voidable by the student-athlete.))~~ **A student athlete or, if the**  
37 **athlete is a minor, the parent or guardian of the athlete may void an**  
38 **agency contract that does not conform to this section. If the**  
39 **contract is voided, any consideration received from the athlete agent**

1 under the contract to induce entering into the contract is not  
2 required to be returned.

3 ~~(6) ((The athlete agent shall give a copy of the signed agency~~  
4 ~~contract to the student athlete at the time of signing.))~~ At the time  
5 an agency contract is executed, the athlete agent shall give the  
6 student athlete or, if the athlete is a minor, the parent or guardian  
7 of the athlete a copy in a record of the contract and the separate  
8 acknowledgment required in subsection (4) of this section.

9 (7) If a student athlete is a minor, an agency contract must be  
10 signed by the parent or guardian of the minor and the notice required  
11 by subsection (3) of this section must be revised accordingly.

12 **Sec. 7.** RCW 19.225.070 and 2002 c 131 s 8 are each amended to  
13 read as follows:

14 (1) ~~((At least))~~ In this section, "communicating or attempting to  
15 communicate" means contacting or attempting to contact by an in-  
16 person meeting, a record, or any other method that conveys or  
17 attempts to convey a message.

18 (2) Not later than seventy-two hours ((prior to)) after entering  
19 into an agency contract, or before the next scheduled athletic event  
20 in which the student athlete may participate, whichever occurs first,  
21 the athlete agent shall give notice in a record of the existence of  
22 the contract ((and shall provide a copy of the athlete agent  
23 disclosure form)) to the athletic director of the educational  
24 institution at which the ((student-)athlete is enrolled or at which  
25 the athlete agent has reasonable grounds to believe the  
26 ((student-)athlete intends to enroll.

27 ~~((2) Within seventy two hours after entering into an agency~~  
28 ~~contract or before the next scheduled athletic event in which the~~  
29 ~~student athlete may participate, whichever occurs first, the athlete~~  
30 ~~agent shall give notice in a record of the existence of the contract~~  
31 ~~and shall provide a copy of the athlete agent disclosure form to the~~  
32 ~~athletic director of the educational institution at which the~~  
33 ~~student athlete is enrolled or the athlete agent has reasonable~~  
34 ~~grounds to believe the student athlete intends to enroll.))~~

35 (3) ~~((At least seventy two hours prior to entering into an agency~~  
36 ~~contract, the student athlete shall give notice in a record of the~~  
37 ~~existence of the contract and shall provide a copy of the athlete~~  
38 ~~agent disclosure form to the athletic director of the educational~~  
39 ~~institution at which the student athlete is enrolled.~~

1       ~~(4) Within~~) Not later than seventy-two hours after entering into  
2 an agency contract or before the next scheduled athletic event in  
3 which the student(~~-~~)athlete may participate, whichever occurs  
4 first, the (~~student-~~)athlete shall inform the athletic director of  
5 the educational institution at which the (~~student-~~)athlete is  
6 enrolled that (~~he or she~~) the athlete has entered into an agency  
7 contract and (~~shall provide a copy of the athlete agent disclosure~~  
8 ~~form~~) the name and contact information of the athlete agent.

9       (4) If an athlete agent enters into an agency contract with a  
10 student athlete and the athlete subsequently enrolls at an  
11 educational institution, the athlete agent shall notify the athletic  
12 director of the institution of the existence of the contract not  
13 later than seventy-two hours after the athlete agent knew or should  
14 have known the athlete enrolled.

15       (5) If an athlete agent has a relationship with a student athlete  
16 before the athlete enrolls in an educational institution and receives  
17 an athletic scholarship from the institution, the athlete agent shall  
18 notify the institution of the relationship not later than ten days  
19 after the enrollment if the athlete agent knows or should have known  
20 of the enrollment and:

21       (a) The relationship was motivated in whole or part by the  
22 intention of the athlete agent to recruit or solicit the athlete to  
23 enter an agency contract in the future; or

24       (b) The athlete agent directly or indirectly recruited or  
25 solicited the athlete to enter an agency contract before the  
26 enrollment.

27       (6) An athlete agent shall give notice in a record to the  
28 athletic director of any educational institution at which a student  
29 athlete is enrolled before the athlete agent communicates or attempts  
30 to communicate with:

31       (a) The athlete or, if the athlete is a minor, a parent or  
32 guardian of the athlete, to influence the athlete or parent or  
33 guardian to enter into an agency contract; or

34       (b) Another individual to have that individual influence the  
35 athlete or, if the athlete is a minor, the parent or guardian of the  
36 athlete to enter into an agency contract.

37       (7) If a communication or attempt to communicate with an athlete  
38 agent is initiated by a student athlete or another individual on  
39 behalf of the athlete, the athlete agent shall notify in a record the  
40 athletic director of any educational institution at which the athlete

1 is enrolled. The notification must be made not later than ten days  
2 after the communication or attempt.

3 (8) An educational institution that becomes aware of a violation  
4 of this act by an athlete agent shall notify any professional league  
5 or players association with which the institution is aware the  
6 athlete agent is licensed or registered of the violation.

7 **Sec. 8.** RCW 19.225.080 and 2002 c 131 s 9 are each amended to  
8 read as follows:

9 (1) A student((-))athlete or, if the athlete is a minor, the  
10 parent or guardian of the athlete may cancel an agency contract by  
11 giving notice in a record of cancellation to the athlete agent (~~(of~~  
12 ~~the cancellation within))~~ not later than fourteen days after the  
13 contract is signed.

14 (2) A student((-))athlete or, if the athlete is a minor, the  
15 parent or guardian of the athlete may not waive the right to cancel  
16 an agency contract.

17 (3) If a student((-))athlete, parent, or guardian cancels an  
18 agency contract, the (~~(student-))~~athlete, parent, or guardian is not  
19 required to pay any consideration under the contract or to return any  
20 consideration received from the athlete agent to (~~(induce))~~ influence  
21 the (~~(student-))~~athlete to enter into the contract.

22 **Sec. 9.** RCW 19.225.090 and 2002 c 131 s 10 are each amended to  
23 read as follows:

24 (1) An athlete agent shall create and retain (~~(the following~~  
25 ~~records))~~ for (~~(a period of))~~ five years records of the following:

26 (a) The name and address of each individual represented by the  
27 athlete agent;

28 (b) (~~(Any))~~ Each agency contract entered into by the athlete  
29 agent; and

30 (c) (~~(Any))~~ The direct costs incurred by the athlete agent in the  
31 recruitment or solicitation of ((a)) each student((-))athlete to  
32 enter into an agency contract.

33 (2) Records (~~(required by))~~ described in subsection (1) of this  
34 section (~~(to be retained))~~ are subject to subpoena in a judicial  
35 proceeding.

36 **Sec. 10.** RCW 19.225.100 and 2002 c 131 s 11 are each amended to  
37 read as follows:

1       (1) An athlete agent, with the intent to influence a student  
2 athlete or, if the athlete is a minor, a parent or guardian of the  
3 athlete to enter into an agency contract, may not ((~~do~~)) take any of  
4 the following ((with the intent to induce a student athlete to enter  
5 into an agency contract)) actions or encourage any other individual  
6 to take or assist any other individual in taking any of the following  
7 actions on behalf of the athlete agent:

8       (a) Give ((~~any~~)) materially false or misleading information or  
9 make a materially false promise or representation;

10       (b) Furnish anything of value to ((~~a student athlete~~)) the  
11 athlete before the ((~~student~~))athlete enters into the ((~~agency~~))  
12 contract; or

13       (c) Furnish anything of value to ((~~any~~)) an individual other than  
14 the ((~~student~~))athlete or another registered athlete agent.

15       (2) An athlete agent may not intentionally do any of the  
16 following or encourage any other individual to do any of the  
17 following on behalf of the agent:

18       (a) Initiate contact, directly or indirectly, with a  
19 student((-))athlete or, if the athlete is a minor, a parent or  
20 guardian of the athlete, to recruit or solicit the athlete, parent,  
21 or guardian to enter an agency contract unless providing the  
22 ((~~student~~))athlete with the athlete agent disclosure form as  
23 provided in RCW 19.225.030;

24       (b) Refuse or willfully fail to retain or produce in response to  
25 subpoena the records required by RCW 19.225.090;

26       (c) Fail to disclose information required by RCW 19.225.040;

27       (d) Provide materially false or misleading information in an  
28 athlete agent disclosure form;

29       (e) Predate or postdate an agency contract;

30       (f) Fail to notify a student((-))athlete ((~~prior to the student~~  
31 ~~athlete's signing~~)) or, if the athlete is a minor, a parent or  
32 guardian of the athlete, before the athlete, parent, or guardian  
33 signs an agency contract for a particular sport that the signing ((~~by~~  
34 ~~the student athlete~~)) may make the ((~~student~~))athlete ineligible to  
35 participate as a student((-))athlete in that sport;

36       (g) Ask or allow a student((-))athlete to waive or attempt to  
37 waive rights under this chapter;

38       (h) Fail to give notice required under RCW 19.225.070; or

1 (i) Engage in the business of an athlete agent in this state: (A)  
2 At any time after conviction under RCW 19.225.110; or (B) within five  
3 years of entry of a civil judgment under RCW 19.225.120.

4 **Sec. 11.** RCW 19.225.120 and 2002 c 131 s 13 are each amended to  
5 read as follows:

6 (1) An educational institution (~~((has a right of))~~) or student  
7 athlete may bring an action for damages against an athlete agent (~~((or~~  
8 ~~a former student-athlete for damages caused by a))~~) if the institution  
9 or athlete is adversely affected by an act or omission of the agent  
10 in violation of this chapter. (~~((In an action under this section, the~~  
11 ~~court may award to the prevailing party costs and reasonable~~  
12 ~~attorneys' fees.~~

13 ~~(2) Damages of an educational institution under subsection (1) of~~  
14 ~~this section include losses and expenses incurred because, as a~~  
15 ~~result of the activities of an athlete agent or former student-~~  
16 ~~athlete, the educational institution was injured by a violation of~~  
17 ~~this chapter or was penalized, disqualified, or suspended from~~  
18 ~~participation in athletics by a national association for the~~  
19 ~~promotion and regulation of athletics, by an athletic conference, or~~  
20 ~~by reasonable self-imposed disciplinary action taken to mitigate~~  
21 ~~sanctions.~~

22 ~~(3) A right of action under this section does not accrue until~~  
23 ~~the educational institution discovers or by the exercise of~~  
24 ~~reasonable diligence would have discovered the violation by the~~  
25 ~~athlete agent or former student-athlete.~~

26 ~~(4) Any liability of the athlete agent or the former student-~~  
27 ~~athlete under this section is several and not joint.~~

28 ~~(5) This chapter does not restrict rights, remedies, or defenses~~  
29 ~~of any person under law or equity.))~~ An educational institution or  
30 student athlete is adversely affected by an act or omission of the  
31 athlete agent only if, because of the act or omission, the  
32 institution or an individual who was a student athlete at the time of  
33 the act or omission and enrolled in the institution:

34 (a) Is suspended or disqualified from participation in an  
35 interscholastic or intercollegiate sport event by or under the rules  
36 of a state or national federation or association that promotes or  
37 regulates interscholastic or intercollegiate sports; or

38 (b) Suffers financial damage.

1       (2) A plaintiff that prevails in an action under this section may  
2 recover actual damages and costs, and reasonable attorneys' fees. An  
3 athlete agent found liable under this section forfeits any right of  
4 payment for anything of benefit or value provided to the student  
5 athlete and shall refund any consideration paid to the athlete agent  
6 by or on behalf of the athlete.

7       (3) A violation of this chapter is not reasonable in relation to  
8 the development and preservation of business and is an unfair or  
9 deceptive act in trade and commerce and an unfair method of  
10 competition for the purposes of applying the consumer protection act,  
11 chapter 19.86 RCW.

12       NEW SECTION. Sec. 12. A new section is added to chapter 19.225  
13 RCW to read as follows:

14       This act modifies, limits, or supersedes the Electronic  
15 Signatures in Global and National Commerce Act, 15 U.S.C. Sec. 7001  
16 et seq., but does not modify, limit, or supersede Section 101(c) of  
17 that act, 15 U.S.C. Sec. 7001(c), or authorize electronic delivery of  
18 any of the notices described in Section 103(b) of that act, 15 U.S.C.  
19 Sec. 7003(b).

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