HOUSE BILL 1928

State of Washington 68th Legislature 2024 Regular Session

By Representatives Ryu, Robertson, and Reed

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AN ACT Relating to regulating service contracts and protection product guarantees; and amending RCW 48.110.050, 48.110.055, 48.110.060, 48.110.073, 48.110.075, 48.110.110, and 48.110.140.

4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

5 Sec. 1. RCW 48.110.050 and 2016 c 224 s 3 are each amended to 6 read as follows:

7 (1) Service contracts shall not be issued, sold, or offered for
8 sale in this state or sold to consumers in this state unless the
9 service contract provider has:

(a) Provided a receipt for, or other written evidence of, thepurchase of the service contract to the contract holder; and

12 (b) Provided a copy of the service contract to the service 13 contract holder within a reasonable period of time from the date of 14 purchase.

15 (2) In order to either demonstrate its financial responsibility 16 or assure the faithful performance of the service contract provider's 17 <u>or protection product guarantee provider's</u> obligations to its service 18 contract holders <u>or protection product guarantee holders</u>, every 19 service contract provider <u>or protection product guarantee provider</u> 20 shall comply with the requirements of one of the following:

1 Insure ((all)) each service ((contracts)) contract or (a) protection product quarantee under a reimbursement insurance policy 2 issued by an insurer holding a certificate of authority from the 3 commissioner or a risk retention group, as defined in 15 U.S.C. Sec. 4 3901(a)(4), as long as that risk retention group is in full 5 6 compliance with the federal liability risk retention act of 1986 (15 7 U.S.C. Sec. 3901 et seq.), is in good standing in its domiciliary jurisdiction, and is properly registered with the commissioner under 8 chapter 48.92 RCW. The insurance required by this subsection must 9 10 meet the following requirements:

(i) The insurer or risk retention group must, at the time the policy is filed with the commissioner, and continuously thereafter, maintain surplus as to policyholders and paid-in capital of at least ((fifteen million dollars)) \$15,000,000 and annually file audited financial statements with the commissioner; and

16 (ii) The commissioner may authorize an insurer or risk retention 17 group that has surplus as to policyholders and paid-in capital of 18 less than ((fifteen million dollars)) \$15,000,000, but at least equal 19 to ((ten million dollars)) \$10,000,000, to issue the insurance required by this subsection if the insurer or risk retention group 20 demonstrates to the satisfaction of the commissioner that the company 21 22 maintains a ratio of direct written premiums, wherever written, to 23 surplus as to policyholders and paid-in capital of not more than 24 three to one;

(b)(i) Maintain a funded reserve account for its obligations 25 under its service contracts or protection product guarantees issued 26 and outstanding in this state. The reserves shall not be less than 27 28 ((forty)) 40 percent of the gross consideration received, less claims 29 paid, on the sale of the service contract or protection product for all in-force contracts or protection product guarantees. The reserve 30 31 account shall be subject to examination and review by the 32 commissioner; and

(ii) Place in trust with the commissioner a financial security deposit, having a value of not less than five percent of the gross consideration received, less claims paid, on the sale of the service contract <u>or protection product</u> for all service contracts <u>or</u> <u>protection product guarantees</u> issued and in force, but not less than ((twenty-five thousand dollars)) \$25,000, consisting of one of the following:

(A) A surety bond issued by an insurer holding a certificate of
 authority from the commissioner;

3 (B) Securities of the type eligible for deposit by authorized4 insurers in this state;

5 (C) Cash;

6 (D) An irrevocable evergreen letter of credit issued by a 7 qualified financial institution; or

8 (E) Another form of security prescribed by rule by the 9 commissioner; or

10 (c)(i) Maintain, or its parent company maintain, a net worth or 11 stockholder's equity of at least ((one hundred million dollars)) 12 \$100,000,000; and

(ii) Upon request, provide the commissioner with a copy of the 13 14 service contract provider's or protection product quarantee provider's or, if using the net worth or stockholder's equity of its 15 16 parent company to satisfy the ((one hundred million dollar)) 17 \$100,000,000 requirement, the service contract provider's or protection product guarantee provider's parent company's most recent 18 form 10-K or form 20-F filed with the securities and exchange 19 commission within the last calendar year, or if the company does not 20 21 file with the securities and exchange commission, a copy of the service contract provider's or protection product guarantee 22 23 provider's or, if using the net worth or stockholder's equity of its parent company to satisfy the ((one hundred million dollar)) 24 25 \$100,000,000 requirement, the service contract provider's or protection product quarantee provider's parent company's most recent 26 audited financial statements, which shows a net worth of the service 27 28 contract provider or protection product guarantee provider or its parent company of at least ((one hundred million dollars)) 29 \$100,000,000. If the service contract provider's parent company's 30 31 form 10-K, form 20-F, or audited financial statements are filed with 32 the commissioner to meet the service contract provider's or protection product quarantee provider's financial stability 33 requirement, then the parent company shall agree to guarantee the 34 obligations of the service contract provider or protection product 35 36 guarantee provider relating to service contracts or protection products sold by the service contract provider or protection product 37 guarantee provider in this state. A copy of the guarantee shall be 38 39 filed with the commissioner. The guarantee shall be irrevocable as 40 long as there is in force in this state any contract or any

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obligation arising from service contracts <u>or protection product</u> <u>guarantees</u> guaranteed, unless the parent company has made arrangements approved by the commissioner to satisfy its obligations under the guarantee.

(3) Service contracts shall require the service contract provider 5 6 to permit the service contract holder to return the service contract within ((twenty)) 20 days of the date the service contract was mailed 7 to the service contract holder or within ((ten)) 10 days of delivery 8 if the service contract is delivered to the service contract holder 9 at the time of sale, or within a longer time period permitted under 10 the service contract. Upon return of the service contract to the 11 12 service contract provider within the applicable period, if no claim has been made under the service contract prior to the return to the 13 service contract provider, the service contract is void and the 14 service contract provider shall refund to the service contract 15 holder, or credit the account of the service contract holder with the 16 17 full purchase price of the service contract. The right to void the service contract provided in this subsection is not transferable and 18 shall apply only to the original service contract purchaser. A 19 ((ten)) <u>10</u> percent penalty per month shall be added to a refund of 20 21 the purchase price that is not paid or credited within ((thirty)) 30 22 days after return of the service contract to the service contract 23 provider.

24 (((4) This section does not apply to service contracts on motor 25 vehicles or to protection product guarantees.)) This subsection (3) 26 does not apply to service contracts on motor vehicles.

27 Sec. 2. RCW 48.110.055 and 2019 c 16 s 3 are each amended to 28 read as follows:

29 (1) This section applies to protection product guarantee 30 providers.

31 (2) A person must not act as, or offer to act as, or hold himself 32 or herself out to be a protection product guarantee provider in this 33 state, nor may a protection product be sold to a consumer in this 34 state, unless the protection product guarantee provider has:

35 (a) A valid registration as a protection product guarantee36 provider issued by the commissioner; and

37 (b) Either demonstrated its financial responsibility or assured 38 the faithful performance of the protection product guarantee 39 provider's obligations to its protection product guarantee holders by

1 ((insuring all protection product guarantees under a reimbursement insurance policy issued by an insurer holding a certificate of 2 authority from the commissioner or a risk retention group, as defined 3 in 15 U.S.C. Sec. 3901(a)(4), as long as that risk retention group is 4 in full compliance with the federal liability risk retention act of 5 6 1986 (15 U.S.C. Sec. 3901 et seq.), is in good standing in its domiciliary jurisdiction, and properly registered with the 7 commissioner under chapter 48.92 RCW. The insurance required by this 8 subsection must meet the following requirements: 9

10 (i) The insurer or risk retention group must, at the time the 11 policy is filed with the commissioner, and continuously thereafter, 12 maintain surplus as to policyholders and paid-in capital of at least 13 fifteen million dollars and annually file audited financial 14 statements with the commissioner; and

15 (ii) The commissioner may authorize an insurer or risk retention 16 group that has surplus as to policyholders and paid-in capital of 17 less than fifteen million dollars, but at least equal to ten million dollars, to issue the insurance required by this subsection if the 18 19 insurer or risk retention group demonstrates to the satisfaction of the commissioner that the company maintains a ratio of direct written 20 21 premiums, wherever written, to surplus as to policyholders and paidin capital of not more than three to one)) satisfying one of the 22 requirements of demonstrating financial responsibility or assuring 23 24 faithful performance in accordance with RCW 48.110.050.

(3) Applicants to be a protection product guarantee provider must
make an application to the commissioner upon a form to be furnished
by the commissioner. The application must include or be accompanied
by the following information and documents:

(a) The names of the protection product guarantee provider's executive officer or officers directly responsible for the protection product guarantee provider's protection product guarantee business and their biographical affidavits on a form prescribed by the commissioner;

34 (b) The name, address, and telephone number of any administrators 35 designated by the protection product guarantee provider to be 36 responsible for the administration of protection product guarantees 37 in this state;

38 (c) ((A)) If a protection product guarantee provider is using a 39 reimbursement insurance policy in accordance with RCW 40 48.110.050(2)(a) to demonstrate financial responsibility or assure 1 <u>faithful performance of its obligations to protection product</u> 2 <u>guarantee holders, a</u> copy of the protection product guarantee 3 reimbursement insurance policy or policies;

4 (d) A copy of each protection product guarantee the protection 5 product guarantee provider proposes to use in this state;

6 (e) The most recent annual financial statements, if available, or 7 the most recent financial statements certified as accurate by two or 8 more officers of the applicant which prove that the applicant has and 9 maintains a minimum net worth or stockholder's equity of ((two 10 hundred thousand dollars)) <u>\$200,000</u> or more calculated in accordance 11 with RCW 48.110.078 and the ability to pay its debts when debts 12 become due; and

13 (f) A nonrefundable application fee of ((two hundred fifty 14 dollars)) \$250.

15 (4) Each registered protection product guarantee provider must 16 appoint the commissioner as the protection product guarantee 17 provider's attorney to receive service of legal process issued 18 against the protection product guarantee provider in this state upon 19 causes of action arising within this state. Service upon the 20 commissioner as attorney constitutes effective legal service upon the 21 protection product guarantee provider.

(a) With the appointment the protection product guarantee
 provider must designate the person to whom the commissioner must
 forward legal process so served upon him or her.

(b) The appointment is irrevocable, binds any successor in interest or to the assets or liabilities of the protection product guarantee provider, and remains in effect for as long as there could be any cause of action against the protection product guarantee provider arising out of any of the protection product guarantee provider's contracts or obligations in this state.

31 (c) The service of process must be accomplished and processed in 32 the manner prescribed under RCW 48.02.200.

(5) The commissioner may refuse to issue a registration if the 33 34 commissioner determines that the protection product guarantee provider, or any individual responsible for the conduct of the 35 affairs of the protection product guarantee provider under subsection 36 (3) (a) of this section, is not competent, trustworthy, cannot 37 demonstrate a minimum net worth or stockholder's equity in accordance 38 39 with the applicable requirements of subsection (3) (e) of this section 40 and the ability to pay its debts when debts become due, or has had a

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license as a protection product guarantee provider or similar license
 denied or revoked for cause by any state.

(6) A registration issued under this section is valid, unless 3 surrendered, suspended, or revoked by the commissioner, or not 4 renewed for so long as the protection product guarantee provider 5 6 continues in business in this state and remains in compliance with this chapter. A registration is subject to renewal annually on the 7 first day of July upon application of the protection product 8 guarantee provider and payment of a fee of ((two hundred fifty 9 dollars)) <u>\$250</u>. If not so renewed, the registration expires on the 10 11 June 30th next preceding.

12 (7) A protection product guarantee provider must keep current the 13 information required to be disclosed in its registration under this 14 section by reporting all material changes or additions within thirty 15 days after the end of the month in which the change or addition 16 occurs.

17 Sec. 3. RCW 48.110.060 and 2006 c 274 s 7 are each amended to 18 read as follows:

(1) Reimbursement insurance policies insuring service contracts 19 20 or protection product guarantees issued, sold, or offered for sale in this state or issued or sold to consumers in this state shall state 21 that the insurer that issued the reimbursement insurance policy shall 22 either reimburse ((or)) the provider, or in the event of 23 24 nonperformance by the provider or the provider is unable to fulfill its contractual obligations to the consumer, shall pay on behalf of 25 the service contract provider or the protection product guarantee 26 27 provider all sums the service contract provider or the protection product guarantee provider is legally obligated to pay, including but 28 not limited to the refund of the full purchase price of the service 29 30 contract to the service contract holder or shall provide the service 31 which the service contract provider or the protection product guarantee provider is legally obligated to perform according to the 32 service contract provider's or protection product guarantee 33 provider's contractual obligations under the service contracts or 34 protection product guarantees issued or sold by the service contract 35 provider or the protection product guarantee provider. 36

37 (2) The reimbursement insurance policy <u>or policies</u> shall <u>either</u> 38 fully insure the obligations of the service contract provider or 39 protection product guarantee provider((, rather than partially) insure,)) or insure only in the event of service contract provider or protection product guarantee provider default or failure to perform.

3 (3) The reimbursement insurance policy <u>or policies</u> shall state 4 that, in the event the covered service or product is not provided by 5 the service contract provider or protection product guarantee 6 provider within 60 days of proof of loss by the service contract or 7 protection product guarantee holder, the service contract holder or 8 protection product guarantee holder is entitled to apply directly to 9 the reimbursement insurance company for payment or performance due.

10 Sec. 4. RCW 48.110.073 and 2006 c 274 s 20 are each amended to 11 read as follows:

(1) If the service contract provider or protection product guarantee provider is using (([the])) <u>one or more</u> reimbursement insurance policy <u>or policies</u> to satisfy the requirements of RCW 48.110.050(2)(a), ((48.110.055(2)(b), or 48.110.075(2)(a),)) then ((the)) <u>each</u> reimbursement insurance policy shall be filed with and approved by the commissioner in accordance with and pursuant to the requirements of chapter 48.18 RCW.

19 (2) All service contracts forms covering motor vehicles must be 20 filed with and approved by the commissioner prior to the service 21 contract forms being used, issued, delivered, sold, or marketed in 22 this state or to residents of this state.

(3) All service contracts forms covering motor vehicles being used, issued, delivered, sold, or marketed in this state or to residents of this state by motor vehicle manufacturers or import distributors or wholly owned subsidiaries thereof must be filed with the commissioner for approval within sixty days after the motor vehicle manufacturer or import distributor or wholly owned subsidiary thereof begins using the service contracts forms.

30 (4) The commissioner shall disapprove any motor vehicle service 31 contract form if:

(a) The form is in any respect in violation of, or does not
 comply with, this chapter or any applicable order or regulation of
 the commissioner issued under this chapter;

35 (b) The form contains or incorporates by reference any 36 inconsistent, ambiguous, or misleading clauses, or exceptions and 37 conditions;

38 (c) The form has any title, heading, or other indication of its 39 provisions that is misleading; or 1 (d) The purchase of the contract is being solicited by deceptive 2 advertising.

3 Sec. 5. RCW 48.110.075 and 2006 c 274 s 18 are each amended to 4 read as follows:

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(1) This section applies to service contracts on motor vehicles.

6 (2) Service contracts shall not be issued, sold, or offered for 7 sale in this state or sold to consumers in this state unless:

(a) The service contract provider has either demonstrated its 8 9 financial responsibility or assured the faithful performance of the service contract provider's obligations to its service contract 10 holders by ((insuring all service contracts under a reimbursement 11 insurance policy issued by an insurer holding a certificate of 12 authority from the commissioner or a risk retention group, as defined 13 14 in 15 U.S.C. Sec. 3901(a)(4), as long as that risk retention group is in full compliance with the federal liability risk retention act of 15 1986 (15 U.S.C. Sec. 3901 et seq.), is in good standing in its 16 domiciliary jurisdiction, and properly registered with the 17 commissioner under chapter 48.92 RCW. The insurance required by this 18 subsection must meet the following requirements: 19

20 (i) The insurer or risk retention group must, at the time the 21 policy is filed with the commissioner, and continuously thereafter, 22 maintain surplus as to policyholders and paid-in capital of at least 23 fifteen million dollars and annually file audited financial 24 statements with the commissioner; and

25 (ii) The commissioner may authorize an insurer or risk retention 26 group that has surplus as to policyholders and paid-in capital of less than fifteen million dollars, but at least equal to ten million 27 dollars, to issue the insurance required by this subsection if the 28 29 insurer or risk retention group demonstrates to the satisfaction of 30 the commissioner that the company maintains a ratio of direct written 31 premiums, wherever written, to surplus as to policyholders and paidin capital of not more than three to one)) satisfying one of the 32 33 requirements of demonstrating financial responsibility or assuring 34 faithful performance in accordance with RCW 48.110.050;

35 (b)<u>(i)</u> The service contract conspicuously states that the 36 obligations of the provider to the service contract holder are 37 guaranteed under the reimbursement insurance policy, the name and 38 address of the issuer of the reimbursement insurance policy, the 1 applicable policy number, and the means by which a service contract 2 holder may file a claim under the policy;

3 <u>(ii) A service contract not insured under a reimbursement</u> 4 <u>insurance policy under RCW 48.110.050(2)(a) and 48.110.060 shall</u> 5 <u>contain a statement in substantially the following form: "Obligations</u> 6 <u>of the service contract provider under this contract are backed by</u> 7 <u>the full faith and credit of the service contract provider";</u>

8 (c) The service contract conspicuously and unambiguously states 9 the name and address of the service contract provider and identifies 10 any administrator if different from the service contract provider, 11 the service contract seller, and the service contract holder. The 12 identity of the service contract seller and the service contract 13 holder are not required to be preprinted on the service contract and 14 may be added to the service contract at the time of sale;

(d) The service contract states the purchase price of the service contract and the terms under which the service contract is sold. The purchase price is not required to be preprinted on the service contract and may be negotiated at the time of sale;

19 (e) The contract contains a conspicuous statement that has been 20 initialed by the service contract holder and discloses:

(i) Any material conditions that the service contract holder must meet to maintain coverage under the contract including, but not limited to, any maintenance schedule to which the service contract holder must adhere, any requirement placed on the service contract holder for documenting repair or maintenance work, any duty to protect against any further damage, and any procedure to which the service contract holder must adhere for filing claims;

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(ii) The work and parts covered by the contract;

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(iii) Any time or mileage limitations;

30 (iv) That the implied warranty of merchantability on the motor 31 vehicle is not waived if the contract has been purchased within 32 ((ninety)) <u>90</u> days of the purchase date of the motor vehicle from a 33 provider or service contract seller who also sold the motor vehicle 34 covered by the contract;

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(v) Any exclusions of coverage; and

36 (vi) The contract holder's right to return the contract for a 37 refund, which right can be no more restrictive than provided for in 38 subsection (4) of this section;

39 (f) The service contract states the procedure to obtain service 40 or to file a claim, including but not limited to the procedures for

obtaining prior approval for repair work, the toll-free telephone number if prior approval is necessary for service, and the procedure for obtaining emergency repairs performed outside of normal business hours or for obtaining ((twenty-four-hour)) <u>24-hour</u> telephone assistance;

6 (g) The service contract states the existence of any deductible 7 amount, if applicable;

8 (h) The service contract states any restrictions governing the 9 transferability of the service contract, if applicable; and

10 (i) The service contract states whether or not the service 11 contract provides for or excludes consequential damages or 12 preexisting conditions.

(3) Service contracts shall not contain a provision which requires that any civil action brought in connection with the service contract must be brought in the courts of a jurisdiction other than this state. Service contracts that authorize binding arbitration to resolve claims or disputes must allow for arbitration proceedings to be held at a location in closest proximity to the service contract holder's permanent residence.

20 (4)(a) At a minimum, every provider shall permit the service 21 contract holder to return the contract within $((\frac{\text{thirty}}))$ <u>30</u> days of 22 its purchase if no claim has been made under the contract, and shall 23 refund to the holder the full purchase price of the contract unless 24 the service contract holder returns the contract $((\frac{\text{ten}}))$ <u>10</u> or more 25 days after its purchase, in which case the provider may charge a 26 cancellation fee not exceeding $((\frac{\text{twenty-five dollars}}))$ <u>\$25</u>.

(b) If no claim has been made and a contract holder returns the contract after ((thirty)) <u>30</u> days, the provider shall refund the purchase price pro rata based upon either elapsed time or mileage computed from the date the contract was purchased and the mileage on that date, less a cancellation fee not exceeding ((twenty-five dollars)) <u>\$25</u>.

33 (c) A ((ten)) <u>10</u> percent penalty shall be added to any refund 34 that is not paid within ((thirty)) <u>30</u> days of return of the contract 35 to the provider.

36 (d) If a contract holder returns the contract under this 37 subsection, the contract is void from the beginning and the parties 38 are in the same position as if no contract had been issued.

39 (e) If a service contract holder returns the contract in 40 accordance with this section, the insurer issuing the reimbursement

insurance policy covering the contract shall refund to the provider the full premium by the provider for the contract if canceled within ((thirty)) <u>30</u> days or a pro rata refund if canceled after ((thirty)) <u>30</u> days.

5 (5) A service contract provider shall not deny a claim for 6 coverage based upon the service contract holder's failure to properly 7 maintain the vehicle, unless the failure to maintain the vehicle 8 involved the failed part or parts.

9 (6) A contract provider has only ((sixty)) <u>60</u> days from the date 10 of the sale of the service contract to the holder to determine 11 whether or not the vehicle qualifies under the provider's program for 12 that vehicle. After ((sixty)) <u>60</u> days the vehicle qualifies for the 13 service contract that was issued and the service contract provider 14 may not cancel the contract and is fully obligated under the terms of 15 the contract sold to the service contract holder.

16 Sec. 6. RCW 48.110.110 and 2006 c 274 s 12 are each amended to 17 read as follows:

18 (1) Service contract providers or protection product guarantee providers are considered to be the agent of ((the)) each insurer 19 20 which issued the reimbursement insurance policy or policies for 21 purposes of obligating the insurer to service contract holders or protection product guarantee holders in accordance with the service 22 contract or protection product guarantee holders and this chapter. 23 24 Payment of the provider fee by the consumer to the service contract 25 seller, service contract provider, or administrator or payment of consideration for the protection product to the protection product 26 27 seller constitutes payment by the consumer to the service contract provider or protection product guarantee provider and to ((the)) each 28 insurer which issued the reimbursement insurance policy or policies. 29 30 In cases where a service contract provider or protection product 31 guarantee provider is acting as an administrator and enlists other service contract providers or protection product guarantee providers, 32 the service contract provider or protection product guarantee 33 provider acting as the administrator shall notify ((the)) each 34 insurer of the existence and identities of the other service contract 35 providers or protection product guarantee providers. 36

37 (2) This chapter does not prevent or limit the right of an 38 insurer which issued a reimbursement insurance policy to seek 39 indemnification or subrogation against a service contract provider or

1 protection product guarantee provider if the issuer pays or is 2 obligated to pay the service contract holder or protection product 3 guarantee holder sums that the service contract provider or 4 protection product guarantee provider was obligated to pay under the 5 provisions of the service contract or protection product guarantee.

6 Sec. 7. RCW 48.110.140 and 2006 c 274 s 15 are each amended to 7 read as follows:

The legislature finds that the practices covered by this chapter 8 9 are matters vitally affecting the public interest for the purpose of 10 applying the consumer protection act, chapter 19.86 RCW. Violations 11 of this chapter are not reasonable in relation to the development and preservation of business. A violation of this chapter is an unfair or 12 13 deceptive act or practice in the conduct of trade or commerce and an unfair method of competition, as specifically contemplated by RCW 14 19.86.020, and is a violation of the consumer protection act, chapter 15 16 19.86 RCW. Any service contract holder or protection product quarantee holder injured as a result of a violation of a provision of 17 18 this chapter shall be entitled to maintain an action pursuant to chapter 19.86 RCW against the service contract provider or protection 19 20 product guarantee provider and ((the)) each insurer issuing the applicable service contract or protection product 21 quarantee 22 reimbursement insurance policy or policies and shall be entitled to all of the rights and remedies afforded by that chapter. 23

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