

---

ENGROSSED SECOND SUBSTITUTE HOUSE BILL 2405

---

State of Washington

66th Legislature

2020 Regular Session

**By** House Appropriations (originally sponsored by Representatives Duerr, Barkis, Fitzgibbon, Shewmake, Hoff, Kloba, Corry, Gildon, Ybarra, Jenkin, Pollet, and Doglio)

READ FIRST TIME 02/11/20.

1 AN ACT Relating to commercial property assessed clean energy and  
2 resilience; and adding a new chapter to Title 36 RCW.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

4 NEW SECTION. **Sec. 1.** (1) The legislature finds that the  
5 efficiency and resiliency of buildings in Washington is essential for  
6 ensuring the health and safety of residents, employees, and tenants;  
7 for using water and energy more efficiently; and for economic  
8 development of our communities. Buildings in Washington have  
9 significant needs for resiliency retrofits, including seismic  
10 improvements, stormwater management, flood mitigation, wildfire and  
11 wind resistance, and for clean energy and energy efficiency  
12 improvements, but these improvements often have high up-front capital  
13 costs.

14 (2) This chapter authorizes the establishment of a commercial  
15 property assessed clean energy and resiliency ("C-PACER") program  
16 that jurisdictions can voluntarily implement to ensure that free and  
17 willing owners of agricultural, commercial, and industrial properties  
18 and of multifamily residential properties with five or more dwelling  
19 units can obtain low-cost, long-term financing for qualifying  
20 improvements, including energy efficiency, water conservation,  
21 renewable energy, and resiliency projects. These improvements are

1 repaid without the accumulation of cost to the county and without the  
2 creation of a personal debt obligation to the property owner. The  
3 debt obligation is instead carried by the property and remains with  
4 the property until repaid, regardless of any potential transfer of  
5 property ownership. After the adoption of a C-PACER program, a  
6 county's role is limited to the recordation of C-PACER liens and  
7 administration of the C-PACER program.

8 (3) The legislature declares that the establishment and operation  
9 of a C-PACER program under this chapter serves important public  
10 health and safety interests. A qualified improvement as defined in  
11 section 2 of this act provides benefit to the public, either in the  
12 form of energy or water resource conservation, reduced public health  
13 risk, or reduced public emergency response risk. Accordingly, the  
14 governing body of a county is authorized to determine that it is  
15 convenient and advantageous to adopt a program under this chapter.

16 NEW SECTION. **Sec. 2.** The definitions in this section apply  
17 throughout this chapter unless the context clearly requires  
18 otherwise.

19 (1) "Capital provider" means any private entity that makes or  
20 funds C-PACER financing under this chapter.

21 (2) "C-PACER financing" means an investment from a capital  
22 provider to a property owner to finance a qualified project as  
23 described under this chapter.

24 (3) "C-PACER lien" means the lien recorded at the county on the  
25 eligible property which remains on the property until paid in full.

26 (4) "Eligible property" means privately owned commercial,  
27 industrial, or agricultural real property or multifamily residential  
28 real property with five or more dwelling units. Eligible property may  
29 be owned by any type of business, corporation, individual, or  
30 nonprofit organization permitted by state law.

31 (5) "Financing agreement" means the contract under which a  
32 property owner agrees to repay a capital provider for the C-PACER  
33 financing including, but not limited to, details of any finance  
34 charges, fees, debt servicing, accrual of interest and penalties, and  
35 any terms relating to treatment of prepayment and partial payment of  
36 the C-PACER financing.

37 (6) "Program" means a C-PACER program established under this  
38 chapter.

1 (7) "Program guidebook" means a comprehensive document that  
2 illustrates the applicable region for a program and establishes any  
3 appropriate guidelines, specifications, underwriting and approval  
4 criteria, and any standard application forms consistent with the  
5 administration of a program and not detailed in this chapter.

6 (8) "Project application" means an application submitted to the  
7 department of commerce to demonstrate that a proposed project  
8 qualifies for C-PACER financing and for a C-PACER lien.

9 (9) "Qualified improvement" means a permanent improvement affixed  
10 to real property and intended to: (a) Decrease energy consumption or  
11 demand through the use of efficiency technologies, products, or  
12 activities that reduce or support the reduction of energy  
13 consumption, allow for the reduction in demand, or support the  
14 production of clean, renewable energy, including but not limited to a  
15 product, device, or interacting group of products or devices on the  
16 customer's side of the meter that generates electricity, provides  
17 thermal energy, or regulates temperature; (b) decrease water  
18 consumption or demand and address safe drinking water through the use  
19 of efficiency technologies, products, or activities that reduce or  
20 support the reduction of water consumption, allow for the reduction  
21 in demand, or reduce or eliminate lead from water which may be used  
22 for drinking or cooking; or (c) increase resilience, including but  
23 not limited to seismic retrofits, flood mitigation, stormwater  
24 management, wildfire and wind resistance, energy storage, and  
25 microgrids.

26 (10) "Qualified project" means a project approved by the  
27 department of commerce, involving the installation or modification of  
28 a qualified improvement, including new construction or the adaptive  
29 reuse of eligible property with a qualified improvement.

30 (11) "Region" means a geographical area as determined by a county  
31 pursuant to section 4 of this act.

32 NEW SECTION. **Sec. 3.** (1) The department of commerce shall  
33 establish a voluntary statewide C-PACER program that counties may  
34 choose to participate in.

35 (a) The department of commerce must administer the statewide  
36 program available to counties efficiently and transparently,  
37 including by:

38 (i) Making any services that the department may choose to offer  
39 to property owners, such as estimating energy savings, overseeing

1 project development, or evaluating alternative equipment  
2 installations, priced separately and open to purchase by the property  
3 owner from qualified third-party providers;

4 (ii) Making any properties participating in the statewide program  
5 available to receiving impartial terms from all interested and  
6 qualifying third-party capital providers;

7 (iii) Allowing financial underwriting and evaluation to be  
8 performed by capital providers; and

9 (iv) Working in a collaborative working group process with  
10 capital providers and other stakeholders to develop the program  
11 guidebook and any other relevant documents or forms.

12 (2) The department of commerce may establish uniform statewide  
13 criteria for which projects qualify due to their public benefit for  
14 participation in C-PACER programs administered by counties,  
15 including, but not limited to, criteria for measuring or determining  
16 if investments in energy will reduce greenhouse gas emissions; be  
17 cost-effective for reducing energy demand or replacing nonrenewable  
18 energy with renewable energy; will be appropriate to meet seismic  
19 risks for each region of the state and type of structure; will reduce  
20 stormwater or pollution to be significant public benefit; or, will  
21 reduce the risk of wildfire, flooding, or other natural or human-  
22 caused disaster, including how to determine if the public benefit in  
23 reduced public risk and emergency response qualifies for inclusion in  
24 C-PACER programs.

25 (3) The department of commerce must prepare a program guidebook  
26 that counties can adopt and amend as necessary. The guidebook must  
27 include at minimum:

28 (a) A sample form bilateral or triparty contract or contracts, as  
29 appropriate, between the department of commerce, the property owner,  
30 and the capital provider which details the obligation for repayment  
31 by the property owner in accordance with the terms of:

32 (i) A C-PACER lien under the program; and

33 (ii) The C-PACER financing provided by a capital provider;

34 (b) A statement that the period of the financing agreement will  
35 not exceed the useful life of the qualified project, or weighted  
36 average life if more than one qualified improvement is included in  
37 the qualified project, that is the basis for the financing agreement;

38 (c) A description of the application process and eligibility  
39 requirements for participation in the program;

1 (d) A statement explaining the lender consent requirement  
2 provided in section 8 of this act;

3 (e) A statement explaining the review requirement provided by  
4 section 4 of this act;

5 (f) A description of marketing and participant education services  
6 to be provided for the program; and

7 (g) A statement specifying that the county has no liability as a  
8 result of the agreement.

9 (4) The adopted county guidebook may include or incorporate by  
10 reference criteria or findings by the department of commerce pursuant  
11 to this section for determining if projects have adequate public  
12 benefit to participate in the C-PACER program administered by a  
13 county.

14 (5) The department of commerce must make the program guidebook  
15 available for public inspection on the department of commerce's web  
16 site.

17 NEW SECTION. **Sec. 4.** (1) The department of commerce must  
18 establish a C-PACER application and review process to review and  
19 evaluate project applications for C-PACER financing. The department  
20 of commerce may prescribe the form and manner of the application. As  
21 part of the application, each applicant must provide to the  
22 department of commerce a copy of the ordinance or resolution adopted  
23 by the county approving C-PACER financing for an area within the  
24 county. The department of commerce shall grant any application that  
25 satisfies the application criteria determined by the department of  
26 commerce. At a minimum, an applicant must demonstrate:

27 (a) That the project provides a benefit to the public, in the  
28 form of energy or water resource conservation, reduced public health  
29 risk, or reduced public emergency response risk.

30 (b) For an existing building: (i) Where energy or water usage  
31 improvements are proposed, certification by a licensed professional  
32 engineer, or other professional listed in the program guidebook,  
33 stating that the proposed qualified improvements will either result  
34 in more efficient use or conservation of energy or water, the  
35 reduction of greenhouse gas emissions, or the addition of renewable  
36 sources of energy or water, or (ii) where resilience improvements are  
37 proposed, certification by a licensed professional engineer stating  
38 that the qualified improvements will result in improved resilience.

1 (c) For new construction, certification by a licensed  
2 professional engineer stating that the proposed qualified  
3 improvements will enable the project to exceed the energy efficiency  
4 or water efficiency or renewable energy or renewable water or  
5 resilience requirements of the current building code.

6 (2) The department of commerce may charge an application fee to  
7 cover the costs of establishing and conducting the application review  
8 process.

9 (3) Upon the denial of an application, the department of commerce  
10 must provide an opportunity for an adjudicative proceeding subject to  
11 the applicable provisions of chapter 34.05 RCW.

12 (4) After an approved project is completed, an applicant must  
13 provide the department of commerce written verification from one or  
14 more qualified independent third parties, as defined in the program  
15 guidebook, stating that the qualified project was properly completed  
16 and is operating as intended.

17 (5) The department of commerce must begin accepting applications  
18 and approving projects under this section on and after July 1, 2021.

19 (6) The department of commerce may adopt rules to implement this  
20 section.

21 NEW SECTION. **Sec. 5.** (1) To adopt a program under this chapter,  
22 the governing body of a county must take the following actions:

23 (a) Adopt a resolution or ordinance that includes:

24 (i) A statement that financing qualified projects is in the  
25 public interest for safety, health, and other common good reasons;

26 (ii) A description of the region in which the program is offered,  
27 which:

28 (A) May include the entire county, which may include both  
29 unincorporated and incorporated territory; and

30 (B) Must be located wholly within the county's jurisdiction; and

31 (iii) A statement of the time and place for a public hearing on  
32 the proposed program; and

33 (b) Hold a public hearing at which the public may comment on the  
34 proposed program.

35 (2) A county may designate more than one region. If multiple  
36 regions are designated, the regions may be separate, overlapping, or  
37 coterminous.

38 (3) Counties may amend the program guidebook prepared by the  
39 department of commerce under section 3 of this act as necessary.

1 (4) The resolution or ordinance adopted by a county under this  
2 subsection may incorporate the program guidebook or any amended  
3 versions of the program guidebook, as appropriate, by reference.

4 (5) A county adopting a C-PACER program pursuant to this act may  
5 narrow the definition of "qualified improvements" to be consistent  
6 with the county's climate goals.

7 (6) Any combination of counties may agree to jointly implement a  
8 program under this chapter. If two or more counties implement a  
9 program jointly, a single public hearing held jointly by the  
10 cooperating counties is sufficient to satisfy the requirements of  
11 this chapter.

12 NEW SECTION. **Sec. 6.** (1) A county must record each C-PACER lien  
13 in the real property records of the county in which the property is  
14 located.

15 (2) The recording under subsection (1) of this section must  
16 contain:

- 17 (a) The legal description of the eligible property;
- 18 (b) The name of each property owner;
- 19 (c) The date on which the lien was created;
- 20 (d) The principal amount of the lien; and
- 21 (e) The terms and length of the lien.

22 NEW SECTION. **Sec. 7.** (1) The C-PACER lien amount plus any  
23 interest, penalties, and charges accrued or accruing on the C-PACER  
24 lien:

25 (a) Takes precedence over all other liens or encumbrances except  
26 a lien for taxes imposed by the state, a local government, or a  
27 junior taxing district on real property, which liens for taxes shall  
28 have priority over such benefit C-PACER lien, provided existing  
29 mortgage holder(s), if any, has provided written consent described in  
30 section 8 of this act; and

31 (b) Is a first and prior lien, second only to a lien for taxes  
32 imposed by the state, a local government, or a junior taxing district  
33 against the real property on which the C-PACER lien is imposed, from  
34 the date on which the notice of the C-PACER lien is recorded until  
35 the C-PACER lien, interest, penalty, and charges accrued or accruing  
36 are paid.

1 (2) The C-PACER lien runs with the land, and that portion of the  
2 C-PACER lien that has not yet become due is not accelerated or  
3 eliminated by foreclosure of a property tax lien.

4 (3) Delinquent installments due on a C-PACER lien incur interest  
5 and penalties as specified in the financing agreement.

6 (4) After the C-PACER lien is recorded as provided in this  
7 section, the C-PACER lien may not be contested on the basis that the  
8 improvement is not a qualified improvement or that the project is not  
9 a qualified project.

10 (5) Collection and enforcement of delinquent C-PACER liens or C-  
11 PACER financing installment payments, including foreclosure, shall  
12 remain the responsibility of the capital provider.

13 (6) After the expiration of one year from the date of  
14 delinquency, the capital provider may foreclose and enforce the lien  
15 by a civil action in the court having jurisdiction in the manner  
16 prescribed for the judicial foreclosure of a mortgage. The court  
17 shall have the power to order the sale of the property. In any action  
18 brought to foreclose a lien, the owner shall be joined as a party.  
19 The interest in the real property of any person who, prior to the  
20 commencement of the action, has a recorded interest in the property,  
21 or any part thereof, shall not be foreclosed or affected unless they  
22 are joined as a party.

23 (7) The capital provider may sell or assign, for consideration,  
24 any and all liens received from the participating county. The capital  
25 provider or their assignee shall have and possess the same powers and  
26 rights at law or in equity to enforce the C-PACER lien in the same  
27 manner as described in subsection (6) of this section.

28 NEW SECTION. **Sec. 8.** (1) Before a capital provider may enter  
29 into a financing agreement to provide C-PACER financing of a  
30 qualified project to a record owner of any eligible property, the  
31 department of commerce must receive written consent from any holder  
32 of a lien, mortgage, or security interest in the real property that  
33 the property may participate in the program and that the C-PACER lien  
34 will take precedence over all other liens except for a lien for taxes  
35 as described in section 7 of this act.

36 (2) Before a capital provider may enter into a financing  
37 agreement to provide C-PACER financing of a qualified project to the  
38 record owner of any multifamily residential real property with five  
39 or more dwelling units, the department of commerce must also receive



1 written consent from any and all holders of affordable housing  
2 covenants, restrictions, or regulatory agreements in the real  
3 property that the property may participate in the program and that  
4 the C-PACER lien will take precedence over all other liens except for  
5 a lien for taxes as described in section 7 of this act.

6 NEW SECTION. **Sec. 9.** The C-PACER financing through a program  
7 established under this chapter may include:

- 8 (1) The cost of materials and labor necessary for installation or  
9 modification of a qualified improvement;
- 10 (2) Permit fees;
- 11 (3) Inspection fees;
- 12 (4) Lender's fees;
- 13 (5) Program application and administrative fees;
- 14 (6) Project development and engineering fees;
- 15 (7) Third-party review fees, including verification review fees;
- 16 (8) Capitalized interest;
- 17 (9) Interest reserves;
- 18 (10) Escrow for prepaid property taxes and insurance; or
- 19 (11) Any other fees or costs that may be incurred by the property  
20 owner incident to the installation, modification, or improvement on a  
21 specific or pro rata basis.

22 NEW SECTION. **Sec. 10.** The proposed C-PACER financing for a  
23 qualified project may authorize the property owner to:

- 24 (1) Purchase directly the related equipment and materials for the  
25 installation or modification of a qualified improvement; and
- 26 (2) Contract directly, including through lease, power purchase  
27 agreement, or other service contract, for the installation or  
28 modification of a qualified improvement.

29 NEW SECTION. **Sec. 11.** A county that adopts a program and  
30 designates a program region under this chapter may not:

- 31 (1) Make the issuance of a permit, license, or other  
32 authorization from the county to a person who owns property in the  
33 region contingent on the person entering into a written contract to  
34 repay the financing of a qualified project under this chapter; or
- 35 (2) Otherwise compel a person who owns property in the region to  
36 enter into a written contract to repay the financing of a qualified  
37 project under this chapter.

1        NEW SECTION.    **Sec. 12.**    The members of the governing body of a  
2 county, employees of a county, and board members, executives, and  
3 employees under this chapter are not personally liable as a result of  
4 exercising any rights or responsibilities granted under this chapter.

5        NEW SECTION.    **Sec. 13.**    A county may not enforce any privately  
6 financed debt under this chapter. Neither the state nor any county  
7 may use public funds to fund or repay any loan between a capital  
8 provider and property owner. No section under this chapter shall be  
9 interpreted to pledge, offer, or encumber the full faith and credit  
10 of a local government, nor shall any local government pledge, offer,  
11 or encumber its full faith and credit for any lien amount through a  
12 program.

13        NEW SECTION.    **Sec. 14.**    Sections 1 through 13 of this act  
14 constitute a new chapter in Title 36 RCW.

--- END ---